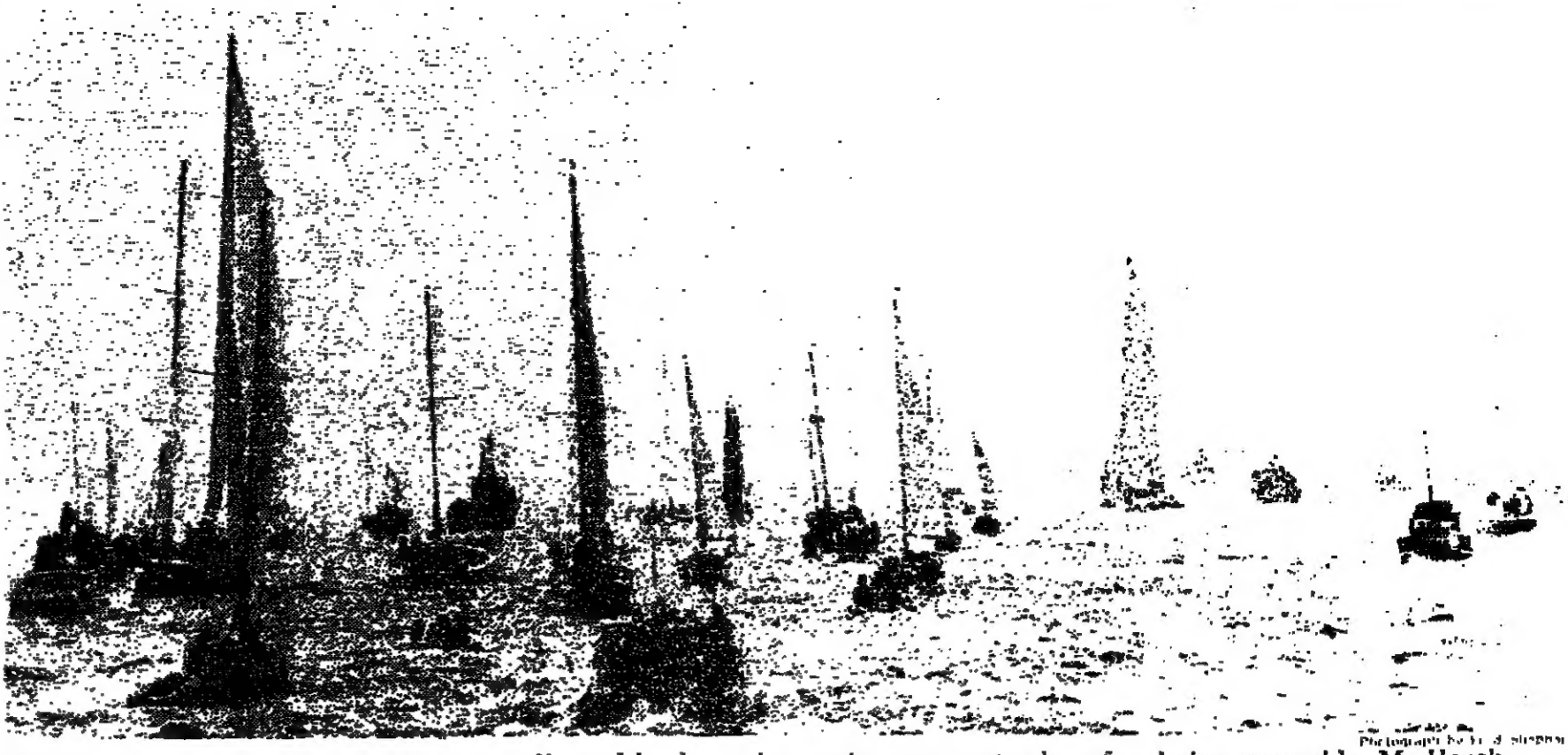


Mr Murray predicts big majority for £6 limit at TUC

Overwhelming support for the Government's pay curbs is expected at the TUC conference which opens at Blackpool today. Mr Len Murray, the TUC general secretary, predicted as much after a weekend of lobbying by supporters of the policy. One large union, however, changed its mind yesterday and decided to back a left-wing resolution that opposes wage restraint.

Demand for steps to cut jobless

Paul Routledge
pool.
Government's £6-a-week limit will be adopted by a very large vote indeed at the TUC conference, Mr Murray predicted yesterday.
The forecast came after a weekend of lobbying by supporters of the policy. One large union, however, changed its mind yesterday and decided to back a left-wing resolution that opposes wage restraint.
The composite motion has the support of 15 unions, including the TGWU, the railwaymen, the local government officers, the power workers, and the General and Municipal Workers' Union. But left-led unions have tabled a composite motion against wage restraint which will be moved by the technical and supervisory staff section of the Amalgamated Union of Engineering Workers.
It is supported by six unions, including the dominant engineering section of the AUEW, two civil service unions, the train drivers, the fire brigade workers, the public employees and Mr Clive Jenkins's Association of Scientific, Technical and Managerial Staffs.
It criticises the July 11 anti-inflation White Paper as an interference in free collective bargaining and a limitation by law on wage costs in the public sector. "This merely treats the symptoms of inflation instead of tackling the underlying causes of instability in the United Kingdom economy", it adds.
Instead, the Left is urging a 10-point programme of social, industrial and fiscal measures to keep down prices and increase consumption through higher wages.
The National and Local Government Officers' Association (NALGO) delegation last night voted by 54 to 11 to support the anti-inflation White Paper. But it supported Mr Jenkins's attack on the principle of legal intervention.



The clipper race from London to Australia and back getting under way yesterday after being started by Mr Heath.

Army hostility grows to Gen Goncalves

From Michael Knipe
Lisbon, Aug 31
Various units of the Portuguese army were believed today to be rejecting the authority of their new commander-in-chief, the controversial General Vasco Goncalves, who was ousted as Prime Minister on Friday.
A military spokesman has played down the extent of the far peaceful insubordination, but other military sources claim that it is widespread. According to these unofficial sources all but two units in the northern military region have rejected the authority of General Goncalves's close ally, Brigadier Eurico Corvacho, who was recently reinstated as commander of the region.
They have apparently placed themselves under the authority of the commander of the central military region, Brigadier Francisco Vaz, a leading moderate. In a militant statement recently Brigadier Charnas declared that his troops were prepared to present any new totalitarian regime taking over.
The official military spokesman in Lisbon said the insubordination involved "just a few reactionary commanders and officers in the north" and that after a long power struggle within the Armed Forces Movement (MFA), General Goncalves was replaced as Prime Minister on Friday night by Admiral Pinheiro de Azevedo, aged 58, the naval chief of staff. But the general was made commander-in-chief of the armed forces.
The switch has done nothing to ease the leadership crisis and the continued presence at the centre of power of the pro-Communist General Goncalves has provoked concern in military and civilian quarters.
Troops were called to the centre of Lisbon today to flush out Communists who were refusing to leave the premises of the Lisbon Office Workers' Union after losing the union elections. A set of candidates representing an alliance between Socialists and the Maoist-oriented MRPP, had won the ballot, gaining 71 per cent of the vote.
The Communists left the building reluctantly this evening and were escorted away in a military lorry; some of them were armed.
The office workers' union is the latest of several unions where control has been wrested from the Communists by a Socialist-MRPP alliance. The alliance recently gained control of the journalists' union, which yesterday passed a motion warning newspaper workers that they could see possible closure if they continued to tolerate the imposition of political controls.

Role of gold downgraded

American anxiety to phase out the role of gold in the world's monetary system has won the day by agreement with finance ministers of the leading European countries, Japan and the International Monetary Fund members in Washington. The special status of gold will be erased from the IMF articles and its holdings, worth \$21,000m, gradually disposed of. Under a two-year agreement the central banks of 10 leading countries will be free to buy and sell gold to each other and on the open market at the going rate, subject to a ban on any net acquisition by the group as a whole.

Egyptians say 'Sinai pact in hours'

Egypt said officially yesterday that an agreement with Israel over Sinai was imminent. After several hours with President Sadat, Dr Kissinger, United States Secretary of State, flew back to Israel with a draft pact agreed by Egypt. President Sadat's spokesman said that if Israel also agreed, an accord could be initiated "within hours". He could see no further obstacles for Israel.

London PLO protest

Police averted a clash in London between Jewish and Arab demonstrators over the admission of Palestinian representatives to the Inter-Parliamentary Union conference. MPs at a Trafalgar Square rally compared efforts to grant the PLO any respectability to the appeasement of Nazis in the 1930s.

Safeguards sought for moderate MPs

Certain Cabinet ministers and moderate Labour MPs, alarmed by the rising influence of left-wing extremists in constituency parties, are to appeal to Mr Wilson for safeguards for sitting MPs. Mr Political Correspondent reports, Mr Rodgers, Minister of State for Defence, suggests conciliatory machinery for disputes between an MP and his constituency party.

Angry unemployed

More than 13,000 boys and girls under 18 are registered as unemployed in John Chatter's reports on their growing anger at their plight and the steps taken to ease it.

People from Belfast miss airport checked

Short Fick
a time when the police expected to impose stricter controls on travel between Northern Ireland and Britain, the Heathrow authorities yesterday let more than 200 passengers from Belfast pass through terminal without even the Special Branch security check.
A breach of security began when passengers on British Airways Tristar jet flight 315 from Alderbury to London were delivered to the airport instead of the terminal building at Heathrow. The passengers were taken to the terminal by a bus and then to the plane. The passengers were not checked by the Special Branch security officers, who were on duty at the airport. The passengers were not checked by the Special Branch security officers, who were on duty at the airport. The passengers were not checked by the Special Branch security officers, who were on duty at the airport.

Detectives search for IRA bomb factory

By Clive Borrell
Detectives were searching areas of London and the Home Counties from dawn yesterday for an IRA bomb factory believed to be supplying explosives for the current series of incidents in London.
The detectives, many of them armed, have been drawn from Scotland Yard's bomb squad, the Special Branch and regional crime squads around the capital. More than a score of addresses in a 50-square-mile area were searched and others were being watched.
Although the police have no positive evidence on the identity of the bombers, there is every reason to believe they have strong Irish connections. Apart from the public house explosion at Caterham, Surrey, last Wednesday, in which 33 people were injured, the three subsequent bomb incidents came after telephone warnings to national newspapers by men speaking with Irish accents.
Many detectives believe that there was no warning given before the Caterham attack because it was regarded by the bombers as a legitimate IRA target, a bar known to be used by military personnel.
Seven victims of the attack are still in hospital. The condition of Guardsman David Williams, who is still on the critical list, was said yesterday to have shown "a slight improvement".

Nuns rescued from Timor

Canberra, Aug 31—A Royal Australian Air Force Dakota rescued 10 Portuguese nuns and priests tonight from a town in Portuguese Timor held by one of the independence groups involved in the civil war.
They were among 56 refugees which the aircraft picked up in the town of Bacau, held by the leftist Revolutionary Front for an Independent East Timor (Fretilin).
Mr William Morrison, the Australian Defence Minister, said the nuns and priests were rescued in response to a request from the Vatican.
The Dakota was diverted to Bacau by the Australian Government when it was on its way from Darwin to pick up international Red Cross personnel from the island of Atauro, where the Government of Timor has taken refuge.
The rescue came on the eve of talks in Canberra between Mr Whitlam, the Australian Prime Minister, and Dr Almeida Santos, the special Lisbon envoy.—AP.

Arabs threaten to boycott General Electric

Cairo, Aug 31—The Arab Boycott Conference, meeting in Cairo for the past week, said today that General Electric, the British company, would be blacklisted by Arab states unless it stopped all dealings with Israel within three months.
The warning had been sent to General Electric, whose products are widely distributed in the Arab world.
An appeal had been opened for Mr Goad's family. Donations may be sent to the Roger Goad Fund, c/o the Commissioner of the Metropolitan Police.

Rhodesian team to study racial discrimination

From Our Correspondent
Salisbury, Aug 31
The Rhodesian Government has set up a commission of inquiry into racial discrimination in the country. A team of six whites and five blacks will be headed by Sir Vincent Quenett, a retired High Court judge.
Mr Ian Smith, the Prime Minister, told Parliament last month that such a commission would be established and would study and report on ways of removing unnecessary or undesirable discrimination. Details of how the commission will operate are to be announced later.
Two chiefs are on the commission—Chief Chirau, who is also a senator and president of the Chiefs' Council, and Senator Chief Ndlovu. There are three women, two of them black. The committee will be welcomed by all but extreme right-wing whites.
There has been a relaxation of minor racial laws in a number of spheres. For instance, cinemas and most hotels have in the past decade been thrown open to all races.
Our Lusaka Correspondent writes: Diplomatic manoeuvres aimed at resolving the Rhodesian constitutional problems are in a critical stage. The next few days could see either a breakthrough or a breakdown in contacts between Mr Ian Smith and the African National Council (ANC).
Mr Smith still appears to be adamant that he will not give immunity to banned ANC members to travel to Rhodesia for committee talks. This would prevent the ANC from including several of its senior members in any talks in Rhodesia.

'No Congo' in Ulster, Mr Rees says

From Christopher Walker
Belfast
In the wake of the renewed bombing campaign in Britain, Mr Rees, Secretary of State for Northern Ireland, yesterday made his most determined effort yet to convince the people of Ulster and the Irish Republic that there was no possibility of British withdrawal from the province in the manner demanded by the Provisional IRA.
Speaking in separate interviews, recorded for BBC and Irish radio, he gave a warning that any attempt by Britain to abdicate her responsibilities would lead to what he called "a Congo-type situation", which would inevitably spill over into the mainland.
The latest assurances are certain to infuriate the Provisional IRA's seven-man army council. In recent months it has often reassured the more restless volunteers that a forthcoming declaration of intent to withdraw was one of the conditions of the ceasefire, now 203 days old.
Although British active service units of the Provisional IRA enjoy greater autonomy than those based in Belfast or Londonderry, it is not thought they would have resumed their attacks in defiance of their masters in Dublin.
Earlier remarks by Mr Rees about the indefinite continuation of direct rule are seen in Belfast and Dublin as providing a possible motivation for resumption of the bombing.
Some politicians in Belfast are persuaded that members of Scotland Yard's bomb squad believe small cells of Provisionals to be responsible, but are unable to say so publicly because the ceasefire officially continues to hold.
Interviewed on Irish radio, Mr Rees maintained that there was no question of a doomsday situation being reached politically if the Convention did not find a solution.
"We will go on. We have got to find a way through this, and it is the British Government's firm resolve to do that," he said. "Any ideas that there are of us pulling out and leaving a Congo-type situation, of us abdicating our responsibilities, are not true. They cannot be. There is no other form of government here other than the one proper one with the United Kingdom."

Kidnap Briton rescued after gun battle

Buenos Aires, Aug 31—Mr Charles Agnew Lockwood, a British-born executive, who was kidnapped a month ago by left-wing guerrillas, was rescued today by police, who killed four of his captors in a gun battle.
He escaped unhurt when police raided a house in the Buenos Aires province district of Pilar and exchanged fire with its occupants, who proved to be members of the outlawed Marxist People's Revolutionary Army (ERP).
Mr Lockwood, a director of several companies, including Acrow Steel of Britain and the Argentina-based Roberts Finance Company, was the first businessman to be kidnapped for 54 days in 1973 by the ERP, which released him after collecting a \$2m (about £350,000) ransom.—Reuters.

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ME NEWS

Airline despair of unemployed young people drops to a dangerous point

One from Liverpool 8... was the title of a statement report earlier on the plight of unemployed young people in one of the most depressed areas of the city.

report, one of several of the inner areas of Birmingham and Liverpool, is also deeply conscious of the difficulties and Mr James Houghton, the chief constable, has allocated nearly 50 officers to community relations work.

His first concern, of course, is that the high unemployment will lead to crime.

Mr Lawrence Holden, chairman of the Liverpool youth organizations committee, believes that the new Merseyside County Council ought to be the focus for seeking solutions and the central agency for raising money out of the Government.

Unfortunately, under the new local government structure, the county council has no specific powers in the fields of education, employment and youth work which Mr Holden and many others think it should have.

A scheme known as Community Industry, run by the National Association of Youth Clubs, is being widely used. It allows for the employment of young people on such projects as laying out playgrounds and cultivating pensioners' gardens.

The young people taking part are paid the lowest local authority manual labour rates out of government funds, but only an average of 100 young people are employed in this way in each local authority.

Liverpool City Council is also operating an "out of school, out of work" scheme, under which places at further education colleges are offered to unemployed school-leavers.

The real solution, it is agreed on every hand, must lie in the long term, in the rejuvenation of Merseyside's economy. Kirby remains the chief trouble. Department of Employment figures showed 345 young people under 18 as unemployed in August.

Mr Harold Rigby, principal careers officer for the new Knowsley borough, which administrators Kirby and several other difficult areas, estimates that he has 3,000 young people seeking employment.

Miss Joan Watkins, local organizer of the Community Industry scheme can produce 100 jobs. A self-help community trust can employ 12 in a wastepaper baling factory.

Regional report

John Chartres Liverpool

Prisoners let out to train for careers

By a Staff Reporter

Prisoners at an open prison on the South Coast are being allowed out on parole to train for careers which will help them to get jobs when they are released. They are taking part in a pilot scheme launched jointly by the Apex Trust, the employment agency for former prisoners, and the Home Office.

The Home Office granted permission for the scheme last October and Apex began to interview prisoners in January. So far 55 have been interviewed and a further five are due for interview.

Three men are training for engineering courses at a government skill centre, and three more are due to start next month. Two men are learning hotel management.

Mr Frederick Pantney, director of the Apex Trust, said that later this year the experiment would be taken a stage further by allowing prisoners to undertake education or training.

He emphasized that getting a job quickly after release was an essential part of rehabilitation. "When the prisoner is unable to get employment the chances of successful rehabilitation must be reduced."

Apex was giving preference in interviewing to people with eight and a half months to serve, as they were most likely to benefit, Mr Pantney said. "If the employment prospects of the men are to be improved it may be necessary for them to obtain specific education or training in order to fit them for the recommended employment."

There were only limited educational and training facilities within a prison. "The second leg of the service we recommended was that in the open prisons men should be granted day parole to undertake the necessary education or training within the community," he said.

Apex Charitable Trust: annual report, 1974-75, 20 Poland Street, London, W1, free.

WEST EUROPE

Romania forced into industrial spying because E Europe unwilling to share its knowledge

From Our Correspondent Oslo, Aug 31

The spy ring uncovered by the defection of Mr Virgil Tipanut, Third Secretary of the Romanian Embassy in Oslo, operated in large areas of Western Europe.

Forty agents named by Mr Tipanut, included spies in Britain, West Germany, Denmark, Sweden and Norway. The main aim was industrial and technological information.

Mr Tipanut defected on June 16, about a week after a Romanian specialist, studying at the Trondheim Technical College under the exchange arrangements of the Romanian-Norwegian cultural agreement, was arrested.

Last week the student, Mr Titus Petrilu, aged 32, who was on an advanced mathematics course, confessed that he belonged to the spy ring which the job of recruiting people likely to rise to important positions.

News of the defection and the spy ring was given yesterday by the Oslo newspaper Aftenposten. Several Romanian diplomats have quietly left Scandinavia since the defection, and the Romanian Embassy in Oslo is now manned by the Charge d'Affaires. The rest of the accredited staff have left the country.

The information gathered by the Norwegian authorities has been passed on to the countries concerned. According to the newspaper, Mr Tipanut and his family have been granted asylum in a European country.

In Norway, industrial and technological research results were top priority for the agents, military information being regarded as of less importance.

Afterposten says that the Romanian intelligence and espionage system in Western Europe has been disrupted. The naming of the 40 key agents will, it is believed, lead to a further uncovering of the network in the countries concerned.

Further inquiries may show that the spy ring was operating in other countries.

It is interesting that Romania has had to indulge in wide-scale industrial espionage to keep abreast of technological developments. It indicates that the other East European countries are unwilling to share their knowledge with the "old man out" in the East European block.

An odd thing is that the results of Mr Petrilu's research were in have been published later, and would have been available free of charge. However, it is believed that his real job was to build up a network of contacts which could be used in the future.

Mr Petrilu's arrest brings into question the whole system of exchange of scientific sources. Earlier this year a Russian, who came to Norway under the same exchange system, disappeared and returned to the Soviet Union in mysterious circumstances. He has not returned, although his work was not completed.

Oslo, Aug 31.—Mr Kaare Frivold, a Norwegian industrial leader, yesterday called for stricter security measures to counter industrial espionage. He is chairman of the Society for Industrial Protection, and said there should be closer co-operation between Norway's intelligence service and industry.



Admiral José Pinheiro de Azevedo, the new Prime Minister of Portugal.

Bird hunters of Italy go on shooting regardless

From Our Correspondent Rome, Aug 31

One vast barrage of gunfire rose up from Italy at dawn today as hunters, oblivious to the criticisms of the rest of Europe, joyously celebrated the opening of the shooting season for migratory birds.

Theoretically this should be the last year of the traditional and virtually indiscriminate massacre of 200 million thrushes, quails, larks, finches and migratory birds of various species. A new hunting law supposed to afford greater protection to wild life is now being debated.

But as Italy's two million licensed hunters descend on every square kilometre of hunting land—prepared for the 19th wildlife sanctuaries protected that the law would do nothing to improve the situation. Among other changes, it actually lengthens the hunting season.

Senator Arturo Cossiga, the secretary-general of the Italian Wildlife Fund, said that the Bill takes no notice of the EEC committee's recommendations on birds, which Italy has never ratified. Much less the advice of scientists and the protests of Italian and foreign nature protection societies.

It preserves the right of hunters to hunt over virtually any private land, and even farmland. It permits the use of lead shot, prohibits the use of automatic weapons for intrusions and makes no serious attempt to provide adequate protection, he said.

The law, which should have been approved by last July, has been held up by objections from the nature societies, and by the extremely powerful hunting and firearms interests.

One considerable psychological obstacle to a stricter control is the fact that hunting is the pastime of ordinary people, rather than an upper class pursuit, as in Britain. Forty per cent of licensed hunters are workers, another 40 per cent clerks, artisans or pensioners.

Cars burnt by Basque protesters

From Our Correspondent Madrid, Aug 31

A wave of demonstrations protesting at the death sentences on two Basque separatists in connection with the killing of a policeman hit the Basque country near the weekend.

In the harbour district of San Sebastian, four cars were burnt last night. In Alguaz, a suburb of Bilbao, an estimated 1,000 people turned out for a 30-minute demonstration. They were dispersed by the police. Earlier, about 800 people had set fire to the Spanish flag in a square. In Vittoria 1,000 people are reported to have demonstrated.

The police fired into the air to scatter demonstrators in Elizhar, near San Sebastian. On the main road to San Sebastian masked youths poured petrol on the road and set it on fire. A car was set on fire at Santurce, on the outskirts of Bilbao.

Lawyers for Señor Antonio Garmentia and Señor Angel Otazui have appealed against the death sentences. The appeal is expected to be heard this week before the Supreme Military Court.

Bishop is held hostage by drugged man

From Our Correspondent Rome, Aug 31

The Bishop of Prato, near Florence, and five other people were held hostage for half an hour yesterday by a man brandishing an air pistol. The man was later found to be under the influence of drugs.

Waving a pistol and shouting, the man appeared in the bishop's antechamber. When the bishop came in to see what was happening, the intruder cried: "Do not move or I will kill all of you."

A priest succeeded in slipping into an office and called the police.

'Dead island' strike today arouses fears in Corsica

From Our Own Correspondent Paris, Aug 31

Corsicans are awaiting with some apprehension the outcome of the "general strike" and demonstration due to take place tomorrow afternoon at Ghisonaccia, near Ajaccio.

They are regarded as a test of the mood of the island as a whole and are bound to arouse some strong feelings because Ghisonaccia was the scene of the violence a week ago when police stormed autonomist holding out in a cellar and one separatist was killed and several wounded. The strike, intended to create an *isole morte* (dead island), is supported by a wide cross-section of trades union and professional organizations, notably farmers and hotelkeepers, but not by the Communist Party or by the CGT, its trade union extension.

But having always unpredictable explosions of Corsican sentiment, there should be no repetition of the violence of the past 10 days. The Government, by appointing a new prefect and taking a deliberately conciliatory line, has done much to lower the temperature. Both in Ajaccio and Bastia the atmosphere today was quiet and relaxed and police were discreet in their presence.

enagers form job agency

Our Correspondent

rough

hundred teenagers who or found work since they hool at the end of the r term are organizing an n undertake such tasks bing cars, cleaning wind digging gardens.

scheme is being launched at Peterborough. Two nes are being installed city youth centre for the b project. They will be b three days a week, fi-

20,000 pay to see Roman villa

More than 20,000 people paid last month to visit a Roman villa excavated near the Dover market square by members of the Kent Archaeological Rescue Unit.

It was open to the public for a month. Mr Brian Philp, director of the unit, said yesterday that the interest was so great that it was no longer necessary to ask for £2,500 from public funds to cover the cost of the excavation.

gher parking fines in force today

in Geddes

fixed penalty for illegal t and other road traffic goes up from £2 to £6

A loophole in the law enabled a car owner to responsibility on the that he was not the at the time an offence omitted has been closed. introduction from today ner liability for fixed-offences means that the will no longer have to h who the driver was they can prosecute. If ly is not paid within 21 f a ticket being issued, istered owner will auto-ly be liable to prosecu-

only way the owner can responsibility is by sub- proof that he was not at the time of the nd address of the driver o driver's counter-signa- if the driver cannot be ed (if he has left the for example) responsi- turns to the owner.

The owner in most cases will be the person or company whose name appears in the vehicle log book or registration document. The police remind owners that anyone who sells a car should notify the registration authorities promptly of the change.

Special provision is made in the new law for car hire firms, under which the hirer will be liable for parking offences in the same way as if he owned the car. If he cannot be prosecuted, the hire firm will still not be held responsible.

Of 3,500,000 parking tickets issued in England and Wales in 1973, only 52 per cent were paid. One payment in five, representing £1.4m, was not obtained for various reasons. In most cases the police failed to trace the driver within the statutory six-month time limit for bringing proceedings in a magistrates' court.

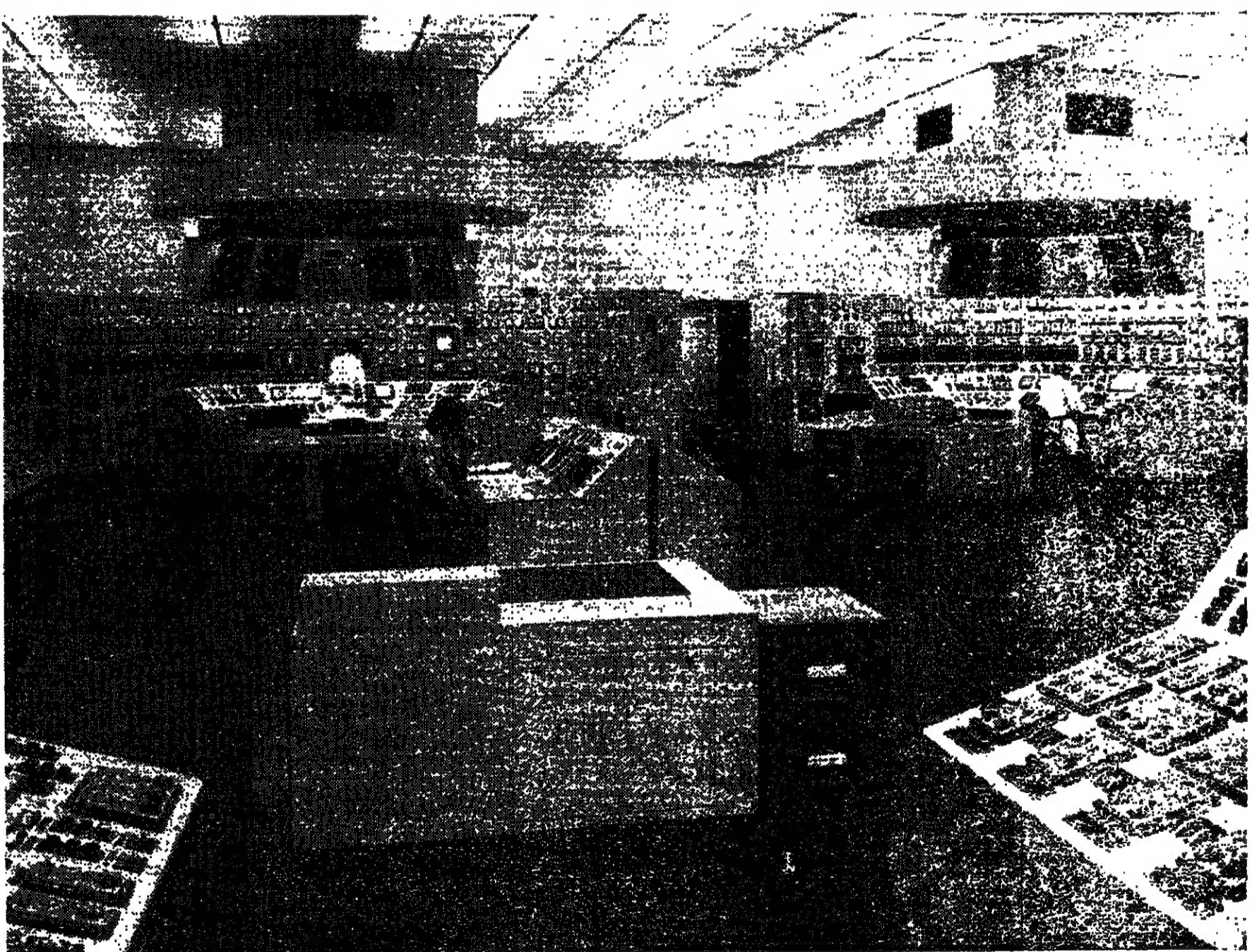
The Government hopes the new law will greatly reduce the number of offences in which that happens, and that the

three-fold increase in the fixed penalty will help to discourage illegal parking. More than two million tickets a year are being issued in London alone.

The fixed penalty previously had not been increased since the system was introduced in 1960. If it had kept pace with inflation, it should now be about £5.60, which is very near the new £6 penalty. Under existing legislation the Home Secretary has powers to increase the amount to a maximum of £10.

The Road Traffic Act, 1967, gave the Home Secretary powers to increase the fixed penalty for road traffic offences up to half of the maximum fine for a similar offence for a first offender.

Until last January the maximum fine for illegal parking was £5, which meant that the fixed penalty could not be increased to more than £2.50. The maximum fine for parking is now £20 and for other road traffic offences it ranges up to £100.



The control room at the CEGB's 2,000 MW coal-fired Cogen power station near Redford in Nottinghamshire.

Electricity - energy in a highly refined form

Electricity is ideal for many industrial purposes. But at first glance, after looking only at the conversion efficiency of electrical generation, it may appear to be in the best interests of fuel economy for industry to use fossil fuel rather than electricity, wherever possible.

But it is total efficiency from fuel source to final utilisation which must be compared. Electricity is highly efficient and controllable at the point of use and the total electrical route often uses less fuel than fuel-fired alternatives, making it ideal for many industrial processes.

Steam coils are still widely used for heating liquids. Yet the thermal efficiency of this system depends on the age and condition of fuel-fired boilers and pipes, and how quickly they can be brought to the correct temperature. When all losses are taken into account it is not uncommon for overall efficiencies to be below 20%, particularly for older plant.

With electric immersion heaters the only losses occur during generation and distribution, and so overall efficiency is higher. There is certainly no reason for ruling out electricity on any supposed inefficiency basis. And the electrical alternative is clean, inexpensive to install, controllable, and maintains its original performance without deterioration.

A further example is the use of induction heating for surface hardening. This process can be so efficient that it uses no more electricity than the electrical auxiliaries of a fuel-fired furnace designed to do the same job. Electric induction heating is one of the most efficient industrial heating processes available because heat is generated within the metal and is only applied where it is needed.

Even battery electric trucks use less energy than their fuel-fired equivalents. Typical overall efficiency for an electric truck is about 20%, whereas an alternative i.c. engine truck, used under practical start-stop conditions, has an efficiency of about 15%. So, on energy utilisation grounds alone, electric vehicles are more than competitive—and they have the extra benefits of clean, silent operation.

These examples serve to demonstrate the efficiency of the electrical route.

ming rape victims unfair, tors and solicitors say

names of rape case vic- would not be disclosed trials or afterwards, ex- some circumstances, a committee of the Law and the Guild of British per Editors recommends

memorandum to the Heil- committee on the laws of the joint committee said it was unfair an un- ly that women who had used publicity.

en would not be dis- if their names were not id. But care must be

Open verdict on 'Foxy' Fowler

An open verdict was recorded at Hastings on Saturday on William "Foxy" Fowler, aged 52, of Cawley Place, Barry, South Glamorgan, who escaped from prison, including Dartmoor and Parkhurst, in the 1950s and 1960s and whose body was found in a wood at Fairlight, near Hastings, on August 24.

He had extensive head injuries. The inquest was told that he could have fallen down an eight-foot slope and hit his head on a rock.

Dead ducks

Post mortem examinations are to be carried out today at the RSPCA hospital in Putney, London, to establish whether more than 40 ducks, whether dead in the Thames between Hampton Court and Kingston Bridge since last Friday, were killed by disease or pollution.

Boy murder charge

A man, aged 20, is to appear at Liverpool magistrates' court this morning charged with the murder of John Anthony Noon, aged 12, of City Road, Walton, who was found strangled in a park last Friday.

llision may delay oil

A Staff Reporter

en

roduction from the Auk n the North Sea, may be because of a collision a supply boat and the platform in had visi- Friday. The damage to el structure is being in- ted by engineers who immediately flown out by erators, Shell-Esso. All's not involved in repairs

Electricity does the nation a power of good



The Electricity Council, England and Wales.

Windhoek decisions on Namibia crucial for Vorster détente

From Nicholas Ashford

Windhoek, Aug 31

An extraordinary conference opens in Windhoek's historic Turnhall (drill hall) tomorrow, which is of even greater importance for South Africa's détente exercise than last week's Rhodesian settlement talks at the Victoria Falls. After decades of dispute, an attempt is finally being made to resolve the future of Namibia (South-West Africa).

Whether the constitutional conference, which has already been denounced abroad as being unrepresentative of the majority of the people of Namibia, succeeds in finding a formula that is acceptable to the United Nations and the Organization of African Unity (OAU) remains to be seen. Many people would doubt it; but Mr Vorster, the South African Prime Minister, is aware that a satisfactory solution to the future of this sprawling, under-populated and mineral-rich territory is imperative if détente is to succeed.

The series of talks which are about to begin are likely to be protracted and could initially prove to be somewhat chaotic. More than 100 delegates are expected—no one seems to know exactly how many—representing the territory's 10 main ethnic groups—Ovambo, whites, Damara, Kavango, Herero, Nama, Coloureds, Caprivians, Bushmen and Khoi-Boschoers.

They will be seated at groups round an oval table in alphabetical order and, to add to the confusion, there will be no less than seven official conference languages.

This conference—or, more likely, a subsequent one—must eventually decide whether Namibia should be a single, unitary, independent state or as a loose federation in which the various groups would maintain their separate identities and where the whites presumably would remain the dominant force.

The United Nations, which regards South Africa as being in illegal occupation of Namibia, supports the principle that the country should remain a single unitary state. So does the OAU, the South-West Africa People's Organization (SWAPO), the Namibian National Convention (NNC), and the influential black Lutheran and Anglican churches.

In brief

Second flight to Mars delayed

Cape Canaveral, Florida, Aug 31.—Radio, which delayed the launching of the first Viking spacecraft mission to Mars has caused a postponement of the second due to have taken place tomorrow.

The first lift-off to Mars was 11 days ago.

Bobby Fischer's suit

Los Angeles, Aug 31.—Bobby Fischer, the former world chess champion, has filed a \$200 (about £100) suit for invasion of privacy against the writer and publishers of an unauthorized biography about him.

Mr Callaghan for UN

Mr James Callaghan, the Secretary of State for Foreign and Commonwealth Affairs, will attend this week's special session of the United Nations General Assembly.

Everest climb begins

Katmandu, Aug 31.—The British expedition attempting to climb the south-west face of Everest, set up its base camp at 17,000ft on August 22 below the Khumbu Icefall and has begun climbing.

Naval inspection

Tokyo, Aug 31.—Admiral Hiroshi Samejima of the Japanese Maritime Self-Defence Force will visit Britain, Italy, Turkey and Thailand in September to inspect navy facilities.

Nine die in plane

Gambell, Alaska, Aug 31.—Nine people were killed and 17 were injured yesterday when an F27 aircraft belonging to Air Alaska crashed while preparing to land at Gambell airport.

Balloon pioneer

Buenos Aires, Aug 31.—Brigadier General Angel Mario Zuloaga, the first man to cross the Andes Mountains in a balloon in 1916, has died in Buenos Aires at the age of 90.

Illegal passengers

Paris, Aug 31.—Motorists carrying children on the front seat will be liable to fines ranging from 40 to 80 francs (£4 to £8.8) under a new Government decree.

Tory leader's visit

Bucharest, Aug 31.—Mrs Margaret Thatcher, the British Conservative Party leader, arrived here today for a visit at the invitation of the National Council of the Socialist Unity Front.

Flood kills 20

Delhi, Aug 31.—More than 20 people were drowned yesterday when a small boat carrying them capsized in the flooded Rapti river in Uttar Pradesh.

Five children drown

Canberra, Aug 31.—Five children drowned today when a car in which they were sitting rolled down a slope at a picnic site into a lake.

The whites and most of the tribal leaders seem to favour a federal solution, perhaps involving an independent Ovambo-land. So too does the South African Government despite its insistence that the peoples of South-West Africa alone and no one else must decide their own destiny.

It is the ethnic basis of the forthcoming conference which has led many people both inside and outside the territory to dismiss it as a sham. Many of the groups' leaders are tribal appointees, and even where elections have taken place as in Ovambo-land, the results have been heavily disputed. Furthermore, there is to be no participation, at least for the moment, by political organizations such as SWAPO and the NNC, nor will South Africa agree to United Nations supervision of the conference.

There can be little doubt that the Pretoria Government, which became the mandatory power in 1920, has tended to build on South-West Africa's ethnic differences rather than trying to minimize them. However, it is a country of unique complexity and, even with the best will in the world, it would still remain the most difficult of all the decolonization problems which have arisen in Africa.

There is concern among the smaller groups about the possibility of Ovambo-Swapo domination. The Ovambo account for more than half the country's 750,000 African population and would be in a majority in a legislature elected on the basis of one man, one vote.

SWAPO remains the key to the success or failure of the constitutional talks. The United Nations, the OAU, and African heads of state have repeatedly stated that a Namibian solution cannot exclude SWAPO; and this fact cannot be overlooked by Mr Vorster despite his personal distaste for the organization and in particular its expelled leader, Dr Sam Nujoma.

Recently there have been signs that both the South African Government and SWAPO are looking for a face-saving formula that could eventually lead to SWAPO participation in the constitutional talks. Independent observers believe that if an understanding could be reached between South Africa and SWAPO there would be a good chance of eventually finding an acceptable solution to the Namibian problem.

Nigerian regime takes over key newspapers

Lagos, Aug 31.—The new Nigerian military Government today took control of the country's largest independent newspaper and magazine publishing group.

It is to acquire a 60 per cent holding in the Daily Times of Nigeria, which publishes the largest circulation morning and Sunday newspapers, the Daily Times and Sunday Times, as well as eight other newspapers and magazines and four year-books and directories.

An official announcement also said that the federal Government had taken over the New Nigerian newspaper, which was previously controlled and run by six northern states.

The Daily Times and the New Nigerian are generally considered Nigeria's most influential and best produced daily newspapers.—A.P.

FNLA advances to within nine miles of Luanda

Pangula, outside Luanda, Aug 31.—Angolan National Liberation Front (FNLA) troops today advanced to within nine miles of Luanda, the Angolan capital, held by the rival Angolan People's Liberation Movement (MPLA).

From the hills around the small village of Pangula FNLA troops could look down on Luanda. Bernard Loth an Agence France-Presse correspondent with the FNLA reported that they could see clearly outlined the petrol refinery on the outskirts of the capital, a sure target for the FNLA artillery once the advance has proceeded only a few more kilometres.

But as the FNLA drives forward under the direct command of their leader, Mr Holden Roberto, the troops are meeting increasingly tough resistance. Yesterday the MPLA defenders pounded the attacking forces with 120mm rocket fire but their aim was inaccurate and they were unable to hold up the the FNLA spearhead.

Heavy clouds of smoke hung over the battle-zone which, as it advances, destroys everything in its path. Whole villages are in flames.

The battle was still raging in the early hours of this morning for an important bridge on the approaches to the capital. FNLA soldiers were fighting to seize the bridge before it is blown by the MPLA could destroy it.

Meanwhile, Pierre Cayrol, the Agence France-Presse correspondent in Luanda, said Portuguese military sources there were denying that the FNLA advance suggested necessarily that an attack on the capital was imminent. "In this sector of the fighting," the sources said, "the battle has been back and forth between the two armies for weeks."

Certainly there were no signs in the capital of panic before the rapid FNLA approach.

In Luanda the war has brought the economy to its knees. Factories are at a standstill, the port is apparently blocked and trade disrupted. Agence France-Presse.

Peru's coup carried out with precision

From Jane Monahan

Lima, Aug 31

"The revolution that bids you farewell is the same one that welcomed you a few days ago," General Francisco Morales Bermudez, Peru's new President, told delegates at the closing ceremony of the fifth ministerial conference of non-aligned countries.

Few ministers attending the conference expected it to be opened by one President, General Juan Velasco, and closed by another within one week. The coup on Friday ousted General Velasco involved no apparent violence. The streets remained calm, no airports were closed, and unlike most other Latin American

Egypt says Sinai agreement is imminent

From Paul Martin

Alexandria, Aug 31

Egypt today predicted imminent agreement with Israel on a new Sinai accord after President Sadat's acceptance of American proposals to solve the remaining disputed issues.

Earlier, Dr Kissinger, United States Secretary of State, had returned to Israel with the Egyptian answer which came after the most hectic 48 hours of diplomacy in his latest shuttle.

"If Israel agrees then there should be agreement," Mr Tahsin Baskir, the presidential spokesman said. "In the event the initialing may not be in days but in hours. All depends on the reply of the Israelis to what Dr Kissinger has taken with him."

During today's sessions between President Sadat and Dr Kissinger, most of the remaining technical issues were agreed upon.

Mr Baskir said that the main part of the American proposals concerned the status and number of the American technical team to man the Giddi-Midfa listening posts. The rest were five details about the military access to the main Egyptian positions which would cover the technical details of disengagement of forces.

This optimistic prediction by the Egyptians came after Dr Kissinger's sixth shuttle between Jerusalem and Alexandria in pursuit of the mission. Although agreement between the two sides had been expected to be announced about this time, the issues upon which President Sadat and Dr Kissinger agreed today had posed the remaining obstacles to its initialing.

Clearly the focus of attention is now on Israel where the Cabinet is to meet tomorrow to consider whether to accept the agreement as it now stands. Rowan, Egyptian officials close to the talks expressed for the first time an unreservedly optimistic view that this time things would not face more last minute hitches.

Before Dr Kissinger began his talks with President Sadat today, Egyptian leader began the strain of the protracted negotiations. For the first time since the shuttle began, Mr Sadat let slip the impatience which he had been feeling at the tough and sometimes uncompromising stand of the Israelis.

This became obvious when he replied to a question whether the Israelis had raised any last-minute issues. "They are always raising hell, as you say in America," Mr Sadat said. He reiterated that so far as Egypt was concerned there remained nothing in the way of agreement.

On board the Kissinger aircraft it was made clear that the outstanding points were such that they must be settled "in the next 36 hours, if not they never will be," a senior American official said.

Among the remaining points in dispute were the number of troops to be stationed in the limited forces areas on either side of the buffer zone. Egypt had insisted that, because of the lengthening of this zone, the number should be increased from 7,000 to 12,000 and the number of tanks and artillery pieces should also be increased. Agreement had still to be reached on the question of the surface-to-air missile sites near the defence lines of both sides. Egypt argued that it should be allowed to station missiles on the canal to protect its canal towns.

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coups, Peru's was an example not of chaos but of military precision. Ministers were also assured by General Morales' speech. He emphasised that Peru would remain an active member of the non-aligned movement. He also declared that the ideological bases of Peru's revolution would not alter, but forecast changes in its "construction".

The former Prime Minister, speaking shortly after changes in the junta. General Oscar Vargas Prieto, a former Chief of Staff and close friend of General Morales, took over his posts as Prime Minister and Minister of War and is also the new head of the Army. Rear Admiral Jorge Parodi became the head of the Navy, replacing

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Faces in Trafalgar Square during yesterday's Jewish protest against the admission of Palestinians to a conference in Britain.

Police divert Arabs from Jews' rally

By a Staff Reporter

A confrontation between Jewish and Arab demonstrators was avoided in London yesterday when police diverted a peaceful column of some 1,500 Arabs from Trafalgar Square, where about the same number of British Jews were gathered. The Jews were protesting

against the admission to Britain of three members of the Palestine National Council for this week's meeting of the 70-nation Inter-Parliamentary Union (IPU). The Arabs were, equally vociferously, welcoming the IPU for inviting the Palestinians and calling on the Home Secretary to reconsider the entry permits granted to "official spokesmen of the PLO terrorist organization". This was later delivered to the Home Office.

The main theme of the Trafalgar Square speakers was that the PLO formed part and parcel of Lord Janner, president of the Zionist Federation, put it of a system of terrorism which

was threatening the fabric of civilisation. To grant its representatives any sign of respectability or legality was compared by Mr Raymond Fletcher, the Labour MP, to the appeasement of Nazis in the 1930s.

Dr Rhodes Boyson, the Conservative MP, was also there who linked the PLO with the Irish Republican Army. "The invitation of the PLO to London is an invitation for terrorism to walk through the streets," he said.

The decision to invite the Palestinians was taken by a majority vote of the IPU last year, with the British delegation opposing.

Greek officers warned on 'nostalgia' for dictators

From Mario Modiano

Athens, Aug 31

Mr Karamanlis, the Greek Prime Minister, has urged the Army to remember Portugal and repudiate those who are still nursing dictatorial ideas.

He was reviewing government policies in two speeches in northern Greece, after the decision to commute the death sentences on the three junta leaders. This act of clemency prompted misgivings that the Government still doubted the loyalty of the armed forces.

Addressing 850 army officers in the northern city of Drama after the conclusion of a military exercise, Mr Karamanlis said that the transition from dictatorship to democracy in Greece had been acknowledged internationally as a "political miracle".

This could only be appreciated in comparison with developments in Portugal, Argentina, Chile and Cambodia where dictatorship was succeeded by anarchy or communism.

"This must be kept in mind by those who out of self-interest or stupidity are still secretly nostalgic for a regime which had humiliated Greece and exposed her to mortal dangers."

This is the first time that the Government has admitted that there are still active supporters of the deposed junta in the armed forces.

Mr Karamanlis said that remnants of the deposed dictatorship were trying to breed anxiety among the officers by inciting certain social disorders, such as strikes and demonstrations, which were customary in democracies. There was no cause for concern. The Government knew

how to keep them under control.

He appreciated that officers had been left alone supporting the dictatorship because of the confusion which had been created. "There is no longer any confusion now. We know full well the disastrous effect of that regime," he said.

There had been a crisis over retribution in the sentences passed on the junta leaders. "Some said the penalties were inadequate, others considered them too heavy. The Government follows a policy of moderation."

The Government is clearly sensitive to the widespread concern that it will not be long before the junta leaders are released. He stated: "When we talk about life imprisonment, we mean life imprisonment."

The dictatorial regime had neglected the nation's defences. "Enough to say that in seven years of military rule they spent £150m on arms compared with £170m spent by us in the past year for this purpose."

Greece had regained international respect after the end of the dictatorship. "This is particularly important because it coincides with a period of dangerous tension in Greek-Turkish relations."

He saw little progress in the efforts to settle Greek-Turkish differences, not only because of Turkish intransigence but also because of the abnormal situation in Turkey. "In these circumstances we are obliged, without provoking, to reinforce our defence and remain vigilant."

In a speech marking the inauguration of the Salonika trade fair last night he outlined the Government's policy. He also urged the Opposition to help the Government in the present critical circumstances.

Factional clashes kill 24 in Lebanese town

Beirut, Aug 31.—The town of Zabl was quiet but tense today after five days of factional violence in which at least 24 people died.

Six people, including two Syrians, were killed by scattered shooting during the night, but a ceasefire had been agreed and seemed to be generally holding today. An earlier ceasefire on Friday was broken.

The violence between Muslim and Christian political factions had begun as a dispute over a pinball machine in a bar. Extra security forces have been sent into the area to keep the two sides apart.

Mr Rashid Karami, the Prime Minister, told reporters last night that he was astonished that people had not learnt the lesson from three rounds of blood-fueled fighting in Beirut earlier this year.—Reuters.

Ford salute to 'sacrifices' of unemployed

From Our Own Correspondent

Washington, Aug 31

President Ford, spending the Labour weekend at Camp David, today sounded a new note of compassion for the unemployed.

His official message to working people, saluted their sacrifices and willingness to support reasonable policies, which "have pulled us through rough periods in the past" and which provided "inspiration and encouragement in this difficult time".

In much the same vein yesterday, he said at a trade union rally: "Labour Day is no holiday for those who are out of work. He attended the rally while making election campaign visits to Maine and Rhode Island.

Mr Ford is evidently increasingly sensitive to criticism from union leaders and Democrats that he is "callous" towards the unemployed, and more interested in favouring big business.

He also claimed in speeches and television interviews that the economic recession was a thing of the past.

Bees in crash sting rescuers

From Our Own Correspondent

Ankara, Aug 31.—Thousands of bees hindered police, soldiers and firemen called to an accident in which a heavy carrying beehives overturned near Erzurum, eastern Turkey, yesterday.

The driver and his mate, injured in the crash, and two policemen were treated in hospital for stings. Four masked beehive carriers loaded the 115 hives, containing seven

Junta torture trial man sobs relating his training

From Our Correspondent

Athens, Aug 31

Horror details about the training of Greek military policemen for the requirements of the dictatorial regime have been disclosed at the Athens court martial trial of 31 officers and privates accused of torturing political prisoners.

The men began yesterday entering pleas in their own defence. Corporal George Kambanos, who served at the military police station in Piraeus turned state's evidence. He said: "When I joined the Army years ago I was a happy man and a healthy athlete. Today my soul is poisoned, my health is broken and I am a social outcast."

He sobbed as he described how he had been 'trained' to be a "worshipful military policeman". "They made us eat our boots, laces and forced us to explain how tasty they were. They

dumped us out of the window like garbage sacks, they beat us with belts and led us on our knees before the regime's monument to take an oath of loyalty to the revolution. At night the beatings continued in the dormitories.

"After three hours' sleep we were made to get up for another session of beating and guard duty. It was like a jungle. We were made to eat breakfast jumping down. During the daily drill they gave us misleading commands to have an excuse to beat us and break our morale. They forced us to drive lorries while we were blindfolded. They made us dig the earth with our teeth, then carry stones in our mouths like dogs."

Corporal Kambanos said that his commander, Colonel Diamandopoulos, had ordered him to torture political prisoners. "I beat them out of fear for my own life."

Eavesdropping by American security agency reported

From Our Own Correspondent

Washington, Aug 31

All overseas telecommunications with the United States are subject to computerized eavesdropping for intelligence purposes by the National Security Agency (NSA), The New York Times said in a recent article.

The magazine added that domestic communications, including all telephone calls carried by microwave radio circuits, also were subject to monitoring.

The NSA, under Pentagon jurisdiction, is one of the most secretive organizations within the Government. It conducts

cryptographic and electronic intelligence with the most up to date equipment; but of all the components of the "intelligence community" under congressional scrutiny in Washington, it is the one so far to have resisted most and divulged the least.

The newspaper accounts are hardly news. A system that monitors car radiophones in the Kremlin and undersea communications obviously faces little difficulty in microwave transmissions.

The news lies in the method reported and suspicion of the evasion of laws designed to curtail this more archaic telephone tapping.

Briton drops out of junior world chess tournament

From Our Own Correspondent

Tjentište, Yugoslavia, Aug 31.—Only three players remained with a chance of winning the world junior chess championship here after last night's twelfth and penultimate round.

They were Valery Chekhov, of the Soviet Union, Larry Christiansen, twice United States junior champion, and Kuligowski of Poland.

Chekhov and Christiansen adjourned their vital game with the American in the better position, having a queen against two rooks, but the outcome was still not clear.

Kuligowski played well and beat Yugoslavia's Dragan Barlov, but his chances of overall victory were slimmer than those of Chekhov and Christiansen.

Jonathan Mestel, of England, last year's world cadet champion, dropped out of the running when he could only manage a draw against Jakov of Bulgaria.

Leading standstill after 12 rounds: Chekhov (one adjourned), Kuligowski (8), Christiansen (8) (one adjourned), Mestel and Jakov (7).

Meanwhile, in the eighth round of the Milan international chess tournament Anatoly Karpov, the Soviet world champion, drew with Bent Larsen of Denmark.

Standings after the eighth round: Karpov and Portisch (8), Bent Larsen (7), Smolenski (6), Ljubojevic and Brygand (5) (one adjourned), Usmak (4), Larsen and Andersson (4), Gligoric (3), Mariotti (2).—Reuters.

Cyprus atrocities inquiry starts

From Our Correspondent

Nicosia, Aug 31

A delegation of five jurists of the European Commission of Human Rights, led by Mr J. E. Fawcett of Britain, arrived in Cyprus today to investigate Government allegations of mass murders, rapes and other violations of human rights by Turkish troops in the part of the island occupied by them.

The investigation will be carried out despite strong objections by Turkey.

The Cyprus Government made a first application to the European Commission of Human Rights last September, and followed this up with a second application containing further allegations in March this year.

The Cyprus Government's allegations against Turkey were published in a report by the Human Rights Commission last May, after the rejection of the Turkish Government's objections.

The report referred to: Murders of civilians, including women and old men; repeated rapes and the forced prostitution of Greek Cypriot girls; the forcible eviction of 200,000 Greek Cypriots who are still prevented by the Turkish Army from returning to their homes and properties in the Turkish-occupied part of Cyprus;

The seizure of Greek Cypriot homes and properties and their distribution to Turkish Cypriots and to Turks who were illegally brought from Turkey in an attempt to change the demographic pattern in the island; widespread and continuing looting of Greek Cypriot properties and the appropriation of their cultural produce, livestock, factories and shops owned by Greek Cypriots;

The arbitrary detention of thousands of Greek Cypriot civilians of all ages and both sexes by the Turkish military

UN session in search Third World cooperati

From Frank Vogel

United States Economic Correspondent

Washington, Aug 31

The United States, by most of the main countries, will attend seventh special session of United Nations in developing countries. best interests will be economic cooperation than through the damaging and danger of action that they are determined to follow.

With Dr Henry Kissinger, Secretary of State, of the Middle East, the position is being given in a speech by

SPORT
Cricket

Timing of Australia's win is left in Chappell's hands

By John Woodcock
Cricket Correspondent

For the time being England are back where they were after Edgbaston. In the fourth Test match at the Oval, the Australian batsmen have been reduced to 363 runs with only two first innings wickets standing.

To put it another way, the duck counts for the moment to have run out on Tony Greig. Having lost the first two Tests, England are now in a position where they must win the next two to have any chance of winning the series.

As I was afraid would happen, with a little experience in the first five, England's batting on Saturday was simply not up to it. How it would have fared in the sunshine of the first two days, had they won the toss, there is no knowing. As it is, the admirable Steele played another stout innings, and Wood went quite well for a time. But Roope was out in the fourth ball, caught at short leg off bat and put, and Woolmer overplayed at No 5, played a poor stroke to a short ball from Lillee, and then a fine catch in the gully, Edrich, rather than making it look tolerably easy for those who followed him, scored 12 in 30 overs. Walker, batting last, was out in the 38th over, having made 30 runs. He was out in the 38th over, having made 30 runs. He was out in the 38th over, having made 30 runs.

There has been a blight on the Saturdays of this series. At Edgbaston England's batting, like the weather, was infinitely depressing. At Lord's and Headingley England spent the Saturdays building rather than demolishing. The sun never came through on the evening, when it was too pale to shed much light or warmth. The crowd, even present, had their best cricketing moments watching the bowing of Lillee, Thomson and Walker, the storm troops and the cheerleaders.

From the pavilion end, for 25 overs, the attack was over. Walker plugged away, moving the ball about enough to cause some batsmen trouble. This was Walker's best bowling since the first Test match. As for Thomson, he was out in the 38th over, having made 30 runs.



Ian Chappell listens to tactical advice from a spotter.

And like they made even the Oval's yielding cushion look as though it had a spring in it. After a disconcerting start to the Test, Thomson, with his captain's loyal backing, became a force again. He has promised so much of late, and he has not disappointed. He has played well in Australia, and he has played well in England. He has played well in Australia, and he has played well in England. He has played well in Australia, and he has played well in England.

Football

Trouble at every turn for Revie, England and the game itself

By Geoffrey Green
Football Correspondent

Whatever pleasure there is to be had from football these days is rapidly being eroded by the violent behaviour of some of its supporters. To stand on the sidelines and watch the game is to witness a spectacle of marauding hordes as they terrorise the community at large. It has become a part of the football scene.

Yet a part of the reason this behaviour has become a greater violence in spite of all the warnings of the Football Association's governing body for the season began. The catalogue of violence continued on Saturday with the flashpoint at Luton, where Chelsea fans invaded the pitch to attack the Luton players near the end in an abortive attempt to get a levelling contest abandoned. Similar incidents at Manchester and Manchester City have been reported in recent years but have not been forgotten by the authorities.

A trail of destruction marked the Chelsea fans' journey back to London. They set fire to a car in their train; the guard locked himself in his protective cabin; and the police were called in to clear the pitch. The police were called in to clear the pitch. The police were called in to clear the pitch.

There are many even in these early days of the season who are prepared to give their vote to Liverpool as the next champions. To judge by the manner of their attack, they are not wrong. Liverpool have been playing well since the start of the season. They have been playing well since the start of the season. They have been playing well since the start of the season.

Goalkeeper blessed with h of Siva

By John Downes
Having until Scottish League Saturday, Rangers were their surprise over the champions since the start of the season.

The winners, however, were the Scottish League. Rangers were their surprise over the champions since the start of the season.

Liverpool get no votes for originality

By Geoffrey Green

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An innings to transcend usual slapsdash slog

By Alan Gibson

It was the 17th over and shortly afterwards Richards reached 50. Richards then swept away with the match; the others needed little more than an end. He reached his hundred in 74 balls, with scarcely a mis-hit. He hit, all told, five sixes—three in the first over, one in the second, and one in the third. He hit, all told, five sixes—three in the first over, one in the second, and one in the third.

Kent come alive again after Johnson gets second life

By Peter Marson

CHELMSFORD: Kent (4 pps) beat Essex by seven wickets.

Kent, who had been in a bit of a slump, came back to life after a long period of inactivity. They have been playing well since the start of the season. They have been playing well since the start of the season. They have been playing well since the start of the season.

Example of the players revives an old idea

By Norman Fox

One of Saturday morning's headlines suggested that we should have a football match at night. It was a headline that was not new. It was a headline that was not new. It was a headline that was not new.

Fortune favours second half of Norwich's play

By Christopher Warman

It may be little consolation at White Hart Lane, but Tottenham Hotspur will probably win some matches this season by playing well in the second half. It may be little consolation at White Hart Lane, but Tottenham Hotspur will probably win some matches this season by playing well in the second half.

Gloucester v Surrey

Gloucester	100	100	100	100
Surrey	100	100	100	100

Warwick v Derby

Warwick	100	100	100	100
Derby	100	100	100	100

Notts v Yorkshire

Notts	100	100	100	100
Yorkshire	100	100	100	100

Middlesex v Sussex

Middlesex	100	100	100	100
Sussex	100	100	100	100

Glamorgan v Somerset

Glamorgan	100	100	100	100
Somerset	100	100	100	100

Lancashire v Northants

Lancashire	100	100	100	100
Northants	100	100	100	100

Today's cricket

County Championship	100	100	100	100
First Division	100	100	100	100
Second Division	100	100	100	100
Third Division	100	100	100	100
Fourth Division	100	100	100	100

Scottish premier division

Scottish premier	100	100	100	100
Scottish first	100	100	100	100

Melvyn Westlake sets the scene for this week's UN economic conference

Third World ready to attack the system that keeps it poor

During the next 12 days representatives of the earth's poor regions will mount a new attack on the existing international economic order which so unfairly divides wealth between nations. The seventh special session of the United Nations, beginning in New York today, seems almost certain to produce a set-piece skirmish between the rich minority of industrialized states and the countries of Africa, Asia and Latin America which form the overwhelming majority. Devoted to "Development and International Economic Cooperation", it will be only the second special session in the UN's 30-year history involving economic matters. The first five such special sessions were mainly devoted to security subjects.

The latest special session is intended as a direct follow-up to the sixth, on raw materials, held in the spring of last year which promulgated the radical programme for a "new international economic order" that has already become familiarly known as NIEO and which absorbed into the ideology of Third World economic development.

The issues have not changed in the 16 months since the new economic order was proclaimed, but the economic and political climate has altered dramatically. In the early months of 1974, many of the developing countries were riding on the crest of a world commodity boom. Oil prices had just been quadrupled and "producer

power" was an infectious concept. Since then the international economy has drifted into the deepest recession for 35 years, commodity prices have dropped sharply and relations between the rich and poor countries have become more bitter. But, perhaps, more importantly, many leaders in the western world have come to realize the potentially explosive nature of the festering grievances of the developing nations, which have made the cleavage between the northern and southern hemispheres, arguably, more important on the political stage today than the east-west divisions. From a position of apathy or even latent hostility, to the demands of the developing countries, there has been a shift within the governments of the richer nations towards greater accommodation.

Whether the concessions now being considered by the industrialized group of countries will come close to even the minimum demands of much of the Third World will only emerge in coming months. Certainly, any such concessions will involve no more than a tinkering with the present economic order rather than providing the basis of a new one. Moreover, for the industrialized block the seventh special session is seen only as the beginning of a new dialogue.

For many of the developing countries, who believe that the present economic order keeps them in poverty, nothing but a

clean sweep will do. For them the present system has profoundly contributed to the fact that 2,000 million of the world's population (including China) live in countries where the per capita GNP is conventionally estimated at less than \$200 a year, while 600 million live in countries with per capita GNP which ranges from \$2,000 to \$5,000—and furthermore, it is a gap that is still growing wider. Mr Robert McNamara, President of the World Bank, estimates that for at least a billion people per capita income (at constant prices) will only grow from \$105 in 1970 to \$108 in 1980, while those in the developed world will increase from \$3,100 to \$4,000—\$3 against \$900 over an entire decade.

The reason for this ever-widening gap is held to lie in a system which casts the developing countries predominantly as suppliers of raw materials, a reservoir of cheap labour for the industrialized nations, and a market for the rich countries' exports of capital equipment, manufactured goods and technology.

At the same time, inflation in the industrialized countries means that the cost to the Third World countries of their manufactured imports inevitably increases faster than the value of their exports. Last year the price of developing country imports—the large majority consisting of manufactured goods—rose 40 per cent, while their export prices increased only 27 per cent. The non-oil exporting

members of the Third World are expected to see the purchasing power of exports of primary products fall by 13 per cent this year. Thus, the long-term adverse movement in the developing countries' terms of trade has been reasserted. Even the gains made during the 1972-74 commodity boom will be eroded by next year.

Another factor behind the poor economic performance of the developing countries is the trade restrictions imposed on Third World exports by the industrialized nations. These restrictions include a range of tariffs, quotas, countervailing duties and other restraints which are intended to limit imports of agricultural goods and crude manufactures wherever they compete with vested domestic interests within the rich countries.

Naturally, these trade restrictions usually become most severe in direct proportion to the degree of processing that the imported goods have undergone. This leaves the developing countries little incentive to establish processing industries and permits the industrialized countries to reap the benefit of the "added value" on most raw materials. This reveals most clearly the double standards employed by many critics of the Third World within the rich countries who (frequently) agree to such practices as that for oil but accept other restrictive trade practices which work to the advantage of the rich.

Yet, while denying developing countries the means to earn

foreign exchange, the industrialized nations compete furiously to provide them with cheap-rate loans so that they can then afford to buy the western world's exports. The developing countries' share of world trade in manufactured goods is still only about 6 per cent, and only by raising this proportion can many of the developing countries improve their economic performance. The adoption of more liberal trade policies by the industrialized nations would transform Third World growth prospects.

Apart from the effect on the relations between rich and poor nations of this discriminatory trading system, it is clear that the collective commitment of the western block to foreign aid has also waned. The 17 richest countries allocated a mere 0.33 per cent of their aggregate gross national product to overseas development aid, compared with 0.52 per cent in 1960.

While Sweden earmarked 0.72 per cent of its GNP to aid, Britain and the United States provided just 0.38 and 0.25 respectively. The World Bank estimates that on present projections the rich countries will allocate on average a mere 0.28 per cent to aid by 1980 and the United States percentage could fall to only 0.25 within the next two or three years. This is in 1980, the year of the Marshall Plan. United States Official Development Assistance amounted to 1.79 per cent of GNP.

The aid allocations of the oil exporting countries are also small (at about 3 per cent of

GNP overall), even more generous than those of the United States. During the Marshall Plan, yet if their aid budgets double this year to \$10,000m (as is predicted) this will only just meet the cost to the other developing countries of their increased oil bills.

Ministers in the rich countries frequently dismiss as unrealistic the UN target of allocating 0.7 per cent of their GNP to aid. Yet this target could probably be reached in the second half of this decade if they merely devoted to aid about 2 per cent of the increased wealth which is expected to accrue to the industrialized nations in the next few years.

The agenda for the UN session reflects these preoccupations with trade and aid. If the session does not get bogged down in attempts to debar Israel, three or four main themes are likely to emerge. Foremost will be the widely canvassed proposals of UNCTAD (United Nations Conference on Trade and Development) of an integrated world commodity programme to stabilize raw material prices and compensate producers for losses in income. This programme, covering 10 commodities, envisages the stockpiling of buffer stocks and a huge multi-billion dollar fund to support prices.

Related to this is the Third World demand for some kind of index linking raw material prices to those of manufactured goods. Industrial development, foreign aid, multinational com-

panies and the transfer of technology will also loom large in the debate. Institutional reform is also likely to be prominent. A recent study has proposed the total restructuring of the UN under which all the organization's social and economic functions would be re-grouped, responsibility for them going to a newly created post of Director-General.

Discussion of the restructuring proposals will doubtless provide the opportunity for developing countries to press for reform of other institutions, such as the World Bank and the International Monetary Fund, to give them greater influence over policy.

Strong backing for most of the Third World's demands has come in a report by the so-called Ten Wise Men who were given the task of considering the problems of economic development following Mr Harold Wilson's commodity initiative at the Kingston, Jamaica, meeting earlier this year of the Commonwealth Heads of Government. The report by this multi-racial team of experts, called *Towards a New International Economic Order*, has just been endorsed by Commonwealth ministers meeting last week in Georgetown, and it will be widely circulated among delegations at the seventh session. Britain has already made it clear that it is not for radical for its part. Yet, it is seen as providing a basis for compromise.

Although the doves in capitals, particularly in London, who favour some form of accommodation with developing countries, are in the ascendancy, the rich nations certainly balk at the prospect of an integrated world commodity price system and intervention. But Dr Kissinger, United States Secretary of State, is expected to see the seventh session as a test of the American position, which has hitherto been the main country among the rich to support increased aid, lower tariffs on Third exports, and, perhaps, some kind of scheme to come growth for the developed world.

Britain and some of the other industrialized nations are far from the case for intervention in the case for intervention in commodity prices on an international basis. But this is a far from the view of the Ten Wise Men who say that it is not of wishful thinking that "solutions to the problems of the world could be found by case-by-case adjustments essentially marginal of the kind that the rich nations have hitherto adopted to alleviate the poverty—indeed poverty—in which the of the developing world

With the social contract buried, the TUC has more than money in mind

Blackpool, Aug 31

A casual visitor to last year's Trades Union Congress in Brighton might have been forgiven for thinking that he was at the wrong jamboree. It was much more like a Labour Party conference, and the debates were clearly directed as much to the electorate as to the faithful membership. The political nature of the event was reinforced by Mr Wilson, who did practically everything but name the date for the October poll in his speech.

Certainly, Labour's election campaign got off the ground there, with the establishment of the social contract as the chief electoral advantage of a set along with the unions. It worked, but it all seems such a long time ago now. The collapse of the first voluntary incomes policy, rising unemployment, and the problems of the economy have conspired to transform the relationship between the TUC and the Labour Government, and the role of the trade union movement is necessarily more subdued. On a whole range of issues, from import controls to picketing, the unions have not got their way.

But it would be an unwise man who predicted the breakdown of the special relationship between the two wings of the Labour movement that carried it through two general elections. As the delegates to the TUC gathered in Blackpool over the weekend, no one was crying many tears over the failure of a policy adopted with such acclaim 12 months ago. It served its electoral purpose, and the unions are now facing up to the real difficulty of making the transition from a loosely defined incomes policy to one so clearcut as to defy the traditional occupational name of "find the loophole".

The failure of the original version of the social contract to restrain wages for very long is frankly admitted. Mr Len Murray, the General Secretary of the TUC, conceded that the battle against high wage claims was being lost even before the miners' large settlement in February. The fault lay largely with the TUC, whose influential Economic Committee did not lay a heavy hand on union negotiators.

Specifically, the TUC did not attach sufficient importance to special factors at work—



Beside the seaside: Mr Jones (left) and Mr Murray yesterday.

pressure for higher London weighting, and the wage revolt in Scotland. And the overall impact of rising prices was perhaps understandably greater than we had allowed for.

What makes the difference between those abortive guidelines and the £6 flat rate policy being implemented now? The real difference is that people themselves are more worried than they were 12 months ago by rising prices and by loss of jobs.

It was important that we should have taken that policy decision last September. I think it was helpful temporarily, but it did not persist as long as I had hoped. But the

very lack of success of the policy is in itself an education. It is a lesson to the unions and to the Government. The kind of mistakes that the TUC will be pursuing over the next decade will emerge from the debates on individual industries and on individual issues, such as factory occupations. Traditionally, when their colleagues are bargaining activity is curtailed, but now it comes policy, the unions turn to other things. Their programme will be clearer at the end of this week, and it is likely to prove as radical as anything they could have done about wages.

The new policy will be adopted on Wednesday, and in the wake of the miners' three-to-two vote in favour it will certainly hold for a time. Mr Jack Jones, the most consummate politician on the TUC General Council, who is overruling

motivated by a desire to keep the Labour Government in power because it can achieve so much more for the working class, has said that the policy of running a full year as good. There is even a suspicion that it could be prolonged right through the next year if tax relief were granted on the £6 figure, or something like it.

Although their nature has changed, the political stakes are still high. The election has been won and the Government is committed to legislation (largely on the TUC's model) on industrial democracy—that euphemistic catch-all description for the vast widening of trade union influence in the conduct of industry that is intended. If the TUC can deliver broad support for the £6 limit for the full term of the policy, its political standing will be increased immeasurably, and the wide range of industrial reforms surfacing in the work of its industrial committees stand a much greater chance of being put into practice.

These range from nationalisation of the road haulage industry to council workers making part in local government. This is presumably what Mr Murray means when he says that "life is more difficult than congress resolutions. Getting Acts on the statute book is a complex business." The content of the unions are willing to make short-term sacrifices in the living standards of their members in return for greater long-term influence in the social and industrial fabric of the country is becoming inescapable.

That argument is accepted, it leads to the conclusion that the small price of this week's congress will be as important in the long run as the big decision on economic policy—which is a foregone conclusion, anyway. The kind of mistakes that the TUC will be pursuing over the next decade will emerge from the debates on individual industries and on individual issues, such as factory occupations. Traditionally, when their colleagues are bargaining activity is curtailed, but now it comes policy, the unions turn to other things. Their programme will be clearer at the end of this week, and it is likely to prove as radical as anything they could have done about wages.

Paul Routledge, Labour Editor

It is not surprising that there have been, after the first two articles in this series, genuine doubts about the *bona fides* of Gen Sejna, as well as deliberate attempts to discredit him and to diminish the value of the information on Soviet foreign policy which he brought with him from Czechoslovakia. They have fallen into a number of fairly predictable categories, and it might be as well, before examining the place which Britain occupies in Russian planning, to comment on some of the views.

The first, and most easily dealt with, is the suggestion put forward by a few self-styled experts that Gen Sejna's facts are wrong—that meetings and other events which he described did not take place. It seems hardly necessary to say it, but I have checked the relevant details with independent sources, who confirm in every case the factual accuracy of what Gen Sejna has said. Then there is the suggestion that his defection was not political, but was motivated by his fear of criminal prosecution. It is, indeed, true that he was under investigation by the police of the Dubcek regime when he defected, and it is right that this should be taken into account when weighing his evidence. It does not, however, seem to me to be a decisive or even a very important factor.

A third area of suspicion is that Gen Sejna is "controlled" by Western intelligence agencies and that his information is part of a coordinated exercise in cold war propaganda. My only useful comment on that is that when ever I met Gen Sejna I met him alone, at times and places of my choosing and that I have taken the elementary precautions which are necessary to ensure that I am not being fed with an intelligence officer's brief.

Finally, it has been suggested that Gen Sejna is a "double agent" in the sense that he has not been invented, with hindsight, by any reasonably intelligent defector. Although an experienced interrogator should have difficulty in displaying the kind of this kind from the north, the proposition does, in fact, encapsulate a valid and proper reservation about information obtained from defectors or spies. They have a tendency, well known in the intelligence world, to tell the interrogator what they think he would like to hear.

Most others on the allotments, though, have tied, corrugated paper round the stems. Percy Throver on television suggested using newspapers and earth combined, but I am inhibited socially about using newspapers. The papers we get at home are *The Times*, *The Guardian* and the *Post* Sundays. I think it would be regarded as provocative by my neighbours to blanch my celery in those organs, and it is not worth buying *The Sun* specially.

Two readers swooped on a prize, obituary by Robert Scholey, chief executive of the British Steel Corporation, quoted in the *Financial Times* last week: "Although attempts to revise manning standards will be difficult, all our departmental managers must maximize their efforts to de-man their payrolls."

My first task on returning from holiday was to begin earthing the celery. This is a ritual steeped in mystique. My gardening book tells me to do it with real earth or, if not, with vermiculite covering four inches of the earth stem at a time, but being careful to let no mud get up to the crown. And I am obeying those instructions.

A western ambassador to the Soviet Union, who is also accredited to Mongolia, found that one of the first demands of protocol when he went to Ulan Bator to present his credentials was that he should lay a wreath at the mausoleum of Shih Bator, the national hero of the Mongolian People's Re-

How Britain's economic difficulties help the Soviet grand strategy

Lord Chalfont

This is the last of three articles on Warsaw Pact foreign policy written after discussions with Major General Sejna, a leading official of the Czechoslovak Communist Party, who defected to the West in 1968.

It is therefore important to emphasize that in writing these three articles I have relied only partly on Gen Sejna's evidence. Numerous other sources have been used, many of which confirm his information. This is especially so in the context of this article.

The basic assumption from which Soviet planners proceed is that Britain is in decline and that by about 1977, the economic and social situation will have deteriorated to a point at which it will be ripe for further exploitation. Indeed, the economic weakness is a crucial element in Russian calculations, a fact which had much to do with the Soviet Union's implacable opposition to British entry into the European Community, which they feared might halt or even reverse the process of economic disintegration.

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Indeed Mr John Gollan, the general secretary of the British Communist Party, has named the severe displeasure of his comrades in Moscow for failing to make any substantial move towards what is regarded by Communist theorists as the essentially prerequisite of the successful overthrow of a capitalist government—the effective control of the armed forces. In this context Portugal is commonly regarded as a classical model. On the other hand, as long as successive British governments are prepared themselves to engage in a substantial programme of unilateral disarmament, the Soviet Union might be justified in calculating that Britain's security forces will soon be too emasculated to worry about.

Furthermore, the Strategic Plan provides for the constant encouragement and exploitation of those "progressives" in the trade union movement and the Labour Party who demand massive unilateral reductions in the defence budget.

In the more general context of security, the Warsaw Pact countries have always appreciated the potential value to them of the situation in Northern Ireland. As long ago as 1958 an IRA delegation visited Czechoslovakia, where they were given the warmest of welcomes by the Ministry of Defence. Since then the Strategic Plan has included provision for financial support, a fairly continuous supply of arms and military equipment, and training facilities for Irish terrorists in Czechoslovakia.

It is, however, in the establishment of a "second power" that the most significant elements of the Strategic Plan for Britain emerge. Apart from some fairly routine James Bond-style involving smear campaigns against the "anti-progressive" politicians (one Warsaw Pact intelligence organization claims that one of its sources of information is a prominent member of the House of Commons), the plan is mainly directed towards increasing the influence of the "progressive"

movement, namely of left-wing groups including the Labour Party and its sympathizers in the industrial wings of the Labour movement, for the establishment of a "second power" in the trade union movement, encouraged with the enhancing the power of industrial trade unions is a plan for the end of an all-European organization on the World Federalist Union—a body more to be with the nation of Soviet for than with the pro-trade unionism as it is currently understood in the Communist.

The Communist Great Britain, in a considerable success in the trade union movement, is not regarded by Warsaw Pact as a serious threat to the long of British industrial leadership of a "power" is carried Eastern Europe. A member of Communist Party (some select British party and so through intelligence are given each year organization come interesting enough training in sabotage.

The Soviet plan is the calculation that 1980s the erosion of party government in have reached an end, and that the "second" will be in a position to the conditions of crisis, political chaos, social disintegration, Russian believe will it would, of course, to suggest that what ing, for everyone to country, is the direct a carefully formulated Soviet foreign policy, ever, clearly demon-

in many aspects of life being followed which indistinguishable from the Strategic Plan. It is academic to speculate this is taking place! efforts of the Soviet are people in this are prepared, out-mind idealism, to do their malice, to do their

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The Times Diary

Tackling the menace of the fat-hen

On my return from nearly three weeks holiday, the Brixton allotment was in better shape than I expected. It was much less discouraging than the weed-infested plot into which it had turned during an absence of similar length in the Caribbean during the spring. The simple reason, I suppose, is that now that the vegetables are bigger, the weeds show up less.

I think part of it had to do with my application of Weedol, a parquat solution, to the uncultivated section just before leaving. The ground is a pleasing brown in that area now, the convolvulus and other menaces hardly daring to show their heads. Many readers, though, tell me I should have used a hormone weed-killer on convolvulus to kill it stone dead. Even the technical adviser to JCI, who make Weedol, says I will have to make several applications of it to the young shoots because "fresh regrowth will certainly develop from the massive underground rhizomes".

Still, I am a psychological gardener, and I think the reason

the convolvulus now seems less active in the cultivated section could be that it has become discouraged to see its wilting brothers in the poisoned part. More likely, I suppose, is that it is approaching the end of its season.

In my absence a different weed has reared its delicately flowered head. Identifying it from a weed chart, it appears to be fat-hen (*Chenopodium album*). It has fleshy green oak-shaped leaves below tiny white flowers, and it pulls from the ground easily.

Left to itself, though, it seems to grow fast, and is one of the things which seem to have done for my late sowing of peas, to which it apparently has a special attraction. I fear the peas will produce nothing, partly because of the weeds and, no doubt, because of the excessively hot and dry weather.

Tragedy, too, with the runner beans. It is not that they have not cropped—they have done surprisingly well—but that they came to maturity in my absence and grew too large and stringy.

Few are edible, save by the really dedicated, though there is still a good amount of flower on them and I expect a further crop. The French beans, which I had been picking a month before I went away, are still producing prolifically.

Best news of all is about the marrow. Weekend dinner guests enthused about our Little Gems. They are the size of tennis balls and we served them with butter and seasoning as an hors d'oeuvre. We also let the guests try some of the Vegetable Spaghetti. This is marrow which grows to about 12 inches long and whose insides have the form of spaghetti.

It is really at its best as a spaghetti substitute, with a Bolognese or some other suitable sauce. I cooked some this for my small son, who is fussy about his food, and he paid me the compliment of asking for a second helping, even though I thought it was slightly undercooked. The trouble with these gimmicky vegetables is that there is little published guidance about how to cook them. I gave the two-pound marrow half an hour's rapid boiling, which seemed about 10 minutes too little.

But to return to our dinner party, we also supplied from the allotment a finely flavoured

tomato salad, made with the Marmande variety, a green bean salad, a small lettuce which had matured conveniently while we were away. Compliments abounded.

The tomatoes have not been very prolific due to my omission to use some lettuce confessed in a pinching out the side shoots while they were young. All the same, I do not think my neighbouring allotment holder, the veteran ex-cultivator, was getting at me when he discussed growing tomatoes just before I left for my holiday.

"Tomatoes are 8p a pound in Brixton Market," he told me. "Some people on these allotments paid 15p for their tomato plants, and they won't get two pounds off them."

He added that he had paid less for his plants—15p a dozen in Brixton Road—and that he expected a good yield, as indeed he seems to be getting.

"I grew mine from seed", I said, sensing the chance to score a point. "I shall do mine from seed next year," he replied, conceding defeat. "I didn't have this year."

But I tripped up trying to ram home my advantage. "Money-maker? Amateur?" he asked, trying the first two varieties which came into my head. "They're not ones," he replied trenchantly. "Tomatoes from the Brixton Road. I don't go for all this nonsense about varieties. Most makers? You don't grow not to make money."

My first task on returning from holiday was to begin earthing the celery. This is a ritual steeped in mystique. My gardening book tells me to do it with real earth or, if not, with vermiculite covering four inches of the earth stem at a time, but being careful to let no mud get up to the crown. And I am obeying those instructions.

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public. He was charged 150 United States dollars for a plastic wreath, which he duly laid. Later, I learned that the plastic wreath had been sold and resold, laid and relaid by a long procession of other buyers before him. He has no doubt that it will continue to be the same purpose for as long as it follows, contributing usefully to the Mongolian economy.

Continuing her search for the perfect hors d'oeuvre, Mirabel told us what British Transport Hotels have to offer: "I would go a long way to eat even baked beans in a setting like the Fontfort restaurant in the Grand Cross Hotel. It is a dollop of the railway boom, the age of confidence at its most confident, with great mable pillars topped with curious winged creatures. From the domed ceiling in glorious shades, a bronze chandelier hangs with lamp shades in exactly the wrong shade of bright pink."

Signs of devoirs were good value at £1 from a well-stocked tray presented by a young waiter. Fruit appeared for the first time in my train at the Fontfort, and only time in my train in the shape of melon balls which were refreshing on a hot day, even though they were

interspersed with tin fruit and glace cherries. The lady's summer was lovely. The lady was notably absent was of any sort. England been noted for favour as a concept in it.

There was too great on tins and frozen. The kitchen had seen the deplorable habit of putting out tin fruit. Next: Mr Chow's Restaurant.

Still, it is a pretty at £1 a head (excellent and service) I would have given her a sixpence for the station buffet.

The ultimate in don appeared in the T1 Thursday. Dr Laurence Surridge, University, about the difficulty of places for sandwich was quoted as saying year, for example, six students, but this will take none. Next: it be worse than this.

Annual financial and economic review 1

THE INTERNATIONAL SCENE

Radical change in world's agenda

by Peter Jay

but far-reaching changes occurring in the world economic scene. One consequence of the annual meeting of the International Monetary Fund in Washington is in many ways important in the years even though the world is more peaceful than any time since the

primary reasons for the change are that the world economic scene has changed and that, partly in consequence, the diplomatic scene in the leading industrial countries, and in other words, the foreign policy scene, is making an effort to wrestle with the new situation.

For the first time since the 1960s the chief of the world as they presented in the more countries, were financial. World output in the industrial countries was growing at a rate of about 4 per cent, but this was not enough to keep pace with the growth of the world population.

It was also noticeable that as the great historic occupations of diplomats—war, peace and political shenanigans—were more and more overshadowed at least in the medium-sized countries by financial problems, foreign ministries became increasingly uneasy at their exclusion from what had become the chief topic of international relations between the non-communist countries. Now all that has changed. The financial problems of balance of payments adjustment have been effectively solved by the general application of floating exchange rates, notwithstanding the supposedly insupportable

lating their grievances into an effective political leverage on the countries of the West which dominated the management of the world economy and its financial system. It is hard now to recall that the overriding preoccupation of those days, wherever two or three finance ministry representatives were gathered together, was with the balance of payments adjustment process and with financing those balance of payments imbalances which were not being adjusted, especially the perennial deficits of the countries responsible for the two reserve currencies.

The almost wholly artificial difficulties engendered by an over-rigid exchange rate regime monopolized the energies not merely of monetary technicians but also of the world's governments represented by senior politicians as ministers of finance.

In such circumstances it was natural that the IMF, where world money and credit could be created and where the world's finance ministers met in plenary session once a year, should become a main forum of world economic debate and even action, displacing into comparative obscurity the successful work in liberalizing barriers to trade of the General Agreement on Tariffs and Trade (GATT) and the attempts of the World Bank (IBRD) to grapple with world poverty.

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Vince Farrell/Malkin Warrington

shock of the quadrupling of the oil price and the wrongly presumed inability of the oil producers to spend more than a tiny fraction of their new wealth. No one now cares about deficient international liquidity or regards the flow of his foreign exchange reserves as a critical measure of national economic health.

As a result the IMF, as a main source of man-made liquidity and credit for deficit nations and as the solemn arbiter of currency par values, has receded into the background. Nobody would now regard the formal agenda of current IMF sessions—the overdue increase in membership quotas, the accommodation of the fund's articles to the fact of floating exchange rates, the formal stipulation of the status of gold and of IMF special drawing rights in world monetary arrangements and

the operation of the general and special loan facilities for countries in balance of payments difficulties—as major issues of the world economy. Although it is in itself important that these issues should be amicably settled, if only to preserve the fabric of a cooperated regulated world currency system, these issues will not even take pride of place in the speeches of the world's finance ministers this week. Their attention, as is the way with politicians, has shifted to the areas of principal anxiety, namely the world recession, the world inflation and the altogether more powerfully articulated demands of the world's raw material producers.

As the OECD explained in its July *Economic Outlook*, "the last six to nine months have seen . . . the sharpest decline in output and the highest unemployment since World War II". This heavy price—"in the 18 months from the second half of 1973, gnp fell by about 7 per cent in the United States and virtually everywhere in the rest of the (OECD) area taken together, compared with typical past rates of increase over an 18-month period of around 6 per cent and 8 per cent respectively"—still left historical high inflation rates likely in the OECD's judgment to "level off at around 8 per cent in 1975".

Whatever view is taken of the respective contribution of monetary and non-monetary disorders to this sharp decline in output and the high inflation rates in the industrial countries there can be no mistaking the conviction of the political leaders in all the major countries that this deteriorating trade-off between employment and price stability is a direct and present threat to the foundations of political stability in the democracies.

There is also a growing realization, even in the United States if not in the United States Treasury, that the stability of the wider world political order depends on some effective response being found to the demands of the poorer countries represented in the "Group of 77" for a bigger share of the world's prosperity. At the least these problems are seen in financial deficits that threaten the stability of institutions like the World Bank which is a prominent symbol of the political and economic order.

This last concern is in part why this week's special session of the United Nations General Assembly in New York is seen by many governments of the West as more important than the IMF meeting in Washington and why it is therefore attracting a higher calibre of political representation. But the foreign ministers and heads of government are not leaving their counter-offensive against the finance ministers there.

Clearly the political stability of their own countries is of even greater concern to them—with the possible exception of Dr Kissinger whose broader outlook is probably unique and only possible for an American Secretary of State than the world political order.

Herr Helmut Schmidt, the

West German Chancellor, is perhaps the most persistent and extreme exponent of the view that the political economy of the West is in danger and can only be salvaged by extraordinary efforts of cooperative state-manship on the part of the four or five leading industrial nations. But France, Japan and Britain are not far behind him; and President Ford and Dr Kissinger seem to have been persuaded in

recent meetings at Helsinki and elsewhere that, even if the stability of the United States itself is not directly threatened, that of its natural friends and allies is. Hence the unannounced agreement in Helsinki to hold a summit meeting of the four or five (Japan's inclusion seems to be in some doubt) before the end of the year to discuss world economic issues in an urgent and political context under

the management of foreign ministries rather than of finance ministries.

This development is influenced by the fact that the heads of government in two of the four countries (West Germany and France) and the foreign minister in a third (Britain) are former finance ministers accustomed to the practice of international economic cooperation in the Group of Ten.

There has been a difficulty about the United States where the present Secretary of the Treasury is profoundly hostile to all politically motivated attempts to manage the world economy by modifying the hard application of market principles and where neither the head of government nor the foreign minister has any direct experience of economic policymaking.

However, it seems that this difficulty has been overcome by Dr Kissinger's conversion to the view that world economic issues are almost as crucial as world security matters and by the President's willingness to recruit a distinguished and politically accomplished former Secretary of the Treasury as his special representative in these matters.

What is still in the deepest doubt is whether the Schmidt-Kissinger-Callaghan axis has a comprehensive analysis, let alone a plausible remedy for the fundamental crisis of world political economy which they discern beyond the monetary preoccupations of the finance ministers.

For a start they have to overcome the reflex sympathy of French officialdom in foreign and finance ministries to any cooperation with the United States. Unquestionably, President Giscard has embraced a much more liberal view, aided by his intelligence and his experience of international economic affairs. But it is still unclear how statesmen with so many more ephemeral preoccupations can develop a proper diagnosis of the problem, however vividly they perceive its present manifestations.

These are the real world economic challenges of the next 12 months and probably of many years to come. First, is the world economy merely suffering from a temporary disturbance caused by an over-reaction in the 1971 recession and by the quadrupling of the oil price from which a normal recovery can be expected? Or is the unprecedented inflation and its association with higher and higher levels of unemployment a manifestation of a much more malignant secular trend? Are the world's rising expectations, population, and militancy in demanding immediate redress of grievances combining within and between nations to impose an insupportable burden on the world's resources and productive capacity? Is this, moreover, a burden which, if not supported, will crush democracy and stability in rich and poor countries alike?

Second, if the grave diagnosis is right, how precisely can world statesmen move to prevent disaster? What combination of recession and incomes policies in the weaker countries, with what degree of domestic deflation in the stronger countries can be reconciled with the opposed political realities within those countries? What deal between rich and poor nations can conceivably reconcile the opposed political pressures of organized labour in the industrial countries and politicized poverty in the raw material producing countries?

The postwar world economy has exhibited a notable resilience, repeatedly failing to succumb to the catastrophes which constantly threatened. On the other hand, the escapes have consistently taken the form of buying time and postponing the evil hour rather than of true solutions.

Consequently, the threatening tidal wave has grown steeper and higher as it has been pushed back. Inflation has in true sense been the safety valve of political stability, the unseen hand which temporarily accommodated the imperatives of political survival in the imperatives of economic supply by debasing the coin in which unfulfillable political pledges were made.

That party is now over. In the rest of this decade world statesmen must either persuade the world's population to live within the world's means or be overwhelmed when a furious citizenry discovers the hard way that a broken pint pot not only does not contain a quart but does not even contain a pint.

The author is Economics Editor, The Times.

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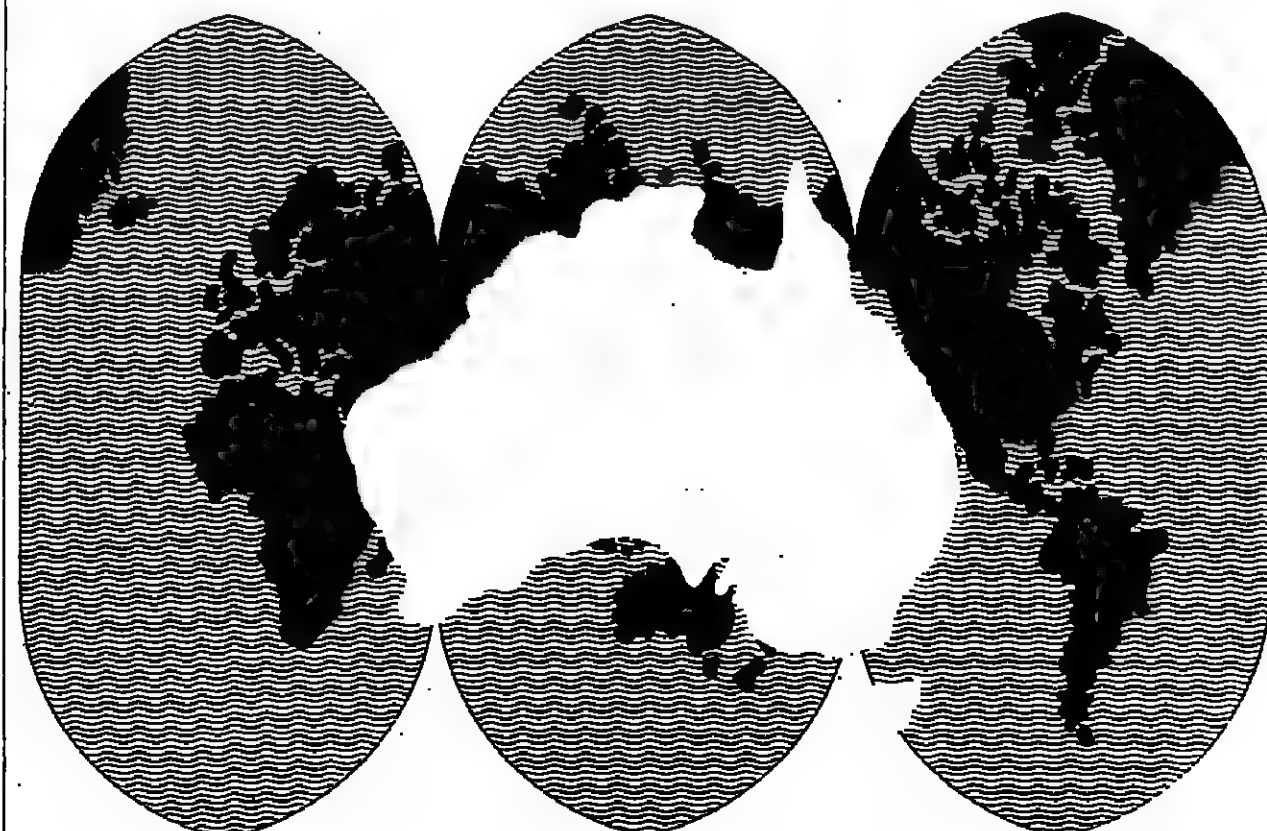
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Tussle over fair deal for primary producers

by Melvyn Westlake

In spite of the drop in world commodity prices during the past 16 months, the producers of primary products have succeeded in consolidating the shift of power in their favour, which has occurred since 1973. All the economic diplomacy of the United States has been to turn the tide of "producer power" that flowed from the quintupling of the oil price, the unprecedented commodity boom of 1972-74 and the intensified exploitation of the earth's resources.

A fairer deal from the rich consumer nations in world commodity trade has become the watchstone of the "new international economic order" promulgated by developing countries at the epoch-making special session of the United Nations General Assembly in the spring of 1974.

From an initial position of undisputed hostility, the industrialized nations have been forced to consider seriously the prospect of some new arrangements for commodity trading.

There are several powerful pressures forcing the rich countries to move reluctantly in this direction. First, there is the danger of another international economic recession from the present recession. This would provide a sharp upward twist to world inflation.

Second, there is the near refusal of the oil-exporting countries to discuss energy problems in isolation from other goods. Third, there is the danger of a serious deterioration in relations between the rich and poor nations, which has become a destabilizing factor in international politics.

Finally, there is the fear of other cartels being created in the style of the oil cartel which, even if they are not all successful or long-lasting, will serve to undermine the fragile world economy and increase the trend to regionalism as the main industrialized nations seek to secure their supplies of raw materials through bilateral arrangements with producers.

For all these reasons the large raw material-consuming nations have been forced into the most fundamental re-appraisal of commodity trade since the war. But if there is almost universal agreement that changes have to be made, there is no agreement among the rich countries about what action is necessary or desirable.

Many nations remain ideologically resistant to any interference with the free forces of market supply and demand. Even some governments are divided. The United States Treasury, for example, epitomises the hardline school, preferring a policy of confrontation with the developing countries; while the State Department, under Dr Henry Kissinger, is clearly prepared to compromise.

These divisions have seriously hampered the search for a solution. Although committees have been established within the Organisation for Economic Co-operation and Development (OECD) to consider the problem which represents 24 mostly industrialized, non-communist countries, hopes of achieving any agreed initiative in this forum have receded.

Only within UNCTAD (the United Nations Conference on Trade and Development) have consumers and producers managed to hold fruitful discussions. The UNCTAD Committee on Commodities,

which normally meets once every spring, is holding two further sessions this year in an attempt to arrive at a considered policy. For many months the UNCTAD secretariat in Geneva has been working out an ambitious multi-billion dollar scheme for an "integrated commodity scheme" which envisages the creation of buffer stocks for many raw materials, to help stabilize prices. Such a scheme, the secretariat hopes, could level the peaks and troughs in the producers' earnings, and thereby provide them with greater control over their economies.

Between the conservative resolution of the OECD and the radicalism of UNCTAD lies the position identified with the Prime Minister, after his initiative earlier this year at the Commonwealth heads of government meeting in Kingston, Jamaica. His suggestions included the encouragement of producer-consumer associations for individual commodities, agreements designed to facilitate the orderly conduct and development of trade in primary products, negotiated price bands within which market forces would operate, and the establishment of schemes to stabilize export earnings.

The essential difference between these proposals and the UNCTAD scheme is that they are less all-embracing, permitting a more piecemeal approach dictated by the differing circumstances of the commodity and its producers.

The importance of Mr. Wilson's initiative was that it came at a time when deadlock between the producers and consumers seemed most complete, only two weeks

after the breakdown of the ill-fated Paris energy conference. Initially, it had been intended that this conference would be confined to the oil exporters and the large oil consumers. But the oil states, led by Algeria, insisted that a wide range of other commodities be discussed as well, and the conference had to be called off. Whether this conference can be reconvened again this year will depend on the general temper of relations between rich and poor nations.

The positions of the two opinion blocks of countries still seem far apart, in spite of the counsels of moderation in both camps. Moreover, the concessions that the industrialized group now seems prepared to make have come too late to have a profound influence on the attitudes of the other side. Dr Kissinger outlined the evolving, rather more accommodative, approach of the Americans in his famous Kansas City speech on May 13. He saw the need for new marketing arrangements for individual commodities and for the World Bank to promote raw material production, but he remained firmly opposed to the idea of "new commodity export prices indexed to the prices of the manufactured goods that developing nations buy from the industrialized nations. Dr Kissinger was certainly opposed to the idea of "new commodity export prices indexed to the prices of the manufactured goods that developing nations buy from the industrialized nations. Dr Kissinger was certainly opposed to the idea of "new commodity export prices indexed to the prices of the manufactured goods that developing nations buy from the industrialized nations.

As an attempt to get the energy conference restarted, the Americans have also suggested a compromise formula, under which three separate commissions would be established to discuss

energy, raw materials and broad problems of economic development. The Third World reaction to this formula has been guarded, if not hostile. Initially, it seemed that the energy commission would do substantive work, while the other two would be confined to "monitoring, supplying and orienting" work done in other international institutions. It would have made the Americans formula unacceptable, many of the more vocal developing countries. It more recently it has been suggested that each commission should have equal status.

It remains far from clear how all these strands—OECD and UNCTAD decisions, the Kissinger plan, the Wilson plan, the Commonwealth strategy for economic development in general, and commodity trade in particular—will be woven into a coherent strategy for economic development in general, and commodity trade in particular. The key to the success of this strategy could be the success of this month's critical special session of the United Nations General Assembly, which may prove to be the chance of a new start.

Other important influences will be the direction of the commodity export prices in the aftermath of the commodity price conference.

A strong worldwide economic recovery and a freer commodity market—both with attendant shortages and price rises—would place the producers in a stronger position to reinforce their shift of power to them, while increasing the pressure on the consumers to make concessions. However, there is little likelihood of any significant recovery in the commodity price before the

second half of 1976 and in the meantime the slide in the prices of many primary products seems certain to continue. There is no reason why weak prices should necessarily undermine the producers' campaign which has drawn much of its strength from the long-term underlying imbalance that many economists believe is emerging between the increasing consumption of manufactured goods and the slower production (and reduced accessibility) of many raw materials.

But the actual extent of the commodity price falls has been considerable and much greater than expected early in the summer of 1974 when the decline began, a reflection of the unforeseen depth of the recession. The Economist commodity index, covering all items, has dropped some 24 per cent between the beginning of May, 1974, and mid-summer this year. This follows the huge 160 per cent rise over the previous 28 months. Of the main components of the index, metals showed the largest fall, losing no less than 34 per cent of their May 1974 value, while fibres have slumped 26 per cent and food products have dropped by 15 per cent. The forecast is for the main industrialized nations' aggregate output in the past few months of this year, but the effect on commodity prices is unlikely to be apparent for at least 12 months.

This situation of falling commodity prices and rising prices for manufactures perfectly illustrates the grievances of the developing countries and goes straight to the heart of the tensions between rich and poor.

Sweden now meets the United Nations aid target, which requires donor countries to provide 0.7 per cent of their gross national product in aid. Britain and the United States gave respectively 0.38 and 0.25 per cent last year.

The extent to which inflation has diminished the value of official aid is seen most clearly in the case of the Third World. Thus the total of aid from the 17 rich industrialized donors amounted to the equivalent last year of \$5.60 a head of population in the developing countries. This compares with \$3.70 a person in about the middle 1960s. But in real terms such aid has fallen in the past 10 years to less than \$2.95 a head.

By comparison with the widening aid gap, the performance of the industrialized countries in the oil-exporting countries is proving generous with their new-found wealth. They are estimated to have provided some \$2,540m in official development aid to their less well-endowed brethren.

This sum is, of course, much lower in money terms than that provided by the Development Assistance Committee of the Organisation for Economic Co-operation and Development, which is the 17 western donors' club. But as a percentage of the oil states' gross national product their aid amounts to about 1.8 per cent.

Moreover, these figures refer only to actual disbursements of aid. It takes several years to build up an efficient aid programme, and the oil states have not been able to disburse aid in step with their various pledges and commitments. Therefore as they improve aid programmes the level of actual disbursements could rise rapidly. On the other hand, it is true that so far aid to developing countries from the oil states has been much more concentrated and on tougher terms than aid from the 17 members of the Development Assistance Committee.

However, what is abundantly clear is that in spite of this general increase in aid (from both oil exporters and industrialized countries) it will not be enough to meet the difference between the exports and imports of many of the poorer Third World nations. Inevitably they will have to reduce their foreign purchases of even crucially important goods and consequently revise their development programmes.

The World Bank estimates in its latest annual report that, with the prices of raw materials, exports falling and the prices of imported manufactures rising, the purchasing power of the developing nations' earnings from commodity sales will drop by some 13 per cent.

Some of the better placed of the developing countries, with annual per capita income of more than \$200, are particularly affected by the decline in the prices of the goods and services that earn their foreign exchange—tourism, non-ferrous metals, and some other materials like rubber, timber and fibres. It is highly sensitive to economic conditions in the rich countries such as the United States, Japan and the members of the EEC.

Thus, as the World Bank states, the inability of the industrialized group of countries to resolve its own economic problems directly hits the earth's poor. America has been especially

affected by the troubles of the world economy because it is a major raw materials exporter. Some 15 per cent of its exports are raw materials. Sales of these are expected to drop by \$1,000m this year.

In the face of adverse world conditions the developing countries have been forced to drop cherished schemes and also to take steps to reduce production and investment. Egypt and India are among those that shifted their focus towards better use of local productive capacity and away from buying new plant.

But if large sums of money are needed to help the poor countries, much more still is required to help them actually to strengthen their backward economies.

The World Bank estimates that the rate of developing countries as a whole are to reach the desired growth rate of 6 per cent a year by 1980 the amount of additional money required is likely to be far beyond any actually likely to be forthcoming by way of aid, investment or borrowings.

The only alternative is that the developing countries should be permitted to earn much more from their trade. This means that the rich countries will have to lower the barriers erected against the exports of the Third World. Such barriers are put up against simple manufactures like textiles and shoes, and processed primary products sold by the developing countries in order to protect the jobs of workers in the industrialized nations. Yet the World Bank believes that the barriers against raw materials alone were disconcertingly impressive.

These additional earnings could, by 1980, be equal to half the amount of foreign exchange needed to lift the rate of developing countries to 6 per cent. But it is particularly important for the Third World to increase its trade in manufactures, which provide most of the long-term trade growth. Although manufactured goods now account for 25 per cent of the total exports of developing countries, their share of total world exports is only about 10 per cent.

Barriers against Third World exports of manufactures will have to be dismantled, together with the barriers against primary products, if a really significant improvement is to be achieved. Perhaps, equally important, the industrialized nations will have to shake off the present recession and return to a high rate of export so that the Third World's exports can be absorbed. Under such conditions it is estimated that the poor nations' foreign sales of manufactures could increase at something like 15 per cent a year.

Even if growth in the industrialized world is slow there now seems a strong chance that the large financial surpluses of the oil states could provide significant markets for goods from non-oil developing countries. But useful as this may be, only an end to the world recession can offer any real hope. If, as some economists have predicted, the next revival in the international economy is only partial and limited, the prospects for the bulk of humanity will be dismal indeed.

M.W.

Rare case where solution preceded predicament

by Tim Congdon

It is not easy to believe that only a year ago the international financial community was preoccupied with the so-called "recycling" of petrodollars. Warnings of collapse appeared every day there seemed to be no way in which the dollars accumulating in the hands of the oil-producing countries could be channelled back to the West. Most of these warnings now seem to have been exaggerated. It has become one of the rare cases in history where the solution preceded the predicament.

The main reason for the growing indifference to the questions is that the trade surplus of members of the Organisation of Petroleum Exporting Countries (OPEC) has dropped sharply since the beginning of May, 1974, and mid-summer this year. This follows the huge 160 per cent rise over the previous 28 months. Of the main components of the index, metals showed the largest fall, losing no less than 34 per cent of their May 1974 value, while fibres have slumped 26 per cent and food products have dropped by 15 per cent. The forecast is for the main industrialized nations' aggregate output in the past few months of this year, but the effect on commodity prices is unlikely to be apparent for at least 12 months.

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By comparison with the widening aid gap, the performance of the industrialized countries in the oil-exporting countries is proving generous with their new-found wealth. They are estimated to have provided some \$2,540m in official development aid to their less well-endowed brethren.

This sum is, of course, much lower in money terms than that provided by the Development Assistance Committee of the Organisation for Economic Co-operation and Development, which is the 17 western donors' club. But as a percentage of the oil states' gross national product their aid amounts to about 1.8 per cent.

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However, what is abundantly clear is that in spite of this general increase in aid (from both oil exporters and industrialized countries) it will not be enough to meet the difference between the exports and imports of many of the poorer Third World nations. Inevitably they will have to reduce their foreign purchases of even crucially important goods and consequently revise their development programmes.

The World Bank estimates in its latest annual report that, with the prices of raw materials, exports falling and the prices of imported manufactures rising, the purchasing power of the developing nations' earnings from commodity sales will drop by some 13 per cent.

Some of the better placed of the developing countries, with annual per capita income of more than \$200, are particularly affected by the decline in the prices of the goods and services that earn their foreign exchange—tourism, non-ferrous metals, and some other materials like rubber, timber and fibres. It is highly sensitive to economic conditions in the rich countries such as the United States, Japan and the members of the EEC.

Thus, as the World Bank states, the inability of the industrialized group of countries to resolve its own economic problems directly hits the earth's poor. America has been especially

affected by the troubles of the world economy because it is a major raw materials exporter. Some 15 per cent of its exports are raw materials. Sales of these are expected to drop by \$1,000m this year.

In the face of adverse world conditions the developing countries have been forced to drop cherished schemes and also to take steps to reduce production and investment. Egypt and India are among those that shifted their focus towards better use of local productive capacity and away from buying new plant.

But if large sums of money are needed to help the poor countries, much more still is required to help them actually to strengthen their backward economies.

The World Bank estimates that the rate of developing countries as a whole are to reach the desired growth rate of 6 per cent a year by 1980 the amount of additional money required is likely to be far beyond any actually likely to be forthcoming by way of aid, investment or borrowings.

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Barriers against Third World exports of manufactures will have to be dismantled, together with the barriers against primary products, if a really significant improvement is to be achieved. Perhaps, equally important, the industrialized nations will have to shake off the present recession and return to a high rate of export so that the Third World's exports can be absorbed. Under such conditions it is estimated that the poor nations' foreign sales of manufactures could increase at something like 15 per cent a year.

Even if growth in the industrialized world is slow there now seems a strong chance that the large financial surpluses of the oil states could provide significant markets for goods from non-oil developing countries. But useful as this may be, only an end to the world recession can offer any real hope. If, as some economists have predicted, the next revival in the international economy is only partial and limited, the prospects for the bulk of humanity will be dismal indeed.

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Paralysing blow to hopes of reducing poverty

The rapidly deteriorating trade position of many developing nations is producing a crisis of huge proportions and causing growing concern in Washington and Brussels no less than in Lima, Accra and Manila.

For most countries the advent of the worst international economic recession since the Second World War means not just a drop in industrial output and a small percentage but in general standards of living but a paralysing blow to their development and any hopes of reducing poverty.

The countries of the Third World which are not oil producers have borne the brunt of the economic storm. Although their exports continued to expand during 1974, the increasing cost of food, oil, fertilizer and manufactures pushed their necessary imports up even faster. Their aggregate trade deficit

rose from \$11,000m in 1973 to \$24,000m last year, according to figures compiled by the staff of the General Agreement on Tariffs and Trade (GATT). "Forecasters suggest that the situation this year will prove even worse," Mr. Johannes Witteveen, the managing director of the International Monetary Fund, recently estimated that the combined current account deficit of the "non-oil" developing nations would reach \$36,000m this year. But the situation was already serious last year when rising import prices helped to push up the bill for purchases of foreign goods to \$119,000m, a 50 per cent increase on the 1973 figure.

This great increase in imports was partly financed by earnings from the commodity boom—something which cannot be repeated this year. Instead, they will

have to draw on their official reserves and get deeper into debt.

Of course, non-oil developing countries do not aim at balancing their export and import positions with the rest of the world; a deficit represents a net receipt of real physical resources from other countries. None the less, money has to be found to bridge the gap and if a "non-oil" developing nation is to finance this then nothing is gained.

Apart from drawing upon official reserves or borrowing from the international money markets, the sources of finance available to the developing countries are the large multinational companies of the West when they invest directly in the Third World, and the overseas development aid budgets of the rich nations. Funds from these two sources have customarily bridged the

Third World's trade deficit. However, the level of direct investment fell in 1974, partly as a result of the weak international trading climate. It is also likely to show a fall this year.

By contrast, aid money has been increased. In fact, during 1974 there was a rise of almost 21 per cent in aid from the 17 chief donors within the ranks of the industrialized countries, bringing the total to \$11,300m. Yet in spite of this increase in money terms, there was almost no rise in real terms, as inflation eroded the value of the higher figure.

Moreover, if measured as a percentage of the rich countries' gross national product, their aid has actually shown a long downward trend. A mere 0.33 per cent of the combined G.N.P. of the 17 donors was allocated for official development assistance in 1974. Only

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World banking markets make comeback

by Christopher Wilkins

During the past two months the volume of new loans syndicated in the international banking markets has been running almost at the levels seen in those hectic carefree days of early 1974—if not yet quite on the scale of that one dizzying month when no less than \$6,000m of credits were announced. After a period during which loans of more than \$50m were notable events, deals involving between \$200m and \$300m each have been tumbling into the market one after another.

The revival represents a remarkable about-turn, reflecting how strongly confidence has returned and how resilient the Eurocurrency market has proved itself to be. It was, after all, only just over a year ago that the market was gripped by a severe bout of uncertainty, reaching close to crisis proportions, following in the wake of the Herstatt Bank collapse in West Germany.

Depositors took fright, unsure about the security of their funds in a market which appeared to have no lender of last resort; in the sense that domestic banks have central banks to which to turn in the event of big troubles developing.

Relatedly, it was acknowledged that many banks had taken on rather large commitments to borrowers and were in some cases becoming extremely heavily borrowed at the same time that the rapid rise in oil prices had made their balance of payments outlook increasingly suspect.

Herstatt Bank and Franklin National Bank of New York were potent reminders that banks were highly vulnerable to issues of mismanagement. It could be seen that the heat of competitive pressure had pushed many banks into unusually rash lending policies, as witnessed by the miserably low level of profitability that the banks derived on much of their advances in the great borrowers' market of 1973 and the first half of 1974.

In short, reaction set in to the earlier excesses. Many banks found it extremely difficult to generate deposits at all and, where they could, it was frequently for only the shortest of maturities and at a significant margin over the prevailing interbank rates in the London Eurodollar market.

Out of the 400 or so banks around the world which at the peak had participated in the market, those immune from such difficulties amounted to a mere hand-

ful—chiefly the American leading banks and a few of the biggest European banks. Inevitably, the volume of loan syndications arranged fell away sharply, the second half of the year seeing only a fraction of the loans which had been put up in the first half.

Against this sobering background the progressive revival this year has been remarkable—if also an acknowledgment that the depositor reaction during 1974 had been overdone, with indiscriminate blanket judgments being applied and little attempt being made to differentiate between well managed and sound, if smaller, institutions and others which lacked such qualities.

While some of the fears proved over-alarmist, not all did. The early months of this year saw the difficulties of possible default by borrowing countries looming larger.

The most serious situation was that of Pertamina, the Indonesian state energy concern which had been the vehicle for much of Indonesia's foreign currency borrowing. In part the problem was a technical one with some uncertainty arising over how far the state stood behind Pertamina. There were also some worrying developments in payment of interest to banks and the situation was only resolved when the state assumed Pertamina's obligations in foreign currency borrowings. Since then much of Pertamina's borrowings have been refinanced.

IMF called in to Zaire's aid

Others to cause concern were Zaire, copper rich but suffering under the pincer squeeze of soaring oil costs and a plunging copper price; and North Korea, which was late in meeting payments, both of interest on loans and of some promissory notes, issued in connection with trade transactions and widely sold to companies and some banks. In Zaire's case the issues were such as to lead to the calling in of the International Monetary Fund, which put up a stabilization programme as a condition for making various credits lines available.

More fundamentally, however, the Eurocurrency market was faced with a threat to its liquidity as it became apparent that the surpluses of oil exporting countries were turning out not to be as significant as had seemed likely.

How important these countries were as a source of funds for the Eurocurrency pool in 1974 is clear from the Bank of England's March Quarterly Bulletin. This showed that, while foreign currency deposits in the United Kingdom

shrank by some £1,500m between May and November last year, the inflow of funds from central monetary institutions—essentially the oil exporters—had risen by £3,650m. This had sufficed to keep the market as a whole growing modestly to £66,360m.

Declining oil exports and a strong rise in imports of goods and services by the oil exporting countries has meant that the surplus available for investment abroad have been contracting this year. Morgan Guaranty Trust has estimated that the current account surplus of the Organization of Petroleum Exporting Countries may have been only about \$9,000m in the first three months of this year compared with \$17,000m in the final quarter of 1974 and about \$55,000m in 1974 as a whole. The second quarter surplus is estimated to be \$8,500m and Morgan thinks the full year surplus is likely to be \$40,000m or less.

Indeed, it points out, oil exporters—notably Algeria, Ecuador, Indonesia and Libya—experienced declines in their international foreign exchange reserves in the first five months of this year. The result has been that some of the exporters, far from being suppliers of funds to the Eurocurrency pool, have been returning as borrowers. Algeria, Iraq, Indonesia and Venezuela have all been seeking loans.

Why then has confidence returned so strongly as it has? The first point to note is that the world's leading central banks, with the Bank of England to the forefront, responded rapidly to meet any doubts that may have entered about whether there was a lender of last resort and who ultimately would stand behind a Eurobank which ran into trouble.

The Bank demanded and rapidly obtained undertakings from the shareholders in consortium banks—the subject of the most uncertainty—that they would stand behind their offspring. Likewise it obtained undertakings from the parents of subsidiary banks which had been set up in London to transact Eurocurrency business.

It was agreed between the central banks themselves that if the troubles of a bank fed back to the point where it threatened to undermine the parent, the central bank of the parent would stand ready to lend support. Such a prompt response served to satisfy any doubts there may have been about the chain of responsibility underpinning the Euromarkets.

A further important factor has been the rising profitability for those banks which remained active in the Euromarkets, mainly because of the withdrawal of other banks from the market and

the consequent transformation of the borrower's market into a lender's market.

Many of the higher risk borrowers, particularly developing countries, found it increasingly difficult to borrow at all. Others were able to borrow only by paying banks much more generous margins over interbank rates and by agreeing to repay more quickly.

Prime borrowers, for example, which had been able to raise 10-year loans at spreads of about 1 per cent—a level which left the banks with negligible profits after expenses—have this year found themselves obliged to pay between 1 and 1½ per cent. They have rarely been able to borrow for more than seven years and usually only five. At the same time banks have tended to demand much larger management commissions and fees.

The prospect of better profit margins has undoubtedly encouraged many banks to return to the market. But perhaps more important has been the pressure to step up international exposure to offset deteriorating domestic conditions.

Traditional depositors

Deepening recession in all the world's leading industrial economies has meant that loan demand from traditional domestic sources without personal borrowers has been at a much lower ebb during 1975. This has freed resources for use elsewhere and has enabled banks to turn their interest in the Euromarkets without facing the difficulties of over-rapid growth in balance sheets that some had encountered earlier.

Increasing activity, combined with the receding prospect of further bank collapses, has generated its own revival of confidence. Whatever shortfall of funds into the market may have occurred appears to have been matched by the return of many of the traditional domestic sources without personal borrowers who had preferred the safety of domestic to the apparent insecurity of the international markets during the dark days of 1974. As a result, many of the banks which were forced to pay premiums to generate deposits are now paying much closer to the prevailing interbank rates.

Indeed, such has been the scale of the recovery that competitive pressure is beginning to produce some reduction in interest rate spreads. But bankers insist they are determined that things should never again deteriorate to the point they reached in 1973 and 1974.

The author is Banking Correspondent, The Times.

Inflation is the price being paid for revival

by Frank Vogel

United States

The United States is pulling away from its worst recession since the Second World War. The pace of the economic revival is painfully slow and the ailing patient could still face some serious setbacks before regaining full health, but the underlying trend is clearly one of improvement.

The impact of the change in America's economic fortunes will increasingly be felt around the world as the country helps to push the world's economy out of its highly depressed state.

The latest statistics show clearly that the American economy is heading towards growth in the second quarter of 1975 and the first quarter of 1976.

Unemployment appears to have reached a peak of 9.2 per cent in May and is slowly falling. Businesses have sharply reduced their volumes of stocks and goods and brought them into better balance with demand. Productivity and industrial output are starting to rise. Consumer credit and consumer spending are rising.

Many sections of the economy remain highly depressed, notably the construction and car industries, and demand for all manner of capital goods is very low. But the Federal Reserve Board, the Government, expect the improvement to be slow, but there are some signs that official forecasts made in the spring were too pessimistic and that the second half of this year will see real growth of 6 per cent to 8 per cent, rather than the earlier estimated 5 per cent.

But the improvement in

the health of the economy also appears to be accompanied by a revival of inflation. The 14 per cent rate of price increases seen last year was well on the way to being replaced by a 5 per cent or 6 per cent rate in the first half of this year, but now the rate for 1975 may well be 8 per cent or more.

Large foreign purchases of grains, notably by the Russians, coupled with increases in oil prices, have pushed up the inflation rate. Many companies are set to increase prices in the near future and President Ford's oil strategy, which aims to reduce oil consumption and stimulate oil production through higher prices, is bound to add further pressure.

The Administration, however, is well aware of the dangers and is determined to ensure that the revival is not accompanied by a return to "double-digit" inflation. Key officials such as Mr Arthur Burns, Mr William Simon, Mr Alan Greenspan and Mr William Seidman are quite willing to accept high unemployment rates for the next four years if inflation can be reduced as a result, and President Ford is accepting their advice.

In recent weeks the Federal Reserve (Fed) has shown its willingness to tighten monetary policy to reduce inflation, despite the weakness of the economy and the protests of many Congressmen. The Fed will tighten the screw again if it fears that there is any danger of a new surge in inflation.

Similarly, the President will continue to veto spending bills as he sees inflation increasing and he is unlikely to accept an extension of the one-year tax cuts if inflation continues to

rise at the 0.6 per cent annual rate registered by the consumer prices index in June.

The firm stand of the Federal Reserve, with its target ranges for the money supply growth at just 5 per cent to 7.5 per cent and its willingness to act to counter the expansion of the money supply caused by the tax cuts and tax rebates enacted by the Congress, has brought an important change in the trend of interest rates.

Between January and June the prime lending rate of the leading commercial banks fell from 10½ per cent to 6½ per cent, but in recent weeks they have been increasing slowly and are likely to rise significantly.

The rise in rates has tempered the pace of the recovery for stocks and shares, but investment analysts remain confident. American stock markets surged ahead with massive gains in the first half of this year, because of declining interest rates and of expectations of economic recovery later in the year.

Further advances are likely, albeit at a more moderate rate, because the pace of the recovery appears to be slightly swifter than was at first expected and because of growing optimism about the outlook for corporate profits.

Profits for most companies fell sharply in the first half of the year in line with the weakness in business activity. Companies have reduced their number of employees and their wages of goods and now appear in better shape, with the prospect of gaining from substantial productivity increases.

Many analysts expect corporate profits to improve over a quarter-by-quarter basis. Judging by the current quarter, and to start showing real earnings gains over the levels

of a year ago, possibly by the end of the first or second quarters of 1975.

The construction and capital goods industries may take slightly longer to recover and the outlook for the car industry is depressing, although the leading manufacturers should be making profits by the final quarter of this year.

The car companies are in difficulty because they must raise prices to return to a strong earnings position and they are threatened by both higher oil prices, which will weaken demand for cars, and by intense competition in the American market from foreign manufacturers.

The increases in interest rates and the general improvement in the economy have brought fresh strength to the dollar, which only a few months ago was depressed against most important foreign currencies.

The stronger dollar has brought increased foreign investment in the United States and the months ahead are likely to see further rises in the volume of purchases in government securities and in private stocks and shares by foreigners, notably oil-producing countries.

The increase in foreign investment should aid the development of a healthy balance of payments surplus this year. Indeed there is every sign that the country may well have an embarrassingly large surplus. In the first half of this year the recession resulted in a record trade surplus, as imports fell, particularly oil imports, and exports rose.

Coming months are likely to see some changes on the trade account, but the Department of Commerce still expects the trade surplus for the year as a whole to be between \$4,000m and \$5,000m, after a deficit of more than \$2,000m in 1974.

The improvement in the domestic economy will almost certainly lead to higher imports, particularly for consumer goods and for all. The extent of the increase will largely depend on the pricing strategy that the Organization of Petroleum Exporting Countries determines for world oil prices.

Meanwhile, exports are likely to be fairly weak in the second half of the year, despite some high foreign grain sales, because of the weakness of most foreign economies.

But the dollar is likely to continue rising. The main factor behind its strength will be the improving economy and further increases in domestic interest rates. Fearful of inflation, the Fed will have a difficult task in holding interest rates at current levels. There are several factors which force one to conclude that the coming months could well see brief periods of serious liquidity shortages in the money markets.

faced many months extremely sluggish demand, but they are making agreements to credit lines and they are fairly wrongly as can be seen from the increase in loan demand made with very little delay by the public sector.

The Government may raise \$50,000m or more in the second half of the year as the probability is that the current fiscal budget deficit will be nearer \$80,000m than Ford's declared \$50,000m.

In addition, the heavy demands of the civil service are likely to be met and financial crises in cities could produce money market and difficulties as the events in New York clearly demonstrated.

For all that, the situation is not as bleak as it once was and its confidence to be both shared in its opinion poll rating. President Ford has a strong and in the fore-

ground policy declaration producing country, but such men as Mr Simon, the Secretary of the Treasury.

The move away from recession, the strong and healthier balance payments, have not eliminated the need to accept a new era of trade and more determined that America's economic recovery should be a national priority.

America will firm French demands for in fixed exchange will increase pressure on the dollar. The Monetary Fund and less eager than ever to wide international reforms until it is certain that the forms are in its best interests.

Thus the delegate year's annual meeting International Monetary and World Bank, themselves in a state of health, is much healthier than a year ago and we can officials will be more blunt and can negotiate than in 1974.

But for all that, the recovery could be slow and end in over-reaction by the difficulties in financial markets, the mounting pressure stimulating the economy, the fact that will continue to win the day.

The author is a Times Correspondent.

Complexities of planning ahead

by Edmund Stevens

Soviet Union

The sense of security and ordered purpose in Soviet society contrasts more starkly than ever with the constant economic and social drift from crisis to crisis in so much of the world. The Soviet Union is still almost unaffected by increasing violence and crime, unemployment, inflation, poverty and hunger. In fact there is constant, if sometimes imbalanced, progress in almost every sphere, expanding production and a rising living standards.

That does not mean all is smooth sailing. The Soviet Union has its own troubles, derived from social and economic structure. They are almost entirely difficulties of growth, and they centre round the almost impossible task of drawing up, coordinating and implementing a plan to guide economic progress to cover the economy and the population.

To maintain the pace and meet the requirements of technological and industrial progress, the planning must become increasingly complex. The task of meeting the plan becomes more difficult and demanding accordingly, and the impact of any deviation or mistake on the economy heavier.

That has been most notably apparent with the ninth five-year plan, now in its final six months. Most of the production targets, approved in December 1970, because of under-fulfilment, had to be readjusted at the end of each year (which meant cutting the figures back retroactively, down to actual performance). In the process, industrial group B, consumer goods production, was short of the priority initially accorded it.

Expressed in percentage terms, the annual growth rate for group B had by the first half of 1975, been cut from 9.3 per cent to 6 per cent, and actual fulfilment was only 5 per cent. "Group A", heavy industry, including all kinds of machinery and output of the means of production, made a much better showing.

Production of precision instruments and machines, in which computers were included, led with an 18 per cent increase.

Production of cars, lorries, tractors and farm machinery was up by 10 per cent. Because of the group A score, industry as a whole could announce a 7.7 per cent production increase for the six-month period, compared to the revised plan figure of 6.7 per cent. But given the previous mid-plan cutbacks, it all added up to an industrial output growth of less than 30 per cent, compared to the 40 per cent expected in 1970 for 1975.

Though disappointing to the Soviet consumer, who had been led to expect greater things, it was still substantial progress. Total retail trade turnover for the half year was up by 7.3 per cent. The average monthly income rose 3.7 per cent to 144.5 roubles. Savings deposits increased by 5,600m roubles, bringing the total to almost 80,000m roubles. There are about 93 million depositors, or approximately one savings account for every 2.6 members of the population of 254,300,000.

The lax in consumer goods growth has undoubtedly stimulated the growth of industry. The Soviet buyer has become more discerning, and

shows away from shoddy items. The need to mop up the cash held or deposited in savings accounts was mainly what prompted Soviet planners to promote colour television and mass production of the Fiat-type Zhiguli passenger car. New cars were sold on the installment plan and distributors were ordered to accept old cars as the initial down payment. Some 2,000m roubles of installment buying credit has been extended, mostly for television sets.

The demand for private cars runs well ahead of supply, even though the prices equal several years of average salary. The aspiring purchaser uses not only his own resources, but draws on the savings of parents, grandparents and in-laws, and that has proved the most effective way of reducing the amount of extra money in the hands of private citizens, which even in a controlled economy can foster inflation as it encourages speculation on the black market, as well as higher prices in the open market for foodstuffs.

The lack lustre results are due in part to poor management. The promotion system based on seniority favours those wedded to old-fashioned concepts, while younger, more competent men are held back in subordinate positions.

But the main fault goes deeper, to the very foundation of the economic pyramid: capital investment. For years the ministries responsible for industrial construction projects have habitually

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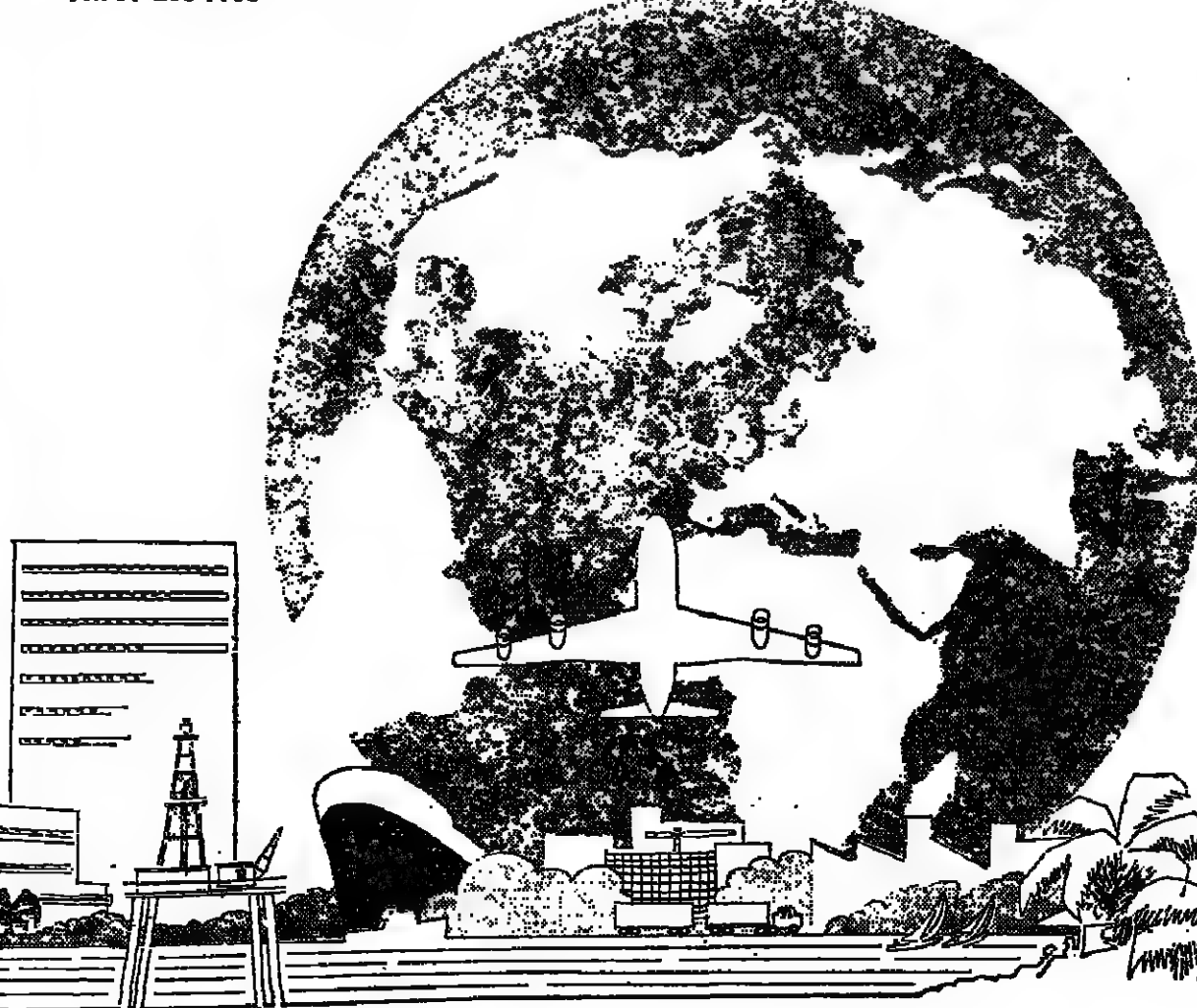
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Rewards of a switch in policy

by John Greenwood

Japan

The past year has seen an extremely important change in the objectives of Japanese economic policy. The change has been paralleled by an equally important set of accomplishments in the economy itself. The policy change consists in the abandonment of the attempt to balance the country's international payments accounts some particular exchange rates, and the adoption of a new objective of domestic economic policy. Since 1949, Japan set its exchange rate at 360 yen per US\$1.00, the first of the post-war era, the first concern of the authorities was always the external payments situation. This was so despite the fact that a partially floating exchange rate after August 1971. Thus external payments remained a central problem of policy during the early months of the oil crisis in late 1973. Consequently a regulation of the domestic business cycle always to a large extent had been dependent on the balance of payments situation. The emergence of payments deficits usually led to a tightening of credit by the authorities, while surpluses encouraged them to ease domestic credit. Since July 31, 1974, and more important since February 28 this year, that policy has been abandoned. The Bank of Japan has announced its objective of stabilizing domestic prices, regulating the growth of the money supply, keeping it at a 10 per cent 13 per cent annual rate the final quarter of 1974. February they announced their target of a 15 per cent money supply (M2) target for the fiscal year ending March 1976. On the evidence so far, or only have the criteria for selecting these particular growth rates proved remarkably successful, but the Japanese authorities have shown an enviable degree of success in achieving their monetary and price targets. Until very recently, the reason for the new policy had not been spelled out publicly, for unlike the Federal Reserve Committee (FOMC) in the United States, but like the Bank of England, the Bank of Japan

does not publish any regular record of its policy proceedings for public scrutiny. However, on July 30, the Bank of Japan published a research paper explaining the underlying statistical relationships between money, gross national expenditures and prices. In the Japanese context, this paper is probably equal in importance to the first directive of the FOMC in the New York Federal Reserve in January 1970, to pursue quantitative targets for specific monetary aggregates, or to House Congressional Resolution 133 of 1975 requiring the Federal Reserve to restrict money growth to rates "commensurate with the economy's long-run potential to increase production". There can be no doubt that in the history of the development of Japanese monetary policy, since the foundation of the Bank of Japan in 1882, this change in the objective of policy is a momentous one. But equally, the ability of the Japanese authorities to hit their targets and the predictability of the effect on prices has been remarkable. This results primarily from the particular structure of Japan's banking system, which enables the authorities accurately to control monetary growth by placing ceilings on the loans of the city banks, long-term credit banks, and—until recently—local banks. It also reflects Japanese companies' high degree of dependence on bank credit as well as the outstanding quality of Japanese economic statistics. Turning to the consequences of the deliberate and steady growth of money, the changes in almost every area of the economy over the past year both internally and externally have been no less remarkable. In the first instance the effects were on the domestic money and credit markets. A year ago market interest rates were high in the yield on five-year top-grade bonds at 14 per cent. Other institutionally-pegged rates, such as the interbank call rate and the bill discount rate were at 13 per cent. With the decline in demand which the monetary slowdown induced, five-year bond yields have declined to 9 per cent, and the call rate, bill discount and deposit rates are now at 8 per cent, the official discount rate is lowered again.

The effect on industrial production was to depress output at an accelerating pace, ultimately by 20.6 per cent compared with its peak in November, 1973. But with the reduction in inflation towards the end of 1974, real purchasing power has been rising and with the demand for industrial manufactures, durables and houses picking up, industrial production in Japan has been rising every month, except one, since January, in February, far ahead of the United States. For individual companies the effects have been as important as the financial crisis of 1965. On the negative side, unit costs rose steeply as capacity utilization rates fell. Interest costs for heavily leveraged companies soared, and the rate of bankruptcies tripled to more than 1,000 companies a month. Sales of 518 listed companies slowed to 0.4 per cent in the six months to March 1974, Japan has run trade surpluses averaging more than \$320m in 1975. At the same time payments on the capital accounts and the transactions of Japanese banks have been significantly altered by large net purchases of Japanese stocks and bonds by foreigners since late 1974, and by a steady decline in the net indebtedness of Japanese banks in the Euro-dollar market. In the past year Japan has come through its deepest recession since the immediate postwar period. Many companies have disappeared or have been severely damaged financially, but the financial system as a whole has remained intact. For the future, while the outlook in some industries is depressed in the short term, for the long term the combination of a sound financial system, appropriate monetary objectives, and a successful method of achieving them enormously enhance the ability of Japan to generate and maintain a sustained period of economic recovery and steady, non-inflationary growth over the years ahead. Both for Japan and for its trading partners the longer-term picture has seldom looked more encouraging.

On the positive side the dramatic decline in commodity and wholesale prices and the recent rise in operating rates has produced a sharp improvement in the margins of retail, construction, housing and manufacturing industries. As yet overall demand is low but as production levels pick up these industries will see a big rise in their earnings from falling unit costs. Simultaneously employees' overtime and bonus payments will rise, in turn adding to the demand for durable and non-durable consumer goods. Externally the payments position has changed markedly. With the sharp decline in domestic demand and the accumulation of inventories, imports have declined even more steeply than exports. From monthly trade deficits averaging \$616m in January to March 1974, Japan has run trade surpluses averaging more than \$320m in 1975. At the same time payments on the capital accounts and the transactions of Japanese banks have been significantly altered by large net purchases of Japanese stocks and bonds by foreigners since late 1974, and by a steady decline in the net indebtedness of Japanese banks in the Euro-dollar market. In the past year Japan has come through its deepest recession since the immediate postwar period. Many companies have disappeared or have been severely damaged financially, but the financial system as a whole has remained intact. For the future, while the outlook in some industries is depressed in the short term, for the long term the combination of a sound financial system, appropriate monetary objectives, and a successful method of achieving them enormously enhance the ability of Japan to generate and maintain a sustained period of economic recovery and steady, non-inflationary growth over the years ahead. Both for Japan and for its trading partners the longer-term picture has seldom looked more encouraging.

Complexities of planning ahead



A United States farmer looks at 900,000 bushels of wheat, enough for about 43 million loaves of bread, stacked on the ground because of lack of storage when a boycott of grain bound for the Soviet Union stopped the loading of grain on two ships.

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alien behind schedule. The ops primarily affecting the key ops. Thus work in the big ama river heavy-duty lorry complex is three years behind schedule and the lay-up of the pipeline from the rumen oilfield in western Iberia has been blocked ever since plans were proposed for Japanese participation in the financing. Both projects had been given top priority in the current five-year plan. The highest priority is now being given to Bam, the Akai-Amur trunk railway on which, looping north of Lake Baikal, will be a motor and safer link with the Pacific than the old trans-Siberian, which hugs the meandering Chinese border. Programmed to cost 2,000 million of virgin earth, Bam will open up the hitherto untapped natural resources. It will span more than six large rivers, and most of the road will lie on permafrost which presents special construction difficulties. Young people from all over the Soviet Union are being recruited for the task, partly through appeals to enthusiasm and romanticism, enforced by the incentive of higher pay than they could expect on other less recent projects. All this touches on the Achilles heel of capital investment, namely labour productivity. After juggling fifth plan cutbacks, official sources allege an increase of 9 per cent in labour productivity for the first half of 1975, compared with the target of 8.7 per cent. But the original productivity goal for the year was 9 per cent. Now almost every construction project in the Soviet Union is handicapped by having less than three quarters of the labour force needed to fulfil its commitments. Thus it happens that in hotel on the corner of two busy Moscow thoroughfares is still unfinished after a year.

where expensive equipment from abroad lies rusting in the open. Whenever efforts are concentrated on a top priority job, workers and materials are withdrawn from somewhere else. The fact is that there is an overall manpower shortage. Because of a shortage of foreign currency, which is believed to be smaller than was previously estimated, though the Russians cashed in to some extent on the rise in world prices, they miscalculated by charging their hard currency customers the full Opec list price, not realizing that the Opec countries were actually giving discounts. As a result the Russians soon lost out in West Germany, France and elsewhere. They continued supplying their Comecon partners at the previously pegged price for a full year and only as of January 1975 doubled (but not quadrupled) the price. While this time drought was the main cause of the harvest shortfall, the regime has yet to solve the difficulty of motivation, of how to induce the farmers to exert themselves and overcome their inertia and indifference. Much has been done towards that end since Mr Brezhnev took over, but apparently still not enough. The men who run Gosplan, the state planning commission, are aware of their planning troubles. Their present formula is the regrouping of industry into unified organizations, each with its chain of command, and with full control of all the plants, including those manufacturing components, regardless of geographical distribution. Management of each plant would draw up its plan based on resources and customer demand, instead of the plan being handed down and imposed from on top. The local plan would then be fed into a computer at the competent ministry. Gosplan's eventual aim through this organization is to establish a standardized computer language, with all computers, of whatever origin and vintage, plugged into a nationwide computer grid.

Bank) loan facilities, which means the grain from the open. Whenever efforts are concentrated on a top priority job, workers and materials are withdrawn from somewhere else. The fact is that there is an overall manpower shortage. Because of a shortage of foreign currency, which is believed to be smaller than was previously estimated, though the Russians cashed in to some extent on the rise in world prices, they miscalculated by charging their hard currency customers the full Opec list price, not realizing that the Opec countries were actually giving discounts. As a result the Russians soon lost out in West Germany, France and elsewhere. They continued supplying their Comecon partners at the previously pegged price for a full year and only as of January 1975 doubled (but not quadrupled) the price. While this time drought was the main cause of the harvest shortfall, the regime has yet to solve the difficulty of motivation, of how to induce the farmers to exert themselves and overcome their inertia and indifference. Much has been done towards that end since Mr Brezhnev took over, but apparently still not enough. The men who run Gosplan, the state planning commission, are aware of their planning troubles. Their present formula is the regrouping of industry into unified organizations, each with its chain of command, and with full control of all the plants, including those manufacturing components, regardless of geographical distribution. Management of each plant would draw up its plan based on resources and customer demand, instead of the plan being handed down and imposed from on top. The local plan would then be fed into a computer at the competent ministry. Gosplan's eventual aim through this organization is to establish a standardized computer language, with all computers, of whatever origin and vintage, plugged into a nationwide computer grid.

Chance for Britain to share oil spoils

by Rodney Wilson

Middle East

For the Middle East oil states the past year has been a period of consolidation. The euphoria which greeted the oil price rise in January, 1974, has passed. Once the full magnitude of the oil prosperity was realized, the larger Middle East producers busily readjusted their development plans, drawing up new grandiose schemes for industrialization and agricultural improvement. Many of these projects are already being carried out and planners in the Middle East are at present faced with more mundane aspects of the oil money. Such massive economic planning is of little interest to political observers, concerned with sudden or dramatic events like those which followed each successive Arab-Israeli conflict. For the businessman, however, the details of present projects are of greater interest, as it is through the provision of the nuts and bolts essential for their successful fulfilment that he earns his living. The Middle East offers western business enormous opportunities, and it is especially important that Britain should get a large share of this market, the world where export prospects have improved significantly during the past year. Iran's development plan is the largest and most ambitious in the Middle East, as it aims at raising the living standards of the country's 33 million people to a level comparable to that of Western Europe by the 1980s. This objective is to be achieved by diversifying the economy, with the emphasis on the promotion of manufacturing activity. Iran already has a substantial industrial sector, including a steel mill at Abadan which is the largest in the Middle East. Some of the steel is used for car body assembly under an agreement with Chrysler United Kingdom. Tabriz, the main centre for Persian carpets, is becoming famous for the largest centre in the Middle East for the production of capital goods. A gas machine tool plant there is to quadruple its output over the present five-year plan. Despite the size of Iran's population, the main constraint on development is shortage of power, especially of skilled labour. It is hoped to ease this shortage by redeploying workers from agriculture through the amalgamation of all plots into large farms units which will facilitate mechanization. To improve the supply of skilled manpower expenditure on education under the present plan has been increased to more than £3,300m; this will mean education for urban children and four fifths of rural children. If universal literacy is attained in the Shah's lifetime, it will probably be reckoned his greatest achievement. Saudi Arabia receives more oil revenue than any other state in the Middle East, a station which is likely to enhance as its oil reserves account for almost half the state's total. An ambitious new £60,000m development plan aims at bringing the desert kingdom into the twentieth century. Industries planned will largely be related to petroleum, including steel ethylene and three fertilizer plants. Establishment of this type are vital intensive and have manpower requirements. Hence they are suitable in a country with a population of only four million to seven million where many members of the workforce are expatriates. The oil boom has benefited not only rich oil producers, such as Iran and Saudi Arabia, but also poorer Middle Eastern states with few mineral resources, such as Egypt. During the past year Egypt has received almost £30m for a modernization and expansion of its railway system from the Saudi Development Fund and a similar sum to finance a new urban highway linking the Cairo suburb of Helwan with the steel town of Helwan. Such aid yields political rather than economic dividends for the Saudis, especially as Egypt has always been at the centre of pan-Arab politics and is the country most critically involved in the dispute with Israel. To encourage Arab oil revenue into investments in Egypt President Sadat last year introduced a new open-door policy. This provides for five-year tax holidays for all new investment and free remission of profits and taxes on free zones being created in the Suez Canal area where new industrial complexes are being planned. President Sadat's decision to reopen the canal in June was undoubtedly a courageous one, but it should bring considerable economic benefits. Dues from the first year alone are expected to reach about £200m, while sales of supplies to ships and expenditure by passengers and crews in the canal towns could amount to more than twice this amount. The reopening of the canal will also benefit the states of East Africa, the Persian Gulf, India and Australasia by substantially reducing delivery times for dry cargoes. Giant tankers will continue to use the Cape route, however, until the canal is deepened, which may take five years at least. Sales of British exports to the Arab countries are now worth £100m a month, double their value a year ago. Until North Sea oil starts flowing in quantity, however, it seems unlikely that Britain's huge trade deficit with the Middle East will be eliminated. In contrast, the United States is in the fortunate position of being able to maintain a trade surplus with the region. Last year Iran took over from Israel as the main Middle East market for United States goods. Apart from supplies of industrial equipment, the principal American export achievement came from the sale of defence. More than a third of United States arms ex-

ports are now destined for Iran. Important items supplied include Phantom fighter aircraft, Bell helicopters and Tomcat missiles. Sales of defence equipment in Saudi Arabia have also reached record levels, the country's total defence purchases totalling \$800m over the past year. The United States is supplying Hawk missiles and France is selling French German Alpha aircraft valued at more than £300m. In addition, King Khalid is underwriting a deal between Egypt and France for the purchase of Alpha aircraft, negotiated by President Sadat in Paris. The Shah has acquired a stake in the European steel industry for his country. The purchase of one quarter of the shares of a Krupp subsidiary has meant not only considerable technical cooperation with West Germany but has also been financially profitable. Most of the investment in the West has come from the less populous countries, such as Saudi Arabia and the Gulf states, only a part of whose oil royalties can be absorbed domestically. However, as a consequence of the uncertainties in western stock markets, the fluctuations in exchange rates resulting from the floating of currencies, Arab investors are reluctant to undertake long-term investments in stocks and shares, apart from property investment, which is felt to be a better security. Instead, assets are held in the form of short-term demand deposits with just a few big American and European banks. The problems facing the Middle East oil producers have been aggravated by last year's worldwide fall in demand for petroleum and related products. This was to a large extent the result of higher oil prices, which induced consumers to buy less, while the consequent world recession lowered petroleum requirements. Faced with this downward shift in demand the ability of the Organization of Petroleum Exporting Countries (Opec) to maintain high oil prices has increasingly come

into question. However, since the nationalization of the western companies operating oil concessions the Middle East producers have strengthened their position, as they can now control production levels. The less populous countries with lower foreign exchange requirements can easily decrease production, and Kuwait exercised this option at the end of last year, when reduction amounted to 37 per cent, while Libyan production was down by almost half. Recently Shaikh Yamani, the Saudi Arabian Petroleum Minister, pointed out that his country could pay for its import requirements with less than half its present level of oil production. By May the kingdom's holdings of gold and foreign exchange were greater than those of the United States. At the Opec meeting on September 23 in Vienna it seems likely that prices will be raised to offset the increased cost of manufactured imports from the West. Only limited rises are predicted, however—probably about 10 per cent at the outside. Countries such as Algeria will resist greater increases, as these would only diminish the economies of its friends in the Third World. Moreover, the Iranians and Saudis will be reluctant to raise prices too far lest they set off a further recession in the industrialized world just when the demand for oil is starting to rise as the economies of the West begin to expand again. The longer-term aim of the Middle East producers is still to reach an agreement with the chief consuming nations on an index scheme which would link oil prices with import prices, but Dr Kissinger has been reluctant to enter negotiations. In the absence of agreement, the pricing situation will continue to be played out like a game of poker.

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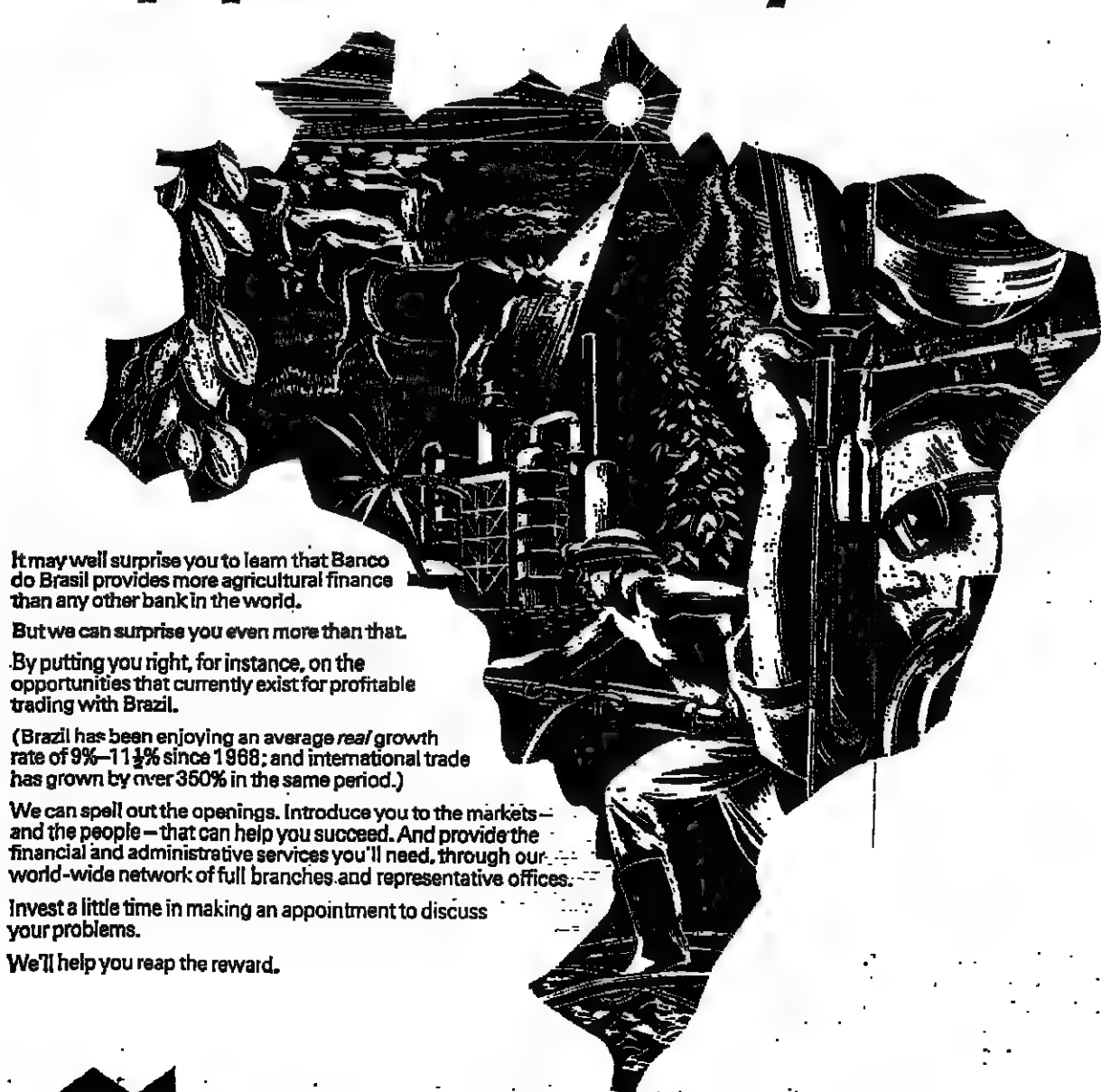
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Deepest and longest postwar recession

by Peter Norman

W Germany

The past few months have been disappointing and frustrating for the West German Government and the Bundesbank. By late summer it had become clear that Germany was experiencing the deepest and longest recession since its recovery after the last war.

Although Bonn scheduled a new economic recovery programme for September, primarily to aid the construction industry—neither politicians nor economists could offer a national solution to return the country to the economic growth patterns of the Wirtschaftswunder years.

Hence the West German Chancellor, Herr Helmut Schmidt, urged some form of concerted action among the West's major economic powers to help each other out of recession. Only a few months before, after the announcement of a refractionary package of government measures in December, 1974, some commentators had cast West Germany in the role of an economic locomotive which would help pull the western economy back on to a growth track.

Army of people on short time

But by summer it had become apparent that domestic demand had not revived as strongly as had been hoped and there was considerable slack in the economy.

Unemployment at the end of June, for example, was still above the million mark while the army of people on short-time working was 800,000 in the first six months of 1975. Gross national product declined in real terms by 4.5 per cent compared with the previous half year.

Industrial production continued to move downwards and in May and June was 10.5 per cent below the corresponding period of 1974. West German industry's capacity utilisation averaged 75 per cent and in certain key sectors, such as the building industry, had fallen to between 50 and 55 per cent.

Although West Germany has been notably successful in combating inflation—consumer prices are expected to rise by only 6 per cent this year—the developments forecast for other sectors of the economy are less encouraging. The Organisation for Economic Cooperation and Development (OECD) in Paris has predicted that the recovery expected in the second half of this year will

be insufficient to offset the fall in government expenditure. It is forecasting that government expenditure will fall by 2 per cent in 1975, while the original target was a 2 per cent increase. Even a forecast of a nil growth compounded by the Economics Ministry in May is of little comfort in the eyes of the OECD.

Unemployment is expected to average 1,100,000 or just under 5 per cent of the labour force, and could reach a peak of 1,500,000 this winter.

Next spring is also unlikely to bring such cheer as the OECD expects unemployment will average more than 900,000 in the first months of the new year.

Herr Schmidt, who as late as April was promising that the improvement in the economy was just around the corner, has found applying the accelerator to an economy as large and varied as West Germany's is no easy task. Since last autumn the Bundesbank has been pursuing an expansionary monetary policy, gradually bringing down the German base rate to be the lowest in Europe, while holding to a target 8 per cent growth in the Federal Bank money stock for 1975.

The Federal Government, which announced investment programmes for depressed areas totalling DM 1,850m, approximately £30m, in February and September last year, followed up in December 1974, with a more comprehensive refractionary package comprising a DM 1,730m support programme and a 7.5 per cent investment bonus.

Completing the refractionary proposals was a reform of the income tax and family

allowance system. According to official estimates, the reforms would add about 1 per cent to personal disposable income in 1975 in the form of a DM 4,800m reduction in taxes and a DM 10,000m increase in family allowances. Budgetary policy was also adapted to head off recession.

The public sector originally scheduled borrow DM 55,000m a year to offset the deficit in spending in the budget. However, because of the economic recession, the amount has been much lower than expected and the figure should be expected by a wide margin by the end of the year.

In fact, West Germany moved over to an expansionary economic policy earlier than most other industrialized states. That the policy has so far failed to have much impact derives largely from a sudden and unexpected fall in exports and very high savings rate among the country's consumers.

West Germany's foreign trade began the year expecting that world trade would be paid by 4 per cent in 1975. By May, however, it had come all too apparent that it would at best stagnate. At this time Germany's exporters had already brought face to face with steep fall in new export orders and a drop in actual deliveries abroad.

In May, for example, new foreign orders for German goods were no less than 2 per cent below those of May last year. Over the first half of this year exports declined by 13 per cent compared with the last six months of 1974.

Exports made up about 25 per cent of total demand in

West Germany last year and sustained industrial production for most of 1974. Now their sudden fall has pushed down industrial production to around the level of five years ago.

More serious are the implications of pulling out of the recession. In the previous "mini recession" of 1966-67 it was export demand that recovered fastest and set off a chain of investment and consumption. This time the pattern is having to be reversed with the main stimulus expected to come from government spending and private consumer demand.

Savings at a record level

But there are very uncertain factors. Unlike the United States, West Germany has never experienced a consumer-inspired boom. Judging from the behaviour of Germany's consumers as far as this year, the chances of such a development are slim. Personal savings are at a record level of 17 per cent of disposable income—well above the 13 to 14 per cent rate of recent years. As long as unemployment remains high this money is unlikely to be converted into new homes, furniture or clothing.

The effects of the export slump and consumer reserve on industrial production have hardly encouraged investment. With capacity utilisation running at only 75 per cent, German business proved reluctant to take advantage of the 7.5 per cent investment bonus. No domestic orders for West German industry proved of approximately low until June, when about 10 per cent of the orders for June 30 were a predictable jump of no less than 34 per cent compared with May.

Whether the June upsurge in new orders heralds a sustained improvement remains to be seen. What is certain is that the recession has exposed areas of weakness in the German economy which will need more than a refractionary programme to cure.

The motor industry and the building industry are just two examples of former growth sectors that are having to adjust to stagnating and declining demand. More serious has been the decline in industrial investment as a whole. Industry's fixed investment, after surging in 1972 and 1973, dropped by nearly 8 per cent last year and continued to fall in the first half of 1975. Over the whole of this year it is expected to show a decline of nearly 5 per cent.

The sluggishness of new investment holds out little hope of the economy returning to a strong growth pattern in the coming years. Unfashionable though it may sound, a solid revival of the economy must depend on a recovery in corporate profits that will encourage businessmen to invest.

The author is European Business Correspondent, The Times.



The Bundesbank Frankfurt

Difficulties with overseas sales

by Richard Wigg

France

This week, after showing patience all through August, millions of French men and women eagerly await the contents of a refractionary package promised by President Giscard d'Estaing. M. Jean-Pierre Fourcade, the Finance and Economics Minister, will be flying back from Washington for Thursday's Cabinet meeting, called to settle the final points after the meeting of the International Monetary Fund.

International consultation is of the greatest importance to the French Government as it tackles, in the next few months, the tricky economic situation involving jobs, investments, foreign trade and the franc itself. It is particularly important since France rejoined the European currency "snake" on July 16, thus giving priority to monetary discipline without waiting to see the effects of this autumn's domestic measures.

That important financial option of the year was undoubtedly President Giscard d'Estaing's, although it tied in with the previous year's economic programme pursued by M. Fourcade, who succeeded him at the rue de Rivoli.

Because of the political difficulties in pursuing an austere programme against inflation, M. Fourcade has not been able to state with sufficient clarity his determination to stick to the principle spelled out in his June 1974 "cooling off" programme.

That consisted of a severe credit squeeze coupled with higher company and personal taxes. The measures aimed at bringing the inflation rate down to 6 per cent a year by July 1975 and re-establishing France's foreign trade balance by the end of 1976.

Despite a series of limited measures designed to accord financial relief or incentives to specific industries from December, M. Fourcade has stuck to his priorities. At a crucial moment in March when experts of the Organisation for Economic Cooperation and Development were revising downward the growth for France this year to 2 per cent, warning of a strong recessionary movement developing because of poor external demand, M. Fourcade held to his anti-inflationary stance, answering his critics by unemployment by saying, "the level of activity is the least bad possible in the circumstances."

But in April the French President had already decided that a 15,000 franc programme designed to develop productive invest-

ments and check unemployment. In July the President, admitting that France's economic activity had been "markedly below what had been anticipated," announced a "vigorous programme" to support the sagging economy.

What had happened to the original Fourcade programme was clear. There had been an "institutional lag" preventing the minor stimulus measures from bringing a response. Industrialists, in their gloom, had not taken sufficient advantage of the measures open to them.

Instead, according to official figures, industrial production declined 13 per cent on average in nine months, reaching 20 per cent in the key chemical and steel sectors.

Unemployment in late July was about 900,000, well over 4 per cent, according to the President.

The crucial warning was given by M. Jacques Ferry, president of the Steel Manufacturers' Association and a vice-president of the Patronat, the French equivalent of the CBI, when he announced that labour "shedding" avoided until now would come in the autumn unless there was action by the Government.

By next month leaders of industry will have established what the Government's measures to encourage investment in the public sector will mean to them and will have put back some cash into the empty tills of private industry, particularly in building and domestic appliances. They will know also the size of their order books.

Later, M. Fourcade has been fighting a rearguard action, but July produced two favourable figures—a rise of 0.7 per cent in the June official cost of living index and a foreign trade surplus for the first six months of the year of 5,400m francs, compared to a 10,000m francs deficit for the first half of 1974.

Expanding France's exports was the corollary to M. Fourcade's anti-inflationary measures at home. But exports, despite all the efforts over the past 12 months, have suffered a reduction in volume and levelled off in value despite inflation.

The July-August review of the Patronat was quite blunt on all this. "Many firms are encountering more and more difficulties in developing their sales abroad," it said, reporting the cancellation of orders, payment delays, and competition "rougher every day" from the "undervalued dollar and yen."

"The present picture of the franc is a major handicap for our exports, often an unsurmountable one," the industrialists told the Government.

Last fling before the storm

by John Earle

Italy

Italians flocked to the polls in record numbers this time as if for a last fling before a winter of doom. Typical of the crisis in high places, Signor Ugo La Malfa, Deputy Prime Minister, spoke in Parliament of a threat of economic collapse.

He was illustrating Government's policy of pumping 3,500,000m (about £2,400m) back into the economy with a package of refractionary measures. July 1974 the Government had announced a package of refractionary measures designed to mop up similar amount (about £2,400m) of 3,000,000m.

Against some of a refractionary package, having been fully, probably not all the necessary package will be of any use. The 12-month term shows the advantages of a package which can be refuted in concept and in effect.

During 1974 the authorities applied a variety of measures. Besides tax increases, included a car levy, a seasonal credit squeeze in interest rates were raised, bank lending was on strictly restricted, and rationing for six months 50 per cent deposit on range of imports. There were soon rewarded, however, a rapid improvement in the balance of payments, winter the season already been close.

Jubilant reinforcement

By spring the picture seemed over. The Italian economy was still in the United States, but were quoted in the view that the country was accomplishing a economic miracle. Italian worthiness on international markets recovered. Government leaders made much of the situation, important regions were to be held.

Soon afterwards the news of the July apparent. The May industrial production, a drop of 16.4 per cent May 1974, while the increase in the cost was still running at 1 per cent. Much of the of payments, however, was seen to be the sharp fall in imports, both for pre and for consumption. It was no worse, because trade in existing job levels second of spinning rises. People, as the critical moments in history, were propitiated the bank.

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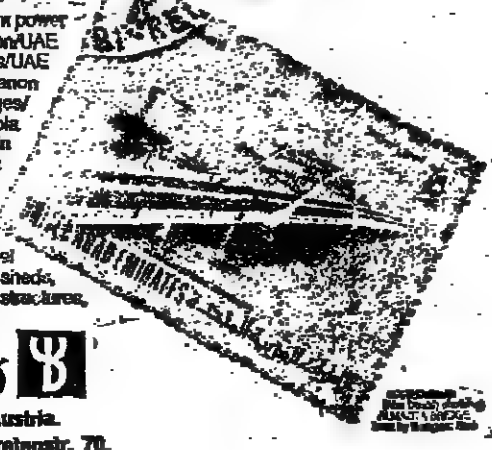
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Insulation from European woes is wearing thin

by Geoffrey Smith

Scandinavia and Finland

A year ago it seemed that one more Scandinavian economic miracle might be in the making. While the rest of Europe, especially Britain, was wrestling with inflation and becoming ever gloomier about the economic prospect in general, both Norway and Sweden were enjoying boom conditions with stable prices by international standards.

Instead of suffering from their exclusion from the EEC, they appeared as if insulated from Europe's economic woes. Now the picture is rather different. In neither of these countries are there distress signals in sight but the European recession is beginning to be felt.

This has been more noticeable in Norway, where there has been a combination of factors so familiar to a British eye: falling exports, higher unemployment and rising prices. Because of the rise in prices the value of Norwegian exports for the first half of 1975 was much the same as for the corresponding period of 1974 but the figure conceals a sharp drop in volume.

Excluding North Sea oil, the volume was down 28 per cent. The main losers were some of Norway's traditional export industries: iron and steel, such as food processing, ferrous alloys and other metallurgical products.

During the same period, however, the value of imports continued to increase so that the trade deficit works out more than 20 per cent. An important factor here has been the fall in tanker rates, which has badly affected Norwegian shipping, one of the country's largest earners of foreign currency.

But for Norway at present, a trade gap is the least of its worries. It can expect the oil to be flowing in such quantities sufficiently soon that it can happily borrow abroad in the meantime—especially as the scale of its borrowings is modest compared with its expectations.

It is the other measurements of economic health that concern Norway more. There is a great fear of inflation taking hold as a result of the oil boom. The present rate would be regarded as modest in Britain—the Norwegian price index was a mere 12 per cent higher in mid-1975 than a year before—but it was gathering pace and was already above the Government's chosen rate for the year.

Unemployment, too, while still low by international standards was higher in June this year than in any other year since the war.

The international recession has taken longer to have its effect on Sweden. Economic activity and employment have continued at a high level. Indeed, unemployment in March was at its lowest level for five years, and private consumption was in the first quarter of the year by 5 per cent. But processing, ferrous alloys and other metallurgical products of the story.

Activity remained high to Sweden because domestic demand was buoyant as a result of pulling Denmark out of its vicious circle of mounting inflation and balance of

payments deficits. In that respect it has been successful.

Imports fell by 11 per cent in the first half of this year compared with the same period of 1974, and exports were up by 6 per cent. Inflation has fallen dramatically, so that it is now running at the enviable rate of about 5 per cent.

Not so in Finland. A rate of inflation of 16 per cent is forecast for this year, and rising prices have been accompanied by stagnant exports and a higher current account deficit. The main trouble for exports has been the fall in demand for forest products, after a boom year in 1974.

The drain on Finnish currency reserves became so serious in the early months of this year that the Government imposed a price freeze and introduced a temporary system of import deposits. For the Government agreed to phase this out by next April in return for special drawing rights from the International Monetary Fund.

The policy of restraining internal demand is, however, being continued, with particular emphasis on public expenditure. The rate of the Finnish national recession is that, while the other Nordic countries still have a show of labour.

But of all the me the Nordic Council experiencing economic c is Iceland. Last rate of inflation: 16 per cent and the Gov which took office in 1974, has been a grapple with this.

There have been devaluations in the the automatic link to prices has been real earnings ha and there are fears unemployment.

Although there alarming deficit balance of paym year, the Icelandic has continued remarkably in rate but further growth hampered by the get German approval of Iceland, the EEC, which in fears of a new cod

Watch makers losing time

by Alan McGregor

Switzerland

If in Switzerland things are not what they were, they still compare well with situations elsewhere. But after 20 years and more of steady growth and rising wages, labour, even a mere 7,000 or so unemployed—in a working population of more than three million—suffices to arouse some apprehensions, particularly as many people have no unemployment insurance.

By itself that figure is in fact misleading, the actual shrinkage in the number of jobs being substantially larger. In construction, for instance, which is hardest hit by recession, 45 per cent of total jobs for temporary foreign workers have been eliminated in two years, meaning that at least 60,000 men have had to look for work in their own or other countries.

Further dismissals are expected, affecting Swiss as well. The drop last year in the volume of work in hand was about twice the decline in the labour force. Many employers have carried a surplus in the hope of being well placed to exploit any improvement, but it has turned out to be farther away than originally expected.

The Federal Government's proposed unfreezing of 1,100m francs worth of projects will help, but is judged to be insufficient. With their budgets generally in deficit, neither it nor the cantons are in a position to push ahead with all desired public works. The speculative demand that for so long financed private building is flagging.

In addition to recession, foreign demand in the watch industry has been hard hit by the Swiss franc's appreciation against all other currencies. In particular the dollar. Manufacturers' fears of what this would do to their competitiveness vis-à-vis the big Japanese and American factories are proving to be justified.

In the first half of this year the industry's output representing about 40 per cent of world production—save for exports, including capital equipment, fell by 18 per cent compared with the same period last year.

For watches and watch movements alone the drop was 31.6 per cent, or 1,236.1m francs worth compared with 1,538.8m. Over 12 months the diminution in exports

temporarily unemployment is common among school-leavers. The effects of this situation are mitigated by successful containment of inflation, now at less than 9 per cent compared with last year's 10 per cent. Indexation has largely protected purchasing power.

As for reduction in the number of foreigners, recession is achieving what would otherwise have had to be done by legislation: temporary foreign workers now number 130,000 compared with 190,000 two years ago. As 585,000 the resident foreign population is 5,000 to 8,000 fewer than last year.

The official aim is to stabilize the number of foreigners by 1980, if not before, that for the population as a whole the number of seasonally employed people will have risen in 1980 from its present 3,050,000.

Economic growth, now minimally declining, will tend, therefore, on improved productivity in the sector as a whole, a process that has already been going on for some time. Because of opposition to "overpopulation" with foreigners Swiss industry has had no alternative to adapting itself to the prospect of a shrinking work force, through concentration on technology and skills.

The watch men's complaints about the repercussions of the over-valued franc have been echoed in the textile and clothing industries (83 per cent of total exports, output 60 to 65 per cent exported), with much the same pattern of redundancies and short time.

But in the all-important engineering industry (30 per cent of total exports, production 70 per cent exported) the picture is markedly brighter. Foreign demand has held up well and sales in general have risen.

In the retail trade essentials are stable, the decrease being felt in the more expensive durables. Services in general are gradually expanding. Hotels have tried to keep prices at about last year's levels but the tourist industry has suffered from the high franc. The West Germans have proved the most enduring element.

The reverse side of the franc is seen in foreign holidays for the Swiss themselves, who find prices in many other parts of Europe surprisingly reasonable by comparison with what they are accustomed to particularly in the form of package tours. Agencies in the main Swiss cities report sales up 5 to 10 per cent.

After some initial vicissitudes as a consequence of floating exchange rates the banks are ploughing on—no word of recession there—and the stock exchange is consolidating its position. Even with lower profits most big Swiss companies are reassuringly solid.

For the country as a whole, however, working—the recession being 10 to 20 per cent—now affects perhaps 20,000 of the labour force and is slowly extending. For the first time for many years

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Significant silence on plans for integration

by Kurt Weisskopf

Europe

European countries have been able to isolate themselves from the effects of recession and inflation in the last few years. This is a significant achievement, particularly in the light of the fact that the West has been able to maintain a relatively stable economic growth at rates between 5 and 7 per cent, while the East has suffered from a sharp decline in growth rates. This is a significant achievement, particularly in the light of the fact that the West has been able to maintain a relatively stable economic growth at rates between 5 and 7 per cent, while the East has suffered from a sharp decline in growth rates.

Economic Community's economic and monetary union. The reasons for the disappointing slow progress towards Comcon integration are simple. To a certain extent the Comcon countries, perhaps with the exception of the German Democratic Republic, were committed by advanced equipment and for consumer goods manufacturing. But inflationary price rises resulted in greatly increased import costs which had to be matched by higher exports of their own commodities. Up to a point they were able to absorb the western inflationary price rises since for part of their raw materials, particularly from the East, they could rely on existing integration agreements on Soviet crude oil and other raw materials under long-term fixed price contracts. With the rise in raw material prices on international markets, and in view of the fact that the Comcon countries paid the Soviet Union in kind by supplying manufactured goods at present international market prices, this was a situation which the Soviet Union was no longer willing to countenance. Early this year prices of Soviet oil, natural gas and other raw materials were raised to world market levels. Under the new contracts, which it is expected have been negotiated ever since, these prices are linked to international indices. Thus, suddenly the Comcon countries were exposed to the adverse effects of world market trends. Moreover, coupled with the limit of crude oil supplies from the Soviet Union, the higher prices introduced an inflationary element into their national economies. Not all Comcon countries were equally affected. East Germany was able to adjust by a policy of fuel economy, improved use of indigenous lignite and enhanced labour productivity. At the other end of the

scale Hungary showed some of the typical symptoms of inflation and was forced to resort to wage controls to maintain some control. This is not surprising. With Hungary's structure of inflationary pressure and there were more forward movements than planned, the Hungarian government had to increase prices, particularly for capital projects and for further development of the market mechanism. To a large extent other Comcon countries were constrained by higher machinery import costs from the West and fuel costs from the East to review their capital investment programmes. This is a common denominator of the economic policies. Modernization of existing capacity and rationalization of production are likely to take place in Poland and Romania, and on a higher degree of industrialization, degree of inflation and price to be paid for further expansion. But the policy is not a planned one—it is no improvement of a gradual expansion plan for Comcon, largely from taking concerted action and force them into separate and perhaps even conflicting stances. Yet another aspect of these developments will be a drive for industrial co-operation contracts with western enterprises. Joint production arrangements under which the eastern and western partners operate products pay-back arrangements or market their jointly developed and produced goods. In Third World countries may help the Comcon countries to reduce convertible currency expenditure. But as such agreements, of which the Massey-Ferguson-Parkinson contract with the Polish tractor company, World could well be the

under which both sides will cooperate in the manufacture of diesel engines and tractors, is an outstanding example, are largely bilateral they may cut across potential intra-Comcon planning and industrial integration. In this policy could well be successful. Whatever the merits and achievements of Helinski, the semblance of reality of political stabilization will certainly favour industrial cooperation agreements, covering several years between western and eastern enterprises. A review of Eastern Europe's economic situation and prospects would be incomplete without a reference to Yugoslavia. Contrary to prophecies of gloom and doom, the experiment of a socialist market economy is succeeding and the Yugoslav long-term plan for the period up to 1985, which is the nature of things is an outline programme, shows no indication that the policy of economic decentralization will be abandoned. The country's industrial growth rate, which in the past 20 years has averaged 7 per cent, is intended to move up to 9 per cent. So far Yugoslav efforts to reduce the high rate of inflation which equals British levels have not been successful, although certain measures of restraint, discouraging imports, have yet to work their way through to price movements. The Yugoslavs are aware of economic disparities between the industrialized and underdeveloped regions of their country. They are considering effective measures to raise the growth rate in Macedonia and Kosovo by subsidizing and credits and by the promotion of joint venture companies with western enterprises. The harvesting losses in Yugoslavia this season could be a setback, but they were rather smaller than in Hungary and Romania. On the whole, Yugoslav prospects are not unpromising and their policy of increased trade with the Third World could well be correct.

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Where 4 per cent growth is not enough

by Nicholas Ashford

Africa

Africa is expected to have a growth rate of only 3 and 4 per cent. This may sound enough to businessmen, but in Africa it compares rather with last year's rate of increase in real domestic product. Some doubt whether 3 or 4 per cent will be its prosperous pace. South Africa is in the middle of its most prolonged recession. It is because of the normal pattern of a market but a more important factor has been the drop

In economic activity in South Africa's main trading partners, particularly Britain and the United States. A high rate of inflation, in part imported but also caused by big wage increases for both white and black workers, is retarding a recovery. The recession began in the third quarter of last year and most indicators seem to show that it still has to go deeper before conditions start to improve. The seasonally adjusted index of factory production has been stagnating since the beginning of last year. The increase in real private consumption has slowed, as has private sector investment. A recent report by the Stellenbosch Bureau of Economic Research showed that

58 per cent of the country's manufacturing could raise production without additional labour, and rapidly expanding industries. No one doubts that the present recession will eventually be overcome and a new era of prosperity begin. However, the economy cannot be expected to pick up again until the present rate of inflation has been brought down. Inflation is running at between 14 and 15 per cent a year, which, although not high by British standards, is nevertheless higher than that of most of South Africa's trading partners.

The rate has shown signs of easing recently, but whether this trend will continue depends on the ability of countries such as Britain to curb their own rates of inflation and on South Africa's system of price controls. If, as seems likely, the "administered" prices of many foodstuffs and raw materials have to be raised again during the next year, the present moderate downward trend in the inflation rate could be reversed. So far the Government has taken little direct action to tackle inflation except to urge people to work harder and firms to exercise restraint over prices, wages and profits. The two ways in which it could take effective action—reducing the supply of money and public spending—have not been tried, probably because it fears the political consequences of the unemployment that would almost certainly result. In the 1975-76 budget expenditure was raised by 18.5 per cent to R66,562m, leaving a budget deficit of R10,522m.

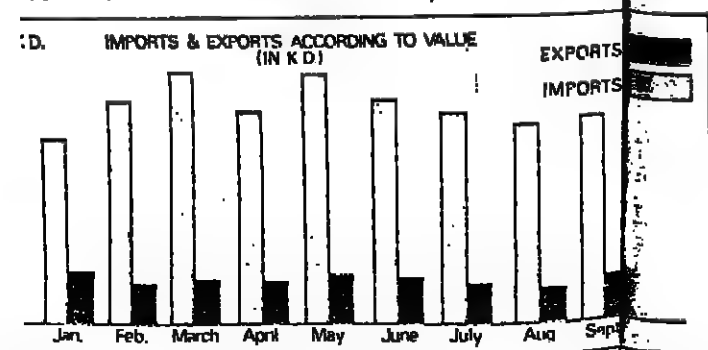
At present the Government's main concern seems to be the balance of payments. Last month Senator Owen Horwood, the Finance Minister, introduced a tighter money package which was designed not only to end speculation about a rand devaluation (the rand was effectively devalued by 4.6 per cent in June, when it returned to the dollar after a year's floating) but also to protect the balance of payments. It is estimated that during the first half of this year there was a deficit of R7,700m on current account. However, this was more or less covered by an exceptionally high inflow of foreign capital. Probably the current account deficit for the whole year will be R10,000m or even more, which means that there will be an overall balance of payments deficit unless the inflow of capital is maintained. Optimists believe that a recovery in the economy could start early next year, but pessimists (who, outside government circles, seem to be in the majority) doubt whether an improvement can be expected much before the end of next year.

As one banker put it: "There is no single factor in the economy which can lead to an early recovery—and you certainly cannot expect an improvement until

the rate of inflation has come down." Of course the outlook could be dramatically altered if there were an increase in the price of gold. But for the present this seems to be welling at about \$160-170, while production is still falling. "South Africa's economic recovery is going to be a slow process," the same banker commented.

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Scant resources to combat inflation

by John Rettie

Latin America

The income from oil and sugar has been the Latin Americans' only defences this year against the worldwide scourges of inflation, rising unemployment and foreign indebtedness.

Few Latin American countries were lucky enough to have those commodities in sufficient quantity to escape these ills altogether. Even the lucky ones were rarely skilled or well organized enough to make the best use of their good fortune.

It was a year in which most Latin American economies suffered brutally from the worldwide recession, particularly that of the United States. Both the value and quantity of their exported commodities—copper and other metals, coffee, cotton, cocoa, bananas and so on—fell sharply.

At the same time, overseas markets for manufactured and semi-manufactured goods were severely restricted. Thus export earnings came under severe pressure, just at a moment when oil prices reached their peak and inflation in the industrialized countries forced up the cost of the equipment and machinery needed for their development.

Imported inflation created serious social and political problems, both where it merely soaked the fires of

internally generated inflation—in countries such as Argentina, Chile and Uruguay—and in countries (such as Venezuela, Colombia, Mexico and the states of Central America) for many years accustomed to more or less stable prices.

Perhaps the most dramatic economic crisis in Latin America at present is that of Argentina. In a sense it is also the most tragic. Three-quarters of a century ago Argentina was not merely the richest country in Latin America; it was the fifth richest in the world—wealthier than Canada at that time.

The country is still well off by Latin American standards, but if its potential were realized it could be even wealthier. Inflation is accelerating, and could well reach 250 per cent by the end of this year. The foreign debt has topped \$10,000m (about £4,800m), nearly a third of which is due for repayment before 1976.

Unemployment began to rise ahead in August and thousands more went on to short time. For employers, credit is almost impossible to get and the rate of bankruptcies among companies has risen dramatically.

Under the circumstances it is not surprising that the Export Credits Guarantee Department should have decided, at the beginning of August, not to provide insurance cover for British

exports to Argentina unless credit was required for less than six months. It may well be that Argentina will be able to negotiate the refinancing of its external debt, but the ECGD has given a clear warning that the international financial community has no confidence in the country's economic management.

Although meat exports were down almost 45 per cent last year, other exports held up well and the country is almost self-sufficient in oil. The main cause of the crisis lies in the political confusion prevailing since General Peron's death last year.

Despite a slightly more liberal line adopted by the new President of Brazil, General Geisel, no such political confusion has affected the economy of Argentina's main rival. Brazil, however, is seriously threatened by two external factors: the quadrupling of oil prices in 1973-74, and the worldwide recession. So far, the Brazilian economy has weathered the storm better than many expected, thanks to the Government's clear-cut and skilful management and to its firm control over the political and social scene.

But the threat remains. Although the country's export performance continues to be impressive, with an increased percentage of 36.4 per cent in the first six months of this year, it is still far below the level of the same period in the

previous year, the balance of payments perspective looks ominous. Exports soared to \$6,018m, giving a trade deficit of \$1,835m and a current account deficit of \$3,365m when service costs are included.

Investors are still putting money into Brazil on a large scale, but not large enough to cope with this kind of deficit. The overall balance of payments deficit in the first half of this year was more than \$1,000m. By the end of this year the total foreign debt is expected to reach \$21,300m, with reserves of little more than \$4,000m.

If it were not for oil, Mexico would be facing the same balance of payments crisis as Brazil. Although the Mexican economic strategy has a stronger national veneer than Brazil's, it is fundamentally similar, with rapid growth by large-scale foreign investment and borrowing, and the development of export rather than domestic markets.

The 1973 oil crisis threatened Mexico with an impossible high import bill, but a crash exploration programme yielded results beyond the Government's wildest optimism. In June last year the country became self-sufficient in oil and in September an oil exporter.

Mexico's good fortune is not anything like Venezuela's, which earned about

\$10,000m from oil last year. Venezuela is steadily reducing production in an effort to conserve oil, particularly since it cannot possibly absorb such enormous sums. Now a financial power in the continent, the country is experiencing the predicted difficulty in adapting its economic and social structure to the task of rapid industrial and agricultural development.

Despite this, some impressive capital investments are taking place, particularly in the iron and steel industry. Among other countries suffering severe difficulties are Chile—where the military junta has so far been unable to restore economic and financial order since overthrowing President Allende two years ago—and Peru.

To a lesser degree than Chile, Peru has seen copper export earnings decline sharply. Colombia has been undergoing a period of serious social unrest as a result of rapidly rising unemployment, but this was perhaps an inevitable consequence of the stabilization programme which has succeeded in reducing last year's rapid rate of inflation.

The author is editor of *Latin America*.

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Peking pauses between development schemes

by David Bonavia



States this year to a mere £50m or so, by comparison with the £350m chalked up last year, mostly in grains and cotton.

Thus the Chinese trading deficit can be cleared largely on the American trade alone, though Japan also has a surplus of about \$300m in its trade with Peking. As usual, China's massive exports of food, consumer goods—and now, always oil—to Hong Kong will help to finance the deficit.

If Peking does decide to buy more grain this year, it may prefer to turn to Canada, Australia or Argentina, being displeased with the Americans because of President Ford's policy of détente with Russia.

In the first quarter of this year there have been signs of a marked resurgence in China's imports from most of its other main trading partners in the capitalist world: Japan, West Germany, France and, in a more modest extent, Britain. That clearly involves goods which were ordered months or even years previously, so it should not be seen as marking a more open-handed importing policy this year. But the effect on the Chinese balance of payments may cancel out the savings from the American grain bill.

As this is the last year of the present five-year plan, there is a mood of winding up and clearing accounts among the officials who direct China's foreign trade. They have told foreign exporters that the country is unlikely to make large investments in whole industrial plants in the next year or two, though there may be exceptional instances.

It is believed that in the next plan, which will be part of a 10-year development scheme, emphasis will be placed on the development of port facilities, railways, oil extraction and petrochemical industries.

But plans for the related industries do not seem far advanced, and most of China's trading partners have the feeling of being in a trough between two waves of intense business dealing.

One of China's main worries must be the sagging demand for exports. Inflation has dampened demand for light industrial products and many agricultural raw materials. Despite initial optimism about the prospects for revenues from petroleum, serious difficulties of transport and refining seem likely to hold oil exports back for the next few years.

The unusually poor performance of the Canton export commodities fair last spring symbolized the difficulties China is facing in selling goods abroad.

Such vicissitudes in foreign trade strengthen the hand of those political circles in China which argue, sometimes publicly, for still less dependence on foreign sources of materials and technology. But in the modern world no country is an economic island, as China's civil aviation fleet, consisting of oil imported American, British and Soviet airliners, is a cogent reminder.

While it seems that the harvest will be fairly good this year, rumours of industrial difficulties persist, particularly affecting the railways, coalmining and steel production. Wall posters have appeared calling for a big effort to economize on iron and steel and some factories are half idle because they have used up their steel quota.

But it is a tribute to the cautious economic policies pursued in recent years that the country can absorb internal and external difficulties without facing crisis, inflation or serious shortages.

Agriculture the Chinese way: a small part of the annual grain harvest of about 250 million tons.

China

The world recession has not left China unscathed, despite its vaunted policy of economic self-sufficiency. With the price of its import rising and demand for exports falling, China has rather suddenly developed an overseas trade deficit, an excess of £400m, which little prospect of reducing it substantially in the near future.

Financing the deficit by short-term borrowing and by government-assisted credits from its trading partners, China has no immediate need to slash imports. But such a large imbalance goes against declared doctrines as well as the practice of the past two decades. China's imports are basically of three types: grain, capital equipment and metals and minerals.

Of those, China can hardly reduce imports of the third category without drastically affecting industrial production and defence capacity. But it can cut the grain bill through management of home-grown cereals and by cutting rice exports, and it has good reason to take a "pause for digestion" after the very active importing of the latest industrial technology and equipment which characterized its trade from 1972 to 1974.

US likely to lose most

To prevent a further inflation of the import bill, which ran to about £2,000m last year, China seems to be cutting back on grain imports. Early this year it cancelled orders for about 600 million tons of wheat from the United States, and the rise in prices likely to be caused by the recent Soviet orders may deter it from negotiating large purchases in the near future.

That could cut China's imports from the United

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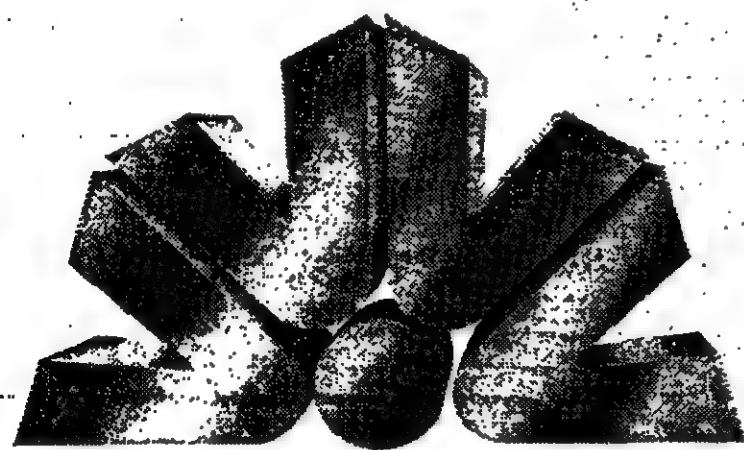
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Little prospect of improvement this year

by Dick Wilson

South-east Asia

South-east Asia has had a poor year, in which the political uncertainties generated by the communist victory in Indo-China have been compounded by domestic economic recession.

The world prices of many of the important primary commodities exported by South-east Asia began to decline from about the middle of 1974. This was true of copper, copra, cotton, rubber, timber and tin. The trend continued into 1975 and it looked as if the calendar year 1975 would prove to be one of the worst in recent years for commodity earnings.

The impact of price changes was, however, uneven because there were other commodities which remained in strong demand until the end of 1974. These were rice, sugar, palm oil, and—less extensively—rice.

While the region as a whole continued to be badly hit by the inflation in oil prices, now fully reflected in higher prices for western and Japanese machinery, two countries benefited. Indonesia succeeded in expanding its foreign exchange reserves during 1974 by 8 per cent, largely because of the tremendous increase in earnings from oil exports. At the same time Malaysia joined the list of oil exporting nations, with commercially exportable production beginning in Sabah and Sarawak.

Manufacturing badly hit

But the slowing in economic growth which began in 1974 continued into 1975. For the non-communist states of the Association of South-East Asian Nations (ASEAN), comprising Indonesia, Malaysia, the Philippines, Singapore and Thailand, growth during the calendar year 1974 ranged from 4 to 7 per cent.

In Burma the figure was about 2 per cent, and in pre-communist South Vietnam there was an actual decline in gross national product of 2 per cent during 1974. There does not seem much prospect of improving these rates of growth during the present year except possibly in Indonesia.

The increasingly important manufacturing sector in most of the countries which export electronic goods, textiles and

other simple manufactures to western and Japanese markets has been particularly distressed this year. Industrial lay-offs ran into tens of thousands.

While agricultural conditions varied vastly, the hunger marches by rubber farmers in the northern Malaysian state of Kedah in December illustrated how price developments could afflict even a well organized rubber-producing state.

It has to be added, however, that during 1975 tin producers were able to secure a new international price stabilising agreement to succeed the old one, while Malaysia went a long way towards getting international support from its neighbours in its efforts to stabilize the price of rubber through buffer stocks and government intervention in the market.

In Singapore, the business centre of the region, the growth in 1974 was put at almost 7 per cent, which was only half the average rate of growth achieved during the preceding few years. Mr Han Sui Sen, the Finance Minister, suggested for a small surplus for the fiscal year of 1975 as a counter-recessionary measure.

Having diversified so strongly from trade into manufactures, Singapore suffered particularly from the recession in the West. The electronics industry, which has become so well developed in Singapore, there has been a considerable spread of the simpler types to lower cost sites in Malaysia and Indonesia, which perhaps is a typical example.

Three electronics enterprises closed down during the past year and another eight were reported to have shifted their operations elsewhere. Private industry sources were reported to feel that the outlook for 1975 was bleak.

A government view expressed in the middle of this year was more optimistic, pointing to some resumption of production and predicting recovery starting at the end of this year and taking effect fully next year.

The city republic continued to take advantage of the offshore oil exploration in South-east Asian waters, acquiring such a reputation for conducting oil rigs and service vessels that orders and inquiries came from as far afield as China and Russia.

On the other hand the change of regime in South Vietnam in April meant the loss of that market for the products of the Singapore oil

refineries—a bitter blow. Sumitomo, however, affirmed its intent to go through with its huge petrochemical complex on which Mr Lee Kuan Yew, the Prime Minister, has set his heart as the key to the development of Singapore's oil refining industry.

In neighbouring Malaysia the fall in the price of rubber cut the trade surplus to less than a tenth in the first quarter of the year. The Bank Negara forecast a 4 per cent expansion of physical production during 1975, followed by 6.5 per cent in 1976. But this would mean a growth in income per head of only 2 per cent this year.

Further, export prices were expected to fall altogether by about 10 per cent in 1975. Because of the high prices of imported capital goods, Malaysia's terms of trade were expected to deteriorate by 12 per cent, wiping out the effect of the expansion in gross domestic product. Small wonder that Malaysia has become a vocal member of the Group of 77, and for a new international economic order in the United Nations.

Thailand registered a per cent growth in 1974, having a fairly good agricultural year. But the trade gap was a record, made up in this case by surpluses from tourism and fluxes of aid.

Indonesia saved by petroleum

Considerable trouble was experienced in Thailand's industry in 1974, partly because of antagonisms and export restrictions imposed by the military and political rule. The fall of Vietnam after the fall of Saigon was not helped.

The Philippines, helped by the price of sugar and a steady flow of funds from the United States, escaped the worst in 1974, with growth of 6 per cent and a balance of payments surplus of \$36m in spite of a 20 per cent fall in imports. Manila's reserves, which had reached a record of \$1.1bn, almost as much as in Asia. This did not prevent Mr Gregorio Llorca, Governor of the Central Bank, from allowing the peso to achieve an effective valuation of about 8 per cent during July by the price of floating against the dollar. This coincided with

the state oil corporation, Pertamina, had to be helped over inability to meet short-term obligations overseas. Indonesia's credit remained good, given its oil production prospects, but the power of Pertamina was greatly reduced in other parts of the economy.

In Malaysia, it may be noted, the state corporations which followed to some degree the Pertamina pattern, namely Petronas and a Petronas, went from strength to strength, acquiring a greater share of Malayawata, the Japanese joint-venture steel mill, and bidding, through a Singapore merchant bank for control of London Tia.

As just as Sumitomo came to Singapore's rescue by endorsing the petrochemical complex there, so the Japanese finally came round to committing themselves to the Asian aluminium project in Indonesia, which is worth about \$850m.



A family taking latex from a rubber plantation to a Malaysian province.

1975-76 budget, which was a moderately expansionist one, spending up about 10 per cent. In the fiscal year which ended in June agricultural and mining output grew by only 3.8 per cent and the industrial growth rate also sagged.

In Indonesia the budget showed a surplus, reflecting the expected sixfold increase in net earnings from petroleum, the commodity which has saved the Indonesian economy from stagnation and injected it with new hope.

Ironically, this happened in a year when the state oil corporation, Pertamina, had to be helped over inability to meet short-term obligations overseas. Indonesia's credit remained good, given its oil production prospects, but the power of Pertamina was greatly reduced in other parts of the economy.

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After the drought at a new disaster

by Dick Rake

Black Africa

A year ago Africa's major problem was the drought which hit all the Sahelian states and Ethiopia in 1973 and 1974. It was tackled by a huge international relief operation, but has since been eased by several seasons of good rainfall.

Drought is now concentrated in the Ogaden desert of Somalia and Ethiopia where up to 250,000 people have passed through relief camps since October last year. Patches of drought have also occurred in other East African countries; however, the natural disasters of 1973-74 have been overtaken by the financial disasters of the prevailing world economic system.

Africa, which has a major share of those states defined by the United Nations as the "most seriously affected" by the consequences of the oil crisis has been hit by the fall in commodity prices from their 1974 peaks. Furthermore, the falling demand for raw materials has caused a slump in export earnings. The country has suffered from the effects of worldwide inflation with a balance of payments and a serious deficit.

Africa's main exports, in declining order of value, are oil, copper, cotton, coffee, cocoa, iron ore, tin, bauxite and phosphates. All these—except oil and phosphates—have fallen since 1974. Yet these peak prices had done little to restore the terms of trade between industrial and developing countries and more than a decade of depressed commodity prices. The high price of phosphate benefited only a few states, while oil, in reasonable quantities, is produced by Nigeria, Libya, Algeria, Egypt, Gabon and Angola. These countries have naturally benefited to the full from the Opec oil price increases.

Almost all the rest of Africa's main commodities fell in 1974, some by more than half from their peak levels. Many, like coffee, copper, cotton, tea and rubber, fell almost back to the depressed levels of the past few decades.

The managing director of the International Monetary Fund, Mr Johannes Wimmer, notes that export earnings from developing countries, as a whole, fell by only 2 per cent in 1974 compared with 10 per cent the previous year. Imports, sustained 75

per cent by foreign borrowing, remained at 12 per cent of this trend.

Most of Africa's 44 independent countries have seen their oil bills increase three or four times since the crisis and though the rate of increase has been slowed in the past year it still continues. Africa still costs (approximately £270m) through increased import bills in the first year of the Opec escalation.

Meanwhile, Africa has to bear the full brunt of the inflation in the prices of western manufactures. Africa has to pay the same prices as the rest of the world for its consumer goods or run the risk of supplies being diverted to richer markets.

The earlier drought and the below average performance of African agriculture generally resulted in Africa becoming a net food importer last year and considerably inflated food import bills. The oil-rich African countries like Nigeria and Gabon, pursuing expensive development plans, have spent much more on capital equipment and machinery. Inflation rates vary from 5 per cent in Uganda and Tanzania, previously countries which had inflation well under control, to rates of 10 per cent to 20 per cent in most typical African economies.

This conjunction of falling exports and rising imports pushed countries which have hitherto enjoyed a favourable balance of trade into deficit—Sierra Leone, Ghana, while it considerably reduced the surpluses of others. Africa also had to borrow from the Eurodollar market and other commercial banks.

By March 1975 it had withdrawn 181 million special drawing rights from the IMF oil facility which amounted to more than 72 per cent of the increased cost of its oil imports, a percentage higher than that of any other region in the developing world.

Africa's leading oil producer, Nigeria, was the only black African country to earn riches beyond its wildest dreams over the past year. Though it is now allowing oil production to decline gradually from the peak production of 2,300,000 barrels a day, enough oil revenue was earned last year to bring a record \$5,252m, a surplus of £3,751m, approximately. Oil exports in 1974, per imports, sustained 75

per cent by foreign borrowing, remained at 12 per cent of this trend.

However, this vast accumulation of wealth brought its problems. As Nigeria launched its giant \$30,000m five-year development plan and a private industry started on an investment spree, problems began to affect essential services. Queues developed outside all the main ports; airports became clogged with cargo and the railways systems were unable to cope with the sudden upsurge in traffic.

Chief Justice Udoji headed a commission to review the wages of civil servants that had been pegged for three years. He agreed to pay rises averaging 80 per cent. When workers in the private sector saw the level of wages for government workers, they too demanded their Udoji and after a series of strikes and a prolonged period of uproar, wages in the private sector rose by more than 30 per cent.

Nigeria's inflation rate jumped from below 15 per cent to well over 30 per cent when the effects of international inflation and increased traders' mark-ups were also taken into the account.

Kenya has well developed secondary, tertiary and services industries, but not being an oil producer like Nigeria, it was badly hit by the fall in oil prices. Kenya's unfavourable balance on current account jumped from 980m shillings in 1973 to 1,222 per cent in 1974, a deficit equivalent to 122 per cent of the gross domestic product compared with only 5.8 per cent in 1973.

Kenya's main agricultural exports, (tea, coffee and so on) grew by only 29 per cent because of higher prices for manufactures and a serious deterioration in terms of trade as Kenya's currency went down with the dollar. The prime cause was the increase in value of fuel and pesticides, which increased a deficit by one third.

Zambia did reasonably well in 1973-74 because increased oil imports was counterbalanced by a buoyant copper price—copper accounts for 93 per cent of Zambia's export revenue. However, the copper price collapsed by two-thirds from its peak levels in 1973 and this sent the Zambian economy reeling.

Foreign exchange reserves fell from 195m in 1973 to 139m in 1974 to 121m in 1975.

24m in July this year. In 1973-74, the rate of inflation had risen to 1974—60 per cent in 1973—because of fuel costs and a port bills since the Zambia-Rhodesia war in January, 1973.

Cost of living have increased by 100 per cent for the higher groups and 40 per cent for the lower income groups. Massive government subsidies on maize, wheat, sugar. Fertilizer increased 33 per cent, wheat 200 per cent, 400 per cent since the Israel war in 1973.

In this year's speech at Mulungushi President Kaunda said that seven hours on the political problems of the country and said the country could no longer afford to be rich, that the debt on foreign loans had to be repaid and agriculture had to be improved.

Tanzania is possibly the worst hit of all the countries. It has no sources of its own, a high dependence on fertilizers and a serious drought disrupted the pre-balanced agricultural economy.

The drought came in Tanzania was launched into a famine, regrouping the villages self-help communities. Agriculture has suffered from this shifting population. The result is a country is relying on successful maize harvest. If this fails, the country will have to import large amounts of food—last 1974 was spent on foodstuffs.

Increased imports of oil and petroleum products the time world prices reached peak levels, at end of 1974 and early 1975, led to inflation unprecedented even in Africa. The cost of living index increased by a record 57 per cent, compared with 12.9 per cent in 1973. But this figure was a rise of 24 per cent in non-food items.

The situation also led to intensified balance of payments problems. In 1974 the cost of living index rose by 58 per cent, a record 5,400m shillings (24 per cent), while prices were only up by 16 per cent to 3,000m shillings. The balance of trade deficit from \$36m to £153m.

The author is editor of the September 1974 to 1975.



1 English
Alexander Franklin
that we are being asked about English speech again, a year—or so it seems—ago, to make a column in *The Times* and elsewhere upon speech habits, and instances what they are, is that the new habits because they, the writers, them, Mr Kingsley Amis, in the temple in the current decade.
he and others are themselves in their failure to that there is no right about English speech, about other languages (or example) but that is a matter of, whatever he brings in a new sound form of utterance, it begins. Even the glotal stop Amis says is a German one, know why he thinks (German property), is, not used in English, anise too.
I that when I audited good many years ago, as as the “intrusive” glotal stop (which we recognize as “chuck” or “strut”) so, and all manner of ere advanced as to why it be shunned, including though I never saw why give in law, and as any less proper than in the accented “linking”

List week's miners' ballot underlines another factor. The leaders of the TUC and of individual unions can never move too far from what is acceptable to their followers. The miners have found the six pound policy acceptable only by a majority of three to two, and in South Wales and Scotland they rejected it. At these two areas are among those that would suffer most if the industry priced itself into a decline, there is no sign there of that mood of resignation so often back in the times are supposed to mind. The tradition of solidarity in the industry may be strong enough to ensure that the Scottish and Welsh coalfields follow the

The image is one that the present leadership in the general council are concerned to foster, and they are aware that it entails taking account of wider interests than those of their members. But a motion from the Electrical Power engineers, which speaks of this new role, and asks whether the TUC's structure and communications are capable of sustaining it, is a reminder that the members themselves are often unable to make their real views felt. The block vote, the show of hands at the ill-attended branch meeting, the expulsion of members without proper appeal procedures and the power of officials in unions whose rules provide no practical means of dislodging them all tend to maintain that tenacity towards oligarchy which the movement has often shown. If it is to be part of institutionalised democracy, the trade union movement must itself be democratic, and be seen to be so.

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Alexander Franklin
that we are being asked about English speech again, a year—or so it seems—ago, to make a column in *The Times* and elsewhere upon speech habits, and instances what they are, is that the new habits because they, the writers, them, Mr Kingsley Amis, in the temple in the current decade.
he and others are themselves in their failure to that there is no right about English speech, about other languages (or example) but that is a matter of, whatever he brings in a new sound form of utterance, it begins. Even the glotal stop Amis says is a German one, know why he thinks (German property), is, not used in English, anise too.
I that when I audited good many years ago, as as the “intrusive” glotal stop (which we recognize as “chuck” or “strut”) so, and all manner of ere advanced as to why it be shunned, including though I never saw why give in law, and as any less proper than in the accented “linking”

All the military leaders seem to be caught in a contradiction between two different principles of authority. As officers, they were trained to give orders which should be carried out as a matter of discipline; and it was their control of a relatively disciplined armed force which enabled them to seize and to retain power. But they did so in the name of democracy; and while not all of them accept the conventional Western interpretation of that term, they all realize that it has

Civil war is certainly worth avoiding at almost any cost. But it is hard to see how it can be avoided unless the radicals within the MFA abandon their attempt to keep pushing Portugal leftward by force. For in the last resort what matters is not who represents the armed forces but whether the armed forces represent the people. Unless they can come to terms with the representatives whom the people elected on April 25, the overwhelming presumption will be

Space at the Bar
from Mr Peter Reeves

Mr. This centre is conducting a survey of the structure of the legal profession in England and Wales and its effect upon the service given to the public. There is ample evidence available to support the Solicitor General's assertion "that the consumer of legal services is not getting a fair deal". Whether this is due merely to a shortage of

chambers is, as your correspondent, Mr. Vaughan illustrates (August 26), an open question.

The experience of some solicitors reveals a pattern common to the country as a whole. Barristers are frequently unable to fulfill their obligations, because of pressure of work. Briefs are, at the last moment, passed to inexperienced counsel who are not given adequate time to master them. In some areas solicitors are permitted to under-take work usually reserved for barristers, and local chambers exist. Yet, despite this situation, an experienced member of the Bar has been refused permission to establish chambers in an urban area where a definite need for his services exists.

It does appear that the supply of barristers is being manipulated. A reason advanced for this state of affairs is the desire of the Bar's governing body to preserve the highly centralized nature of the profession and, ultimately, its independence. If the maintenance of this independence deprives the public of the services of many young qualified lawyers then the whole structure of the profession is called into question.

Yours faithfully

PETER REEVES,
Hon. Director, Centre for the Study
of Protective Law,
209 Webbside Road,
Watlington,
Oxford.

AUGUST 26

From Sir Roger Folk
Sir, I have waited a few weeks since leaving an eight-year stint as Chairman of a statutory body concerned with the encouragement of co-operation—the Central Council for Agricultural and Horticultural Co-operation—before asking your indulgence in letting me express a view on what I consider a very real distortion of the last eight years' tariff system in relation, dare I say it, to the massive problems of our times.

The critical word is "cooperation". I am not seeking to claim, in the particular context in which the council is working, any spectacular success. I am much more anxious, drawing from my experience over those eight years, to make a few particular points against a wider

(1) Groups such as Seventh-day Adventists or Mormons whose religion prevents them from smoking should, under the "constitutional" thesis, have a much lower lung cancer rate in the general population, while in fact lung cancer is as rare among them as among other non-smokers.

(2) If a is a medical commonplace for cancer, including lung cancer, to be caused by exposure to various noxious agents, industrial exposure, which is largely not self-selected, provides the clearest examples of this, and the lung cancers induced by radon, asbestos, coal tar fumes, dust from nickel and chrome ores, and mustard gas, appear identical with those induced by cigarette smoking. In this respect, it may be noted that a constitutional hypothesis was proposed to account for the high incidence of lung cancer among miners exposed to radiation from certain ores 50 years ago and held that the hypothesis could be prevented by measures until after 1945.

(3) Under the constitutional hypothesis, one would expect the

He takes two £10,000 houses, one built for sale, the other for rent. The former, he says, costs the taxpayer £10,000. The latter, after 25 years in tax relief, costs the other, if let at £6 a week, would cost £1,280 a year for 60 years in subsidies.

Take the public sector rented house first. His figures are only a rough guide, but he says that after 60 years; but rents never do. Virtually all our stock of public sector houses built between the wars, and most of our post 1945 houses, nor, at least outside London, are any longer subsidised by the taxpayer. In fact, increases have resulted in rents for most public sector houses which more than cover costs. Indeed they help to subsidise the latest, most expensive houses by the private sector.

As a matter of interest, the Exchequer subsidies on local authority housing in England and Wales in 1974/75 were £528m for 4,646,000 houses, an average of £114. This includes London, which alone accounts for 15 per cent of the total. If we exclude London the figure would be between £60 and £70. Contrast this with £700m tax

It is not revealed whether the officials are too afraid of the local ringleaders to speak out; are willingly entering into political judgements by supporting the strikers, or are so stupid that they do not understand that they have a totally non-political job which carries with it a duty to inform the people they serve. It must be one of those three.

And the example is spreading. Now that the Birmingham Trades Union Health Council declares that it will give no more information to the Birmingham papers on anything but all pertaining to their activities, unless it be a matter of very great importance, the Birmingham Trades Union will come within this category will be made by a Troika of two members of the Labour Party (one is the Chairman) and the Community's Publicity Officer—a

(5) The argument against the theory of induced mutations using "average ages" of lung cancer patients (August 27) is a typical red herring. It is one which the numbers produces regularly. Its resolution is simple. Among, for example, 80-year-old smokers, the number who die will obviously depend on the number of 80-year-old smokers at risk. The average age of smokers who die from lung cancer depends on the numbers of deaths at each different age, and these in turn depend on how many smokers are at risk at each age. Their risks are determined by the number of years they have been at risk also depend on social factors. Failure to make due allowance for differences between the typical smoking habits of men of different ages underlies all the apparent anomalies that have been pointed out. Instead of examining the extra risk of lung cancer at each age among regular smokers, we find that each risk is proportional to the daily amount smoked. Professor Burch should therefore cite the average smoking of the ages of lung cancer patients as evidence for, rather than against, the causation of lung cancer by smoking.

Yours faithfully,
RICHARD DOLL,
RICHARD PETO,
Department of the Regius Professor
of Medicine University of Oxford,
Christie Infirmary,
Oxford.
August 30.

from Mr Robert Speaight
sir. A few days ago my step-
daughter was driving home to
Lalais when her car broke down
at Hazebrook with no prospect of
immediate repair. The garage
mechanic drove her the 50 miles to
Lalais free of charge because he
ad "fought with the English".
I think this deserves a place in the
book.
Yours faithfully,
ROBERT SPEAIGHT,
Champion House,
Norden.

Yesterday's pleasures
 From the Reverend C. Christian
 Jr., Aprospos "freedom of the
 roads" (Mr. J. E. Bell—August 28)
 I remember as a boy rather more
 than 50 years ago walking with
 my father to the Sackville-West in the Kentish
 Weald. "How I look forward,"
 he said, "to the day when all
 these horrid motor cars and their
 drivers will be up in the air. Of
 course the roads will be better. The
 planes will be smaller and higher
 and quieter—no more distract-
 ing than bumble-bees."
 I said, "W-w-w, alas, no prophet."
 "You're right, my boy."
C. CHRISTIAN
 Saint Francis School for Boys,
 Hooke,
 Basingstoke.
 Basingstoke,
 Dorset.

THE TIMES

BUSINESS NEWS

The glorious
twelfth
and all that
page 14

MF compromise settles sue of gold's role in world monetary system

Peter Jay
Times Editor
London, Aug 31

A long-running argument about the role of gold in the monetary system is over. Agreement has been reached here over the weekend between the five countries (United States, Germany, Japan, France, and the United Kingdom) and the twenty members of the International Monetary Fund.

References to gold as a special status in the world monetary system will be written into the articles of the IMF. The Fund's holdings of about \$23,000 million will be disposed of.

The same time there is to be an informal agreement among the IMF among the 10 major countries for two years central banks will be free to buy and sell gold among themselves and on the free market.

It also meets the desire of some West European countries to be able to use their reserves at market-related prices.

France has been in practice, in an age of inflation, gold will take on its pivotal role as an undistorted basis of international currency values.

A formal adoption of the compromise will be decided by the IMF's governing body, the Board of Governors, in a meeting on two other outstanding matters of IMF business on precise legal drafting of new IMF articles. This is expected to be accomplished.

at the next meeting of the Fund's top-level interim committee in Jamaica next January. Final agreement on the distribution of the planned 32.5 per cent increase in IMF membership quotas is being reached here today. The stake in the IMF of the oil-producing countries is being doubled. While that of the less developed countries remains unchanged. This means that the share of the richer countries has to be reduced.

It has at last been agreed that the United States shall retain a big enough stake to keep a veto by itself on all major IMF decisions. Britain's stake will fall to a little over 5 per cent; but it will still be the second largest stake after that of the United States.

The argument between the United States and France whether fixed or floating exchange rates shall be represented in the IMF articles as the norm is not yet nearer being resolved. But the finance ministers of the five leading countries yesterday agreed to leave it to the United States and France to work out any compromise they could agree upon.

The general expectation is that by next January they will have agreed to shelve the whole issue. But there is still some question whether the United States Congress and, perhaps, the French parliament would ratify the other proposed changes in the IMF's articles if the rules for exchange rates were not to be established to their liking at the same time.

The IMF's gold will be disposed of in three unequal parts. About 100 million ounces will be retained for the time being to be disposed of in ways yet to be decided by the board of executive directors, representing the member countries of the fund.

Another 25 million ounces will be returned directly to the members in the proportions in which they originally subscribed it.

The last 25 million ounces

will be sold at market-related prices either on the free market or to central banks; and the proceeds will be used, probably through a new trust fund, to give concessional finance to the poorer or poorest countries which have balance of payments difficulties. The exact method of these sales has yet to be decided by the IMF's executive board.

The board will take up to two years to draft, enact and ratify the necessary changes in the IMF's articles. Officials are working out ways to bring the new gold compromise into operation well in advance of that. But nothing will be done operationally before formal agreement is reached on the whole range of IMF reform issues—gold, exchange rates and increased quotas in Jamaica next January.

The monitoring of the agreement outside the Fund about central bank purchases and sales of gold at market prices will probably be undertaken by the Bank for International Settlements in Basel.

The practical effect of the rule of no net acquisitions of gold by the Group of Ten countries as a whole will be that no central bank can buy gold except from another central bank within the group.

Over a period of years, as some monetary gold is sold on the free market, official holdings of gold are expected gradually to decline, though this depends on the shape of the four agreements to be reached at the expiry of the two-year period of the present deal on the basis of an interim assessment to be made during the second year.

The American idea for a trust fund to be financed from IMF gold sales to help the poorest IMF members has been rejected. IMF members have been told that the impact of the oil-producing countries balance of payments surplus is being concentrated on the poorest developing and non-oil producing nations.

BSC cutting prices of welded pipe by 10 pc

By Peter Hill

Reductions of more than 10 per cent in the price of welded steel pipe are being made from today by the British Steel Corporation.

This move, a further reflection of the corporation's flexible pricing policy, is an attempt to boost demand against the background of the sharpest recession in the steel industry for more than 40 years.

The corporation's tube division first introduced welded pipe of up to 18in diameter a year ago; but since then there has been no difference between the price of welded and seamless pipe.

Now there will be a separate price list for welded pipe products. A new price for welded pipe, according to the BSC, represents a reduction of up to 10.5 per cent from present seamless prices, depending on quantity.

The BSC said that it was only recently that welded pipe in the size and ranges affected had been available in commercial quantities. Introduction of new pipe has also reflected the tube division's policy of offering this range of welded pipe as a permanent alternative to large seamless pipe products.

The new pipe is being produced at the corporation's works at Rotherham. Smaller sizes of welded pipe have been used for more than 20 years for marine and general industrial pipework and in smoke tube boilers of power stations.

Seamless pipe capacity released as a result of welded pipe availability will be used to manufacture heavier welded tube for use in the international market.

The corporation has also extended its temporary rebate scheme on orders placed for hot rolled and cold rolled sheet and coil on orders taken for delivery by the end of this year.

The BSC's latest price changes come at a time when American steel prices are facing a dramatic fall. Some of the older men—and that often means the most senior executives—will not be able to adapt themselves to the new situation.

At the weekend, Kaiser Steel Corporation announced increases being introduced from the beginning of October which represent a net increase of about 3.1 per cent.

UK bids for big Korean steel project

By Clifford Webb

British steel plant manufacturers are competing for South Korean orders worth between £50m and £100m. Despite the present world recession, the steelmaking the South Koreans are going ahead with plans to triple output within five years. They are particularly anxious to lessen their dependence on Japanese equipment.

Negotiations are already at an advanced stage between Davy-Ashmore and the South Korean state-owned Pohang Iron & Steel Co for supply and installation of a large blast furnace. This order alone could be worth some £50m.

The final choice will almost certainly hinge on the credit terms made available by British banks. Mr. Joong Yool No, managing director of Pohang, told me: "We are extremely anxious to do business with British firms, but their credit terms must be competitive with other international sources. At the moment they tend to be a little high."

A big attraction for the South Koreans is the possibility of a new £20m loan which Barclays provided two years ago towards setting up a South Korean car plant at Ulsan.

Construction orders up

New orders received by British building contractors totalled £533m in June, compared with £457m in May, the Environment Department said.



Lord Ryder: Directors in cloud-dust-laud.

Ryder plea for younger executives

Britain needs younger men to run industry, according to Lord Ryder, chairman-designate of the National Enterprise Board, and the man who compiled the controversial report on British Leyland.

In an interview in *Business Administration* magazine today, Lord Ryder, who is 58, says: "Many boards of directors live in cloud-cuckoo-land, thinking they are doing the governing. They are not, and no one else is. In many cases it's just a battleground."

Men must be promoted to top positions faster to cope with the changing industrial scene. "British boardrooms can no longer be governed by dates or by birth certificates. The sooner we get younger men on our top boards, the better it will be for all," Lord Ryder, formerly chief executive of Reed International, says.

Managers are now in the most difficult position of all and are facing traumatic changes. "Some of the older men—and that often means the most senior executives—will not be able to adapt themselves to the new situation."

Businessmen on the Continent were amazed that Britain had not gone further in employee participation.

Leyland purchase of crawler tractor plant will rescue 700 jobs

By Roger Vielvoye

British Leyland has stepped in to save the 700 jobs at the Marshall-Fowler plant in Gainsborough, Lincolnshire, by purchasing the last British-owned crawler tractor manufacturer from the Thos. W. Ward group for about £3m. It will use the factory for expanding its Aveling-Barford construction equipment manufacturing operations.

Aveling-Barford, a major part of the Leyland Special Products group, makes earth-moving and road-making equipment at Gainsborough, about 35 miles away. British Leyland will invest an additional £2.7m in Marshall-Fowler's two factories to enhance the manufacturing capacity.

The acquisition has been approved by the Department of Industry after consultation with Lord Ryder, chairman-designate of the National Enterprise Board.

Mr. David Abell, managing director of Leyland Special Products, said yesterday: "There is no question of British Leyland, now backed by government money, using it to save a lame duck."

"The Marshall-Fowler business has been very carefully examined, and it makes sound financial sense for us to take it over."

The product ranges of both Aveling-Barford and Marshall-Fowler are in many ways complementary. For some time we have been looking for ways of expanding capacity at Gainsborough.

The product ranges of both Aveling-Barford and Marshall-Fowler are in many ways complementary. For some time we have been looking for ways of expanding capacity at Gainsborough.

From John Esrie

Rome, Aug 31
Fifteen thousand Alfa Romeo workers will defy their management by reporting for work tomorrow at the company's two Milan plants.

The company announced when closing for the August holiday that it would resume work on September 1, instead of 2, and that the extra week of idleness would be remunerated out of the public "cassa integrazione" relief fund.

The unions have rejected this, telling their members to turn up for work as usual. They have agreed that this will take place "with the maximum order and a sense of responsibility", adding that they do not wish to occupy the plant but to affirm the right to work.

The dispute affects about 15,000 of the 42,500 employed by the Alfa Romeo group, and centres on the stocks of unsold vehicles. Under a previous agreement with the unions lay-offs can be introduced when stocks exceed 22,000.

The company, which forms part of the State-owned IRI group, admits that the figure has sunk from 30,000 at the end of July to about 23,000 at the end of August, but claims the number is bound to accelerate in coming weeks.

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Disc traders alarmed by threat from multiples

By David Young

Independent record dealers, already hard pressed by the multiple, and with the prospect of having to compete with the new Concorde chain of discount record shops, are becoming increasingly concerned about the threat of a new price-cutting war sparked by the multiples.

The multiples, W. H. Smith, Boots and Woolworth, have in the past two years captured such a share of the record business that only by concentrating on specialised sectors of the market and offering an efficient special order service have many of the independents survived.

They have admitted that in some cases the price-cutting record offers have been designed to attract younger customers in their shops as well as eliminating profits which would have been taken over their Price Code limits.

Smiths have now replaced their highly successful offer of 50p off their top 100 best-selling records with one offering 60p off the top 100 titles. Discounts from the top 100 music cassettes has also gone up — from 30p to 35p — and since this is available through its 160 record departments W. H. Smith is likely to increase its market share.

Woolworth, which at present offers 55p off selected LPs, is considering increasing the discount, but Boots has no plans to change its 55p-off offer on selected LPs.

But the independents, pressed as they are by rising overheads, rents and rates and lacking the buying power of the multiples, are unable to rival these latest offers. And wage awards to workers in the retail sector have added to the cost pressures on independent dealers.

Europe tourism on increase

Geneva, Aug 31.—Despite inflation and recession, the tourism industry can be expected to maintain steady expansion, it is stated in a report by the United Nations Economic Commission for Europe.

Its survey of 15 west European countries shows Portugal, Spain and Yugoslavia as having the highest rate of tourism growth in recent years, with Belgium and Luxembourg the lowest.

rokers say 'No' to early reflation

teilyn Westlake

move should be made by Government to reflect the inflationary pressure in the likelihood that unemployment could reach as high as 11 million in a year's time.

Such reflation would mean the success of the policy, which is a precondition for foreign holders of 18 would probably not.

That is the burden of a recent issue of *Economic Affairs* prepared by the research department of the City brokers Phillips & Drew. In its conclusions run counter to those of the *National Institute of Economic Social Research* in its *Early Economic Review*, the last week. The review called for early but a reflation in view of the "sting nature" of recent operations in output and employment.

According to the Phillips & Drew forecasts, published this morning, the balance of payments is likely to play a key role in economic developments in the coming months.

Some success is expected for the limits on wage increases, but it is doubted whether by itself this strategy will be sufficient to protect sterling if, as Phillips & Drew forecasts suggest, the balance of payments position deteriorates this winter.

This deterioration is expected for several reasons. They include the possibility that export volumes may lag behind the upturn in world trade; that British export prices will begin to rise more slowly; commodity import costs will rise as a result of the world upturn; and that imports will increase as a result of restocking by industry.

Thus, an overall current account deficit of £1,350m is predicted for the calendar year, compared with £432m in the first half. Next year a payments deficit of some £1,600m is forecast. (In 1974 the current account deficit was, however, £1,000m.)

The forecasters appear to see a strong possibility of a move to establish import controls in selected areas, but believe the

Chancellor will resist attempts to make controls general. The Phillips & Drew forecasts gloomily suggest that unemployment will reach between 14 and 14 million by next summer (on a seasonally adjusted basis) while the National Institute predicted between 1.3 and 1.5 million by the end of 1976.

At the same time, the Phillips & Drew staff comment that an "austere period lies ahead for personal living standards". Real disposable incomes are expected to fall by about 3 per cent over the next 12 months. A contraction of about 1 per cent is forecast in gross domestic product.

The forecasters strike their most optimistic note when they say that if the external position does not deteriorate then the wages policy together with government unemployment measures will be sufficient to see the economy through to next spring without further government intervention.

But in forecasting, the magazine points out, allowance must be made for changes in government policy in 1976 slanted towards expansion. It expects income tax to be cut and although reductions in indirect taxation are unlikely, credit may be eased to stimulate demand.

flowing strongly. The Government's new scheme will prevent large scale economies in the use of manpower, and natural wastage will contribute to a reduction in the numbers employed. On a three-month average the unemployment trend is now rising by more than 50,000 a month—or 600,000 a year," it adds.

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UK bids for big Korean steel project

By Clifford Webb

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The final choice will almost certainly hinge on the credit terms made available by British banks. Mr. Joong Yool No, managing director of Pohang, told me: "We are extremely anxious to do business with British firms, but their credit terms must be competitive with other international sources. At the moment they tend to be a little high."

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Construction orders up

New orders received by British building contractors totalled £533m in June, compared with £457m in May, the Environment Department said.

Redpath Dorman Long will build oil platform units for two fields in North Sea

By Our Energy Correspondent

Redpath Dorman Long (North Sea), the British Steel Corporation's offshore oil platform building subsidiary, has won two small subcontracting orders worth £3m that will help to keep the company's construction yard at Methil, Fife, busy until new platform orders are won.

The yard is to build the steel deck structures on which prefabricated units, which will be installed for a platform being built on Phillips Petroleum's Edda Field in Norwegian waters and on Occidental's Claymore platform in United Kingdom territory.

In the meantime, the yard is working on the construction of two jackets for the Amoco gas fields in the southern North Sea. Construction of the steel deck units will run parallel to this work.

The largest of the deck structures, worth between £2m and £2.5m, has been ordered by Phillips. It will weigh about 2,500 tons and will be fabricated, assembled and loaded out in sections on a barge from the Methil works next summer.

The contract includes the installation of pipework, instrumentation, electrical work, painting and the sea fastening of the structure to its barge before the tow-out.

Occidental's deck support unit is much smaller, weighing only 500 tons. It will be fabricated, assembled and loaded out in one section next spring.

An Italian shipbuilding group, Italcantieri, is to build a new advanced design pipelaying vessel for the Saipem subsidiary of the ENI group.

It will be known as the Saipem Casco 6 and will be built at the Arsenalo Triestino San Marco yard in Trieste. The vessel will be semi-submersible and is designed to lay pipe up to 2,000ft below the surface of the ocean.

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INTERIM STATEMENT

EDWARD LE BAS LIMITED

STATEMENT TO SHAREHOLDERS

The Group profit before taxation, extraordinary items and interest for the first half of 1975 has increased by 28% over the comparative period of the previous year. I am sure you will consider this a very satisfactory result.

The construction equipment division has more than maintained its level of sales in real terms, which with improved margins in a vigorous export market, has resulted in increased profits. In the safety and relief valve, electric vehicle and laundry supplies division, where considerable reorganisation has been taking place, profit margins are improving. The figures referred to in my statement with the Accounts for 1974 relating to the sale of our interests in electric vehicle production have been, to a large extent, satisfactorily completed. Safety and relief valve sales are increasing and laundry product sales are maintaining a reasonable growth after taking into account the effects of inflation. Agricultural engineering has again produced satisfactory results. System built buildings, in common with most companies in the building industry, have experienced a difficult half year with both sales and profits reduced when compared with the equivalent period of the previous year.

These companies of the Group orientated towards the export market have excellent order books and those more dependent on the home market are currently obtaining a steady flow of orders in spite of the state of the economy. Although it is difficult to forecast the future, profits for 1975 are expected to show some increase over those for the previous year. It is proposed to pay an interim dividend of 0.738p per share on 3rd October, 1975. This represents approximately 50% of the maximum dividend which can be paid under current Government restrictions.

A. R. B. Burrows, Chairman.

The largest of the deck structures, worth between £2m and £2.5m, has been ordered by Phillips. It will weigh about 2,500 tons and will be fabricated, assembled and loaded out in sections on a barge from the Methil works next summer.

The contract includes the installation of pipework, instrumentation, electrical work, painting and the sea fastening of the structure to its barge before the tow-out.

Occidental's deck support unit is much smaller, weighing only 500 tons. It will be fabricated, assembled and loaded out in one section next spring.

An Italian shipbuilding group, Italcantieri, is to build a new advanced design pipelaying vessel for the Saipem subsidiary of the ENI group.

It will be known as the Saipem Casco 6 and will be built at the Arsenalo Triestino San Marco yard in Trieste. The vessel will be semi-submersible and is designed to lay pipe up to 2,000ft below the surface of the ocean.

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INTERIM STATEMENT

EDWARD LE BAS LIMITED

STATEMENT TO SHAREHOLDERS

The Group profit before taxation, extraordinary items and interest for the first half of 1975 has increased by 28% over the comparative period of the previous year. I am sure you will consider this a very satisfactory result.

The construction equipment division has more than maintained its level of sales in real terms, which with improved margins in a vigorous export market, has resulted in increased profits. In the safety and relief valve, electric vehicle and laundry supplies division, where considerable reorganisation has been taking place, profit margins are improving. The figures referred to in my statement with the Accounts for 1974 relating to the sale of our interests in electric vehicle production have been, to a large extent, satisfactorily completed. Safety and relief valve sales are increasing and laundry product sales are maintaining a reasonable growth after taking into account the effects of inflation. Agricultural engineering has again produced satisfactory results. System built buildings, in common with most companies in the building industry, have experienced a difficult half year with both sales and profits reduced when compared with the equivalent period of the previous year.

These companies of the Group orientated towards the export market have excellent order books and those more dependent on the home market are currently obtaining a steady flow of orders in spite of the state of the economy. Although it is difficult to forecast the future, profits for 1975 are expected to show some increase over those for the previous year. It is proposed to pay an interim dividend of 0.738p per share on 3rd October, 1975. This represents approximately 50% of the maximum dividend which can be paid under current Government restrictions.

A. R. B. Burrows, Chairman.

BY THE FINANCIAL EDITOR

Reading the international indicators for ICI

ICI's second quarter figures, due on Thursday, will have some significance for the market's general mood as well as herald the start of the season for chemical sector figures, in the wake of last week's depressing results from two European majors, Hoechst and BASF.

Figures from their continental counterparts have only a limited relevance for ICI and the rest of the field this time around. ICI's first quarter figures, for instance, demonstrated that the United Kingdom market at least was holding up remarkably well in the midst of a worldwide recession in chemicals and fibres, while there is a further complicating factor in the exchange rate gains—still operating in ICI's favour over the opening six months of the year, when its influence on profits is historically more pronounced.

But ICI's exposure to what happens overseas was around a third last year in trading profit terms (excluding exports, the real bonanza in 1974) and indeed the course of first quarter sales there appears roughly in line with the domestic scene. It seems fair to assume, then, that the deepening recession shown in the two continental majors' second quarter figures will have a greater impact on Thursday's figures. At the same time, the recent troubles of AKZO, while partially attributable to unique problems over and above the impact of recession, must be some sort of a guideline to the international course of the fibres and textile cycle.

Apart from the United States no one appears to be prophesying a significant recovery starting before the end of the current year—and at home there is a distinct feeling that the worst is yet to come. The anomalies in the Price Code, some residual export benefits and the length of time it has taken for recession to make an impact on demand, in sharp contrast to what has happened in the United States and on the Continent, make it an extremely hazardous exercise to forecast the fortunes of the usually predictable cyclical favourites.

The average estimate for ICI's second quarter is £70m, anticipating a drop of two-fifths or so from 1974's exceptionally good figures.

That still looks rather better going than either BASF or Hoechst, and it could be that ICI will follow the latter's cyclical pattern at a six or nine month distance.

Dowty

Maintaining momentum

Net borrowings up from £1.23m to £6.87m provide a sobering undercurrent to what is otherwise an optimistic enough set of accounts from Dowty. The main factor behind the rise in borrowings is evidently the sharp increase in stocks from £22.7m to £31.2m, although the change in stock appreciation treatment for tax purposes has been worth £2.1m to cash flow. But as Dowty itself points out, borrowing remains low in the context of £40.7m of net worth, and for the moment capital commitments of under £1.5m are unlikely to impose any strain. Moreover, the higher level of stocks is no reflection at all of an uncertain order book. On the contrary, the market for coal mining roof supports and conveyors remains extremely buoyant. And while aviation does not look so strong, there remains a solid base of continuing orders on such projects as the Jaguar, the MRCA programme and the Harrier to suggest at least an element of stability.



Sir George Dowty, chairman of Dowty: exports doubled.

So there is clearly plenty of momentum left, and now that the fixed price Chinese contracts are out of the way there must be some hope for a revival of margins—as indeed, the second half performance last year suggested. For the shares at 107p, yielding 7.1 per cent and selling at just over 81 times earnings, the implications must be encouraging.

Accounts: 1974-75 (1973-74)
Capitalization £40.0m
Net assets £40.7m (£37.9m)
Borrowings £6.87m (£1.23m)
Pre-tax profit £9.46m (£8.91m)
Earnings per share 12.3p (12.2p)
* fully diluted

SDRs

Still much scepticism

Once more the question of what kind of a role can be played in the international market by currency cocktails has been pushed to the fore. As an issue, it is beginning to look like a hardy annual. The Eurobond market, in particular, has been accustomed for some time to coping with composite currency units like the Unit of Account, the European Currency Unit and the Euro. But there can be little doubt that the IMF's special drawing right unit must be treated as the most serious contender among the various units struggling for wider use.

In particular, of course, the SDR has been talked of as the unit of currency most appropriate for use in the oil and airline worlds. Earlier in the summer, the first Eurobond issue dominated in SDRs came into the market, and it has since been followed by two more. More recently, Chase Manhattan Bank has said it is to begin offering loan and deposit facilities indexed to the SDR, a unit based on a basket of 16 currencies.

Yet the scepticism remains widespread. The oil producers' proposals to price in SDRs carry both advantages and disadvantages, but it is questionable how fully these are understood. As Morgan Guaranty Trust pointed out in a recent comment, the SDR "is still surrounded in too much mystery and obscurity to gain quick acceptance as an international currency and standard of value".

This, indeed, has been the critical problem for other currency cocktail issues in the Eurobond market before now, although the semi "official" status of the SDR undoubtedly

gives it an edge. Significantly, the second and third Eurobond issues denominated in SDRs were given a much cooler reception than the first. Such also was the case earlier with the second Euro issue, made by MEPC and currently standing at only 60 in the secondary market. Issues continue to feed through denominated in the Unit of Account—there was one last week for the City of Copenhagen—but these are relatively few and far between. It is perhaps not surprising, then, that the proponents of the SDR this question should have come to a head at a time of such strength for the dollar, if it is almost an established joke in the Eurobond market that the hunt for a hedge against currency variations lasts only as long as the weakness of the dollar. Certainly it remains true that international investors continue to show a marked preference for the simplicity of investing in a currency with which they are familiar. When it happens also to be strong it is hard to see them being tempted away from the dollar in more than modest quantities.

But banks admit to watching the situation closely and the sign to look for is whether others will follow the Chase Manhattan's example.

Overseas property

Developers sit tight

Property developers' problems abroad have for obvious reasons been overshadowed by their problems at home. Even so, the reverberations of the situation in Australia—where economic recession has in several cities turned into a promising property scene into a desperate struggle for lettings on existing space and a determined effort to abandon new projects—have been felt in London, with MEPC's share price in particular reflecting anxieties about it.

Nevertheless, the extent to which the balance sheets and profit and loss accounts, in particular of those companies which spearheaded the big advance into Europe at the turn of the decade have been affected by the well-known problems of London, Lyons, Frankfurt, Munich and Brussels is remarkably small.

Paradoxically, the reason lies in the very circumstances which would exacerbate these problems for British companies: exchange control and the meter of financing overseas. Except in the case of those companies which do have overseas associates or subsidiaries, exchange control regulations have virtually obliged the would-be overseas developer to borrow abroad to finance his project, securing the borrowing on the building and in United Kingdom assets.

Where, such a situation has gone wrong, there are substantial reasons—much more substantial than on a comparable situation in the UK—for living with any running loss and hoping for a turn in the market. For when the sum realised on a sale is insufficient to cover repayment of the loan made for development, the borrower is faced with the prospect not merely of rendering depreciated sterling to pay off the balance, but also having to buy premium currency to do so.

Such currency complications can prove very expensive indeed, as Raglan demonstrated in May when it realised a £5m loss on a £12.5m sale of seven French investment properties. The loss had been bought just 18 months before, and a substantial part of the loss on the sale, which was made at the behest of bankers supporting the group, was attributed to currency fluctuations.

Virtually each day now there is news of one industrial country or another taking steps to stimulate its recession-battered economy. Meanwhile the Chancellor of the Exchequer seems to be holding to his policy of allowing the recession to reduce inflation in this country and of expecting the increasing level of activity in the rest of the world gradually to lead us out of our recession with export-led growth sometime about the end of next year.

In this semi-orchestrated reflection by other parts of the industrial world the position of the United States is, as always, central. The self-interested hope of the rest is that the United States economy will bounce strongly by driving world trade and the rest of us the boost that is required. And, in the international gatherings where these things are discussed if not negotiated, the Americans, from Treasury Secretary William Simon upwards and downwards are making the right noises, particularly in order to encourage others to do their own share of the work.

Having spoken, however, to a number of intelligent travellers, recently come from Washington, it seems clear that it is so far as they are able to control the

course of the American economy, Washington policymakers are most anxious not to be responsible for a great and rapid boom. They say that what they want is a steady but modest recovery and they mean both steady and modest. The important factor producing this attitude is said to be a determination not to repeat the massive mistake of the 1920s (for growth) into the Valley of Depression. From the Treasury to the White House through the Federal Reserve the watchword seems to be extreme caution.

This instinct will have been reinforced by the way in which the latest price figures appear to show a return to the double-digit inflation within weeks of the recession having been declared to be at an end. There seems thus little chance that on the fiscal front the administration will wish to urge the expansion in a faster direction. Meanwhile, on the monetary front, there is every prospect that the Federal Reserve will maintain a distinctly conservative policy and will perfectly prepare to raise interest rates, if that is a necessary consequence.

The other question mark hanging over the American recovery is that autumn Opex price decision. It is in part a question of straight economics for, with a count on dependent on the use of energy in general and the motor car in particular, further substantial price rises will have the instant depressing effect on demand that would come from a similar rise in indirect taxation.

In large part, however, it is also a matter of confidence. For if the Opex price rise is more than 10 per cent, it will affect the morale as well as the intention of the auto-industry, sending a further bearish wave through the whole of the American economy in a way that those abroad economies find it difficult to understand.

Hopes that Opex will settle for around 10 per cent or even less seem to centre on the argument that the market position of oil has weakened greatly during the present universal recession. The organization, it is hoped, may also fear the long-term effects of the stimulation to alternative sources of energy and energy saving that would come from a further substantial oil price rise. Against these, however, lie two important facts. First, the oil producing coun-

tries as a whole have ceased to be their foreign currency receipts notable cases, like Iran, remain once again falling. This is the part of the drop in oil liftings, but importantly because of their steadily high capacity to spend money to give it away.

Secondly, the terms of trade have again started to move against them. Both of these factors would be for pressing for an oil price greater than that which seems to be entering into the calculations of American business economists. Moderates in Opex are unlikely prepared to settle for less than the cent.

Finally, since world trade has sharply fallen as anticipated by the recent recession, it may be able in the past to grow again. Both could be explained by the international production of the subsidiaries at the expense of the import business over the past year. In any event it seems unlikely that British economic recovery internal causes will come later slowly than most were expected.

Softly, softly on the road to recovery

Hugh Stephenson

A big grouse from the moors

Walking up a Speyside grouse moor, the other day, I was struck by a 12-bore as a pointer dog quartered the heather, the hunting and shooting world where five days' sport can still set you back around £1,000, and it has been for generations.

Martin, the gamekeeper, cigarettes alight the better to judge wind direction in the sparkling air at nearly 2,000 feet, was telling how one 26,000-acre estate has seen the glorious twelfth, seen a best bag of a mere three birds.

Late snowfalls last June had not only killed some young red grouse but had also decimated the insects on which this uniquely British bird, beloved of American and other foreign sportsmen, depends for food. In that part of Scotland bags are popularly put at 30 per cent down so far, although taking the country as a whole it could turn out an average year.

Such matters, normally staple conversation at the evening mist shrouded Scottish and north of England moors and the after-dinner port lays the last traces of heather dust, the shooting fraternity much as a rarefied waltz an unwary hare.

Apart from the vast acreages owned by the old landed and usually titled families in Britain, there are probably some 400 shoots of 1,000 acres or more. Many derived from 1970 until this year from the influx into the sport of two distinct classes of people in search of pleasures once the prerogative of the aristocracy and landed gentry.

Americans, in pursuit of the red grouse were happy in growing numbers to pay the higher and higher premiums demanded for shooting on the moors. So were some continental sportsmen, especially West Germans. In British syndicates of City and business men flourished, taking substantial fees on shoots up and down the country.

But recession-hit Americans thinned out last year and so far show little sign of coming back in large numbers. One club closed as a once rich market of Americans, Japanese and a sprinkling of continentalists was the Seaford Sports Club, launched in the early seventies by Lord Seaford at his Cullen estate in Benliff.

In 1973 the charge for staying a week at Old Cullen, a smaller family house near the main Cullen House, was put at around £300 a week, including accommodation, meals and a continuous supply of wines and spirits. A week's grouse shooting added around another £800 to the bill.

This year the Sports Club appears not to be in business. It leaves a question mark over similar enterprises with not

disimilar price tags, such as Tullis Lodge, also in Benliff, which probably cost the Slater Walker enterprise around £250 to get into operation.

Slater Walker themselves appear quite happy with the state of the business there, despite lockdowns that they have had to have some pricing this season and might even welcome selling out.

It is a possible argument, too, that as the Rolls-Royce of the market, the uniqueness of the British grouse will always bring well-heeled sportsmen into this country. But the businessmen and professional people who swelled the syndicate movement are noticeably deserting the market as classically badly hit by inflation they pare their costs by first whittling down their leisure spending.

One north of England estate management specialist—who like so many in the shooting world appeared for anonymity because all business is still done on a withdrawn old boy network—has already seen a significant number of syndicates wilting or collapsing.

He said: "Re-lets in these circumstances are not proving easy. It leaves landowners just hanging on hoping for the best. But it is already leading to shrinking of keeping areas and I am afraid we could easily see less and less driven shoots, with land simply going back to rough shooting."

Costs, particularly for wages and transport, are hammering everybody involved in the sport. The most optimistic estimates of the inflationary impact is 20 per cent overall, but many put it nearer 30 per cent.

Some indication of the size of the problem comes from the Game Conservancy, headquartered at Fordingbridge in Hampshire, who get monitoring reports from around 300 substantially sized estates throughout the country.

All these shoots are kept, with an average one keeper per 1,000 acres although the ratio is lower on grouse moors. Keepers are most at a premium on pheasant shoots—where a small number of partridge shoots—where birds are reared to supplement the wild stock.

Feed prices, a big factor when supplemental stock is reared, a year ago had virtually doubled within two years. That rate of rise has since eased, but for some grain needed to feed the birds after they have been released into the woods—but it still costs probably about £5 a pheasant released into the wild that will eventually be shot.

Only one of these birds released in fact ends up in the game bag. Some seven million pheasants are being reared each year for what is still the most popular branch of the sport—

grouse shooting comes an estimated 100,000 birds like that number fall to the gun. The balance comes from the wild stock.

Pheasant price for a pheasant over the counter in October may well be around £3, a bird, emphasising the gap which the 12-bore fraternity have until now been willing to bridge in pursuit of their sport.

Common to all quality shooting are costs like that of keepers, which can come out at around £3,000 a year when perked like rent-free cottages and help with transport are costed in. A new working suit for a gamekeeper—a bill usually met by owners—can be around £70.

Beaters, running at about £3.50 last season, are costing often as much as £5 this year. Cartridges are up some 10 per cent in the last year. Newcomers to the sport can pay around £1,000 for a quality English gun.

On many pheasant estates basic cost to an owner of keeping a shoot on is put at £75 a day per gun. A typical pheasant stock of 20,000 acres, with five keepers, on the Borders looks like costing around £20,000 for some 15 days' sport.

Around four days letting for the traditional eight or nine guns, at just over £50 a day per gun, will, if there are takers, bring in £2,000 towards the overall cost.

One man who believes he has found a way out of the worst of the dilemma for the landowners is Mr John Birch, managing director of the Malloch International Sporting Agency, headquartered at Perth and currently opening a City of London office.

He is specializing in putting together shooting holiday packages, especially for a growing continental clientele who can be coaxed from stepping on the aircraft at their home airport. An increasing number of landowners give him a few days' shooting, including the quality driven sport, or let walked-up shoots, some on more marginal territory.

On the Speyside walk-up the other day was a Marseille dentist and his wife, an interpreter at the elbows who needed. On a driven grouse shoot earlier in the week had been a group of American oilmen, some working in Scot-



Grouse shooting on the Lammemoors.

with other professional shots from France and Italy. What the Malloch agency is offering with this brokerage setting up sport which compares with or even undercuts price terms the continental sport.

Robin Compton, who runs a transatlantic business as well as being owner of a very large Adam-designed country house near Ripon in Yorkshire, is not one of them. He has been making shooting packages in for some time on a scale of his 6,000 acres to help the ends meet.

This year he expects outgoings to be in the region of £50,000. A substantial part of this cost he expects to meet with the help of the Malloch agency.

He said: "What worries me is preservation of the countryside. Unless you can

gen
ing

keep up a standard of keeping the vermin down, the game is also a crop. On Speyside it is obligatory before the start of the season to dress in the traditional sporting uniform: tweed shootin' britches, stockings and deer antlers to mention a borrow litre BMW to add a cosmopolitan class.

The uniform seems uneasy among the tinier and the tri shooting gear. That is a sign of change on the market by eye costs.

Derek

Business Diary in Europe: Down the drain in Naples

A big attempt is being made to clean up Naples and its bay, an area with the sad distinction of not only the highest unemployment rate but some of the most polluted waters in Italy.

The government's development fund for the south, Cassa per il Mezzogiorno, has approved the allocation of 258,000 lire (£194m) for six water treatment plants and 230 miles of drains in Naples and its hinterland from Caserta to Salerno which, added to expenditure on seven projects already in the process of execution, brings the Cassa's total commitment for this purpose so far to 462,800m lire (£330m).

Clean water lies at the basis of hopes for Naples's economic recovery, both as a tourist and industrial centre. Once the biggest city in Italy, Naples and its surrounding Campania region can now only boast of having about a quarter of Italy's unemployed.

If tourists are to be attracted back in large numbers, events such as the cholera outbreak and a more recent dustmen's strike must become memories of the past thanks to adequate public sanitation.

Some promotional activities continue to go ahead, such as the annual Maremota Beach-wear Trade Fair on Capri, being held from September 5-8, but while a certain amount of business will doubtless be generated, this can do no more than scratch the surface of economic recovery. Changes however may be in

sight in Naples itself, where the situation is regarded by all parties as explosive. As a result of the June 15 local elections, the power of the dominant family of Christian Democrat politicians of the old school has been challenged, and the new mayor is from the republican party. At least, if he has his way, there should be a shakeup in old methods based on patronage and paternalism.

Good bet

While West Germany's Chancellor Helmut Schmidt was burning the midnight oil last week trying to work out how to cur the Federal government's budget deficit next year and in the years to come, the city state of Hamburg was quietly pushing ahead with a sure fire way to boost its revenues.

Not surprisingly, the answer lies in gambling. Hamburg is the latest of the German states to realize that this particular human weakness can be a financial minister's godsend and the senate has accordingly drawn up a draft bill to license a casino in the city.

If all goes to plan the traditionally conservative citizens of Hamburg will be able from the beginning of next year to play the tables and the state's finances will be better off to the tune of 8m Deutschmarks a year. Hamburg is one of the last of the German states to overcome its moral scruples and grant a casino franchise. Traditionally Baden Wurttemberg, Bavaria, Hesse, Rhineland-Palatinate and Schleswig-Holstein have always looked favourably on such proposals, particularly as 80 per cent of the receipts are shared out between the state, municipal and Federal governments with the states getting the lion's share.

The only questions remaining are where will the Hamburg casino be situated and who will win the concession. To the first there is only one certain answer and that is that it will not be in Saint Pauli, the dockland precinct that holds the celebrated Reeperbahn.

The second will be decided by a public tender probably around the end of this year but rumours has it that some of Hamburg's more prestigious private banks are already showing an interest.

Approached with some trepidation the day, a case of Carrasca, a white Spanish table wine, the markings of which proclaimed its contents to be 12 bottles, each containing "2/3 liter". It's still rather tasty, for all that.

Argy-bargy

Unlike their colleagues in neighbouring Holland, Belgium's 9,000 barges are pressing on with their blockade of the country's inland waterways in support of higher freight rates and better working conditions for their families.

The protest was originally due to last only three days, but it was extended when the barges, overwhelmingly rejected a compromise solution to their problems worked out between their representatives and government officials. An ill-timed refusal by the minister of communications to resume negotiations until the counter-protesters had left the 95 per cent vote against the compromise formula by a section of the population which is not often up in arms took the government by surprise. It had apparently assumed the protest would end in mid-week irrespective of any concessions being offered.

The barges' uncharacteristic militancy is largely the result of the inflation surge which has already forced many barges out of business. Those who have suffered most are the owners of small boats of less than 400 tons which will make up two-thirds of the country's 4,200-strong fleet.

A general decline in the industry began in the fifties with the rapid growth of road haulage. As recently as 1962 the inland waterways were responsible for more than 30 per cent of good transport. But this share has now fallen to 23 per cent, while the percentage of goods travelling by road has risen from about 30 per cent in the early sixties to more than 50 per cent now.

Good ship Venus

A 400 bedroom cruise liner has been chartered to ease the acute pressure on accommodation in Aberdeen for the four-day Offshore Europe 75 Conference and Exhibition later this month.

Accommodation is so scarce in the oil boom city that international oil executives have been offering carrots of £200 a week to secure flats. Those unable to find accommodation have booked bed and breakfast aboard the 9,500 ton liner Venus which will sail into Aberdeen Harbour on September 15 the day before the conference opens.

Only a few berths are left on the ship and many of the expected 20,000 visitors to the conference may face problems finding a bed in the city. Several Aberdeen based companies have jumped at the opportunity of offering "something different" of their executives by booking lodgings aboard the liner.

A restaurant and musical entertainment will be available on board the ship, which was used as a floating hotel for the Offshore North Sea Exhibition in Stavanger last year.

Appropriately, the ship's figurehead is a girl in a long transparent gown. Special travel arrangements have been made for the conference. British Airways are laying on at least two extra flights from London to Aberdeen and special flights have been organized from Oslo, Stavanger and Amsterdam.

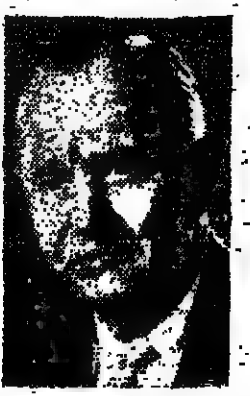
Applications for accommodation during the conference have come from as far afield as Brisbane, Japan and the Middle East.

Continued growth at home and abroad.

- * Turnover up 30%.
- * Profit after tax up 2%.
- * Exports doubled.
- * Aviation and mining orders a record.
- * Queen's Award for gear pump technology.
- * Design Council Award for Ram Air Turbines.

Group Results in brief

	1974/75	1973/74
Turnover	£8,851,000	£71,140,000
Profit before tax	£1,458,000	£8,912,000
Profit after tax	£886,000	£4,779,000
Earnings per share (basic)	13.2p	12.9p
Dividends per share	5.0p	4.7p
Times covered	2.6	2.7



Sir George Dowty Chairman

The Annual General Meeting, Arle Court, Cheltenham on 1st October at 11.15 a.m. Copies of the report and accounts available from the Company Secretary.

DOWTY



**DRIVERS
JONAS**

(Current market price multiplied by the number of shares in issue for the stock quoted)
